

Mass boycott of Games threatened

By Philip Webster, Chief Political Correspondent

Fears of a mass African boycott of the Commonwealth Games were growing last night after the decisions of Nigeria and Ghana to pull out in protest at the Prime Minister's opposition to sanctions against South Africa.

Their announcements that they would not be sending teams to Edinburgh later this month represented the biggest and most unexpected blow yet to the Government's policy on South Africa. There were unconfirmed reports that other countries, including Uganda, would follow suit.

Last night the Government voiced regret at the withdrawals and urged Nigeria and Ghana to reconsider their decisions. The Commonwealth Secretariat in London voiced the hope that the boycott would not spread.

In a statement it said: "The withdrawal of any country would naturally diminish the Games which are a high point of Commonwealth life."

It also spoke of the "deep concern" about the growing strains on Commonwealth relations arising from differences over South Africa.

There were strong misgivings among ministers that if the boycott spread, and the Games' value as a sporting spectacle is seriously reduced, the Government will face increasing domestic unpopularity over its stand.

It would also increase the likelihood of possible break-

up at next month's Commonwealth conference in London. News of the pull out by Nigeria - which was to have sent the biggest African contingent of athletes - and Ghana came soon after yet another reiteration by Mrs Thatcher of her opposition to general economic sanctions and a prediction that the Commonwealth would not be damaged by the sanctions dispute.

The Foreign Office said of the decision: "We cannot believe it is in the best interests of the Commonwealth or will do anything to advance the cause of peace in South Africa."

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But it is widely believed in diplomatic circles that the series of interviews given by the Prime Minister on Tuesday and to the BBC yesterday morning in which she rejected sanctions - and in one suggested they were immoral - were behind the decisions of the Nigerian and Ghana governments to withdraw.

The Prime Minister yesterday met Mr Sonny Ramphal, the Commonwealth Secretary-General, to discuss arrangements for the summit. Afterwards in remarks which clearly included Mrs Thatcher he said that each of the Commonwealth leaders

would have to give a little on the sanctions issue.

But in the BBC Radio interview Mrs Thatcher said it would be cold and callous to impose general economic sanctions.

Mr Denis Healey, the shadow foreign secretary, said yesterday that Nigeria's decision was a warning to the Government over its stance on South Africa. He also accused the Prime Minister in her recent interviews of making it almost impossible for the Foreign Secretary's mission in southern Africa to succeed.

The absence of Nigeria and Ghana will rob the Commonwealth Games of two of the most successful countries in the history of this event (John Goodbody writes). In the medals table since the Games were first staged in 1930, Nigeria is ranked 11th with 45 medals and Ghana 14th with 38.

Nigeria had several likely medal winners for Edinburgh including Christian Okeye in the discus, Paul Emordi, who has had a strikingly successful American collegiate season in the long and triple jumps, another long jumper Yussuf Ali and Henry Amike in the 400m hurdles.

Last night Mr Robert Maxwell, chairman of the Commonwealth Games, said that the Games would survive despite the boycott.



Mr Graham Day, Rover Group chairman, in front of the new Rover 800 launched today. The company has taken exceptional care to ensure that its predecessor's teething problems are avoided. Story page 3. (Photograph: Peter Trievnor).

Hailsham ponders meaning of sex

By Richard Evans Political Correspondent

Lord Hailsham of St Marylebone, the Lord High Chancellor of Great Britain who is now in his 79th year and recently remarried, has turned his distinguished legal mind to sexual definitions, and sent his thoughts to Cabinet colleagues, including the Prime Minister.

In particular, he is concerned that sexual relations between homosexuals should be described correctly, and fears that the Government could be in danger of getting it wrong and leaving itself open to criticisms of vulgarity.

His worry comes after the circulation to ministers by Mr Norman Fowler, Secretary of State for Social Services, of the draft of a new government-funded advertising campaign warning of the dangers of acquired immune deficiency syndrome (Aids), the killer disease which particularly affects homosexuals.

The strength of his feelings are conveyed in a letter sent to Lord Whitelaw, Leader of the House of Lords and deputy Prime Minister, a copy of which has been obtained by The Times, in which he objects to the proposed advertisements referring to homosexuals "having sex".

He has forwarded copies of the letter to Mrs Thatcher, Sir Robert Armstrong, Cabinet secretary and head of the home Civil Service, and several government ministers.

The letter reads: Dear Willie, I have read Norman Fowler's letter of 24 June 1986 and the draft he envisages.

Whilst I share his view that a future round of national advertising should be much on the lines of the last round, but with shorter text and simpler language, I am convinced there must be some limit to vulgarity.

Could they not use literature "sexual intercourse"? If that is thought to be too narrow, then why not "sexual relations" or "physical practices", but not "sex" or, worse, "having sex"?

I am copying this letter to the Prime Minister, Norman Fowler and other members of the committee, the members of the inter-departmental ministerial group on Aids and Sir Robert Armstrong.

Yours, * And illiterate. "Sex" means you are either male or female. It does not mean the same as sexual practices. Nor does "having sex" mean anything at all.

The Department of Health and Social Security was unable to say last night if Lord Hailsham's comments had led to the advertisements being rewritten.

Policeman killed by Paris bomb

From Diana Geddes Paris

A police inspector was killed and 20 people were injured, three of them seriously, when a bomb ripped apart the offices of the police anti-gang unit, the French equivalent of the British Flying Squad, in the fourth Arrondissement of Paris yesterday afternoon.

The bomb, estimated to have weighed about 22 lbs, is thought to have been left in the unit's lavatories on the fourth floor of a six-storey building at 11 Avenue Victoria.

Police Inspector Marcel Basdevant was killed when he was crushed by a concrete ceiling which collapsed in the explosion, which devastated the anti-gang unit offices on the fourth and fifth floors and seriously damaged offices of other police units in the building.

The National Assembly suspended its debate on a Bill to restrict immigration to allow M Robert Pandrand, the Interior Minister, to visit the scene of the blast.

"I cannot express my emotion and sorrow after such a serious attack," M Pandrand said. M Jacques Chirac, the Prime Minister, visited the scene last night.

Although a large majority of the French public approves of the new right-wing Government's determination to crack down on crime and terrorism, many have been dismayed and angered by the aggressive, strong-arm tactics being adopted by the police, and by the increasing number of police blunders.

One such blunder occurred in Paris last weekend when a young motorist without his papers tried to escape from a policeman, only to be shot dead at point blank range. The policeman claimed he acted in self defence, but witnesses said the young man was shot in cold blood.

BONN: A West German industrialist and his driver were killed in Munich yesterday when a 20lb bomb fixed to a roadside tree was detonated by remote control as their car drove past. Page 9

Commons clash on move to abolish jury challenges

By Philip Webster and George Hill

The Government's decision to abolish the right of peremptory challenge of jurors was criticized by the Opposition and several Conservative MPs after it was confirmed yesterday by Mr Douglas Hurd, the Home Secretary.

As reported yesterday in The Times, Mr Hurd confirmed that the system was to be ended in the next session of Parliament.

He told the Commons that the practice was now "widely criticized as a distortion of the jury system which should be based on the principle of random selection". Its removal would help to maintain the effectiveness and integrity of the system.

Mr Gerald Kaufman, the shadow home secretary, who demanded a Commons statement from Mr Hurd after The Times report, said that the move would cause "minorities in particular to feel that they have been deprived of an important part of their armoury of defence".



Mr Douglas Hurd confirmed abolition

abolition of the challenge would turn the system of "challenge for cause", under which both prosecution and defence can object to individual members of juries after giving reasons for doing so, into a "growth industry in the courts".

But among Conservative backbench MPs there was a mixed reaction to the decision. Several Conservative lawyer-MPs made clear that they were determined to fight against the change when it is put to the Commons in a criminal justice Bill early in the new session of Parliament.

Mr David Ashby, Conservative MP for Leicestershire North West, said that a "very substantial number" of lawyers in the Conservative Party would oppose the decision to end the system under which defendants had the right to make three challenges.

Mr Ivan Lawrence, QC, the MP for Burton, also opposed abolition. He said: "It is because we have peremptory challenge that we have avoided the growth of challenge for cause that we have seen in the United States." Strong backing for Mr Hurd, however, came from Mr Mark Carlisle, QC, a former Conservative cabinet minister, who said that peremptory challenge had given defendants the power to manipulate the system.

Mr Kaufman's criticism was restrained and it was noted that he had refrained from committing his party to reversing the change.

Mr Hurd said that the Roskill Report on fraud trials Continued on page 20, col 6

Tomorrow Unpromising start to Howe mission

From Jan Raath, Harare

Sir Geoffrey Howe, the Foreign Secretary, yesterday began his mission to three southern African front-line states on a distinctly unpromising note.

In Lusaka, the Zambian capital, the African National Congress, the chief military protagonist in the war against South Africa's apartheid system, refused to see him.

President Kenneth Kaunda, the elder statesman of the Commonwealth, kept him waiting for 15 minutes before their talks, which lasted 30 minutes.

Sir Geoffrey emerged from the discussions to say that though their talks were "friendly, candid and constructive", there was "no unanimity".

Today, he meets Mr Robert Mugabe, the Prime Minister of Zimbabwe, who, among the region's leaders, is the most scathingly critical of Western Europe's reluctance to take firm action against South Africa.

Observers here believe he will give Sir Geoffrey a hearing, but make plain his anger with Mrs Margaret Thatcher and the EEC over what he regards as delaying tactics. Shortly before Sir

Norway bans oil and ship exports

Oslo (AP) - The Norwegian Government announced new restrictions yesterday on trade with South Africa, including a total ban on exports of refined oil products and ships. The restrictions also apply to Namibia.

Earlier this year Norway banned imports of fruit and vegetables from South Africa and the export of arms, ammunition and military vehicles to South Africa.

Geoffrey's arrival at Lusaka airport, Mr Tom Sebina, senior spokesman at the ANC headquarters here, said that the chances of a meeting with Sir Geoffrey were "completely out".

He added: "We believe that whatever he (Sir Geoffrey) is supposed to be doing in South Africa was done by the (Commonwealth) Eminent Persons' Group. We believe it is a waste of time and a useless exercise."

President Kaunda took the unusual step of calling a press conference to announce that the

Younger seeks more frigates

By Our Chief Political Correspondent

Cabinet approval to order more than the three new Type 23 frigates allowed for in this year's defence budget is being sought by Mr George Younger, Secretary of State for Defence.

In an attempt to provide more work for the hard-pressed naval shipyards, which the Prime Minister is known to be keen to support, Mr Younger is understood to be studying ways in which the orders for a fourth, and maybe

even a fifth, frigate could be placed this year.

Under present plans the latter two orders for the ships which will form the backbone of the Navy's anti-submarine force at the end of the century would not be placed until the year 1987-88 to fit in with Treasury calculations.

But ministers hope that some "creative accounting" can be devised which will enable the orders to be placed this year to boost the yards

and allow them to maintain workforces at a higher level.

The discussions are delaying the announcement of the new frigate orders, but it could still be made next week.

The first £110 million order is expected to go to Swan Hunters on Tyneside.

A second, and probably the third, will go to Yarrow's on the Clyde. But Swan Hunter could be in the running for another if the right terms can be agreed.

Shares rally sharply

Share prices on the London Stock Exchange recovered yesterday after Tuesday's plunge which saw a record £5.4 billion wiped off the value of equities (Richard Lander writes).

The FT-30 share index closed 13.8 points higher at 1,331.5, having slumped 30.1 points the previous day.

Dealers said investors were in a buying mood again after Tuesday's sharp fall had enabled them to snap up shares at bargain prices.

Among leading issues, British Telecom added 8p to 304p. Share prices also looked steadier on Wall Street, where a record fall in the Dow Jones industrial average on Monday precipitated the slump in London.

The index was 0.98 points up at 1,821.71 by midday. Details, page 23

Kremlin in hijack deal with Paris

Moscow - The Soviet and French governments have agreed to begin holding regular talks on the best methods for coping with the spread of international terrorism, particularly aircraft hijacking and extremist attacks.

The agreement was announced last night by Mr Gennady Gerasimov, the chief Kremlin spokesman, after the third and final series of private talks between President Mitterrand of France and Mr Mikhail Gorbachev.

French sources said the case of the internally exiled Soviet physicist, Dr Andrei Sakharov, had been one of a number of human rights cases raised.

Mr Gorbachev also proposed that the five permanent members of the UN Security Council should hold a conference to find a Middle East solution.

Task ahead

British companies must deal with employees' reservations about management if they are to get their full co-operation during Industry Year, says the chairman of MORI in an introduction to today's seven-page General Appointments section Pages 27 to 33

Tripes results

Cambridge University Tripes results, Oxford class lists and degrees at Strathclyde University appear today Page 35



Table with 2 columns: Category and Page number. Includes Home News, Overseas, Arts, Births/deaths, etc.

Vigilantes against pornography sought in US

From Michael Binyon Washington

A United States commission on pornography yesterday recommended far-reaching changes in federal and state laws and the setting up of citizen vigilante groups to combat what it termed the "cruel plague" sweeping the country.

The commission appointed by Mr Edwin Meese, the Attorney-General, directly linked explicit hard-core pornography to rape and unwanted sexual aggression.

The final draft of its controversial report reversed the findings of a Government commission in 1970, which concluded that there was no evidence of harm from pornography and recommended the repeal of all laws restricting it for adult consumers.

With two of the panel's 11 members disagreeing, the commission concluded that "substantial exposure to sexually violent materials... bears causal relationship to anti-social acts of sexual violence and possibly to unlawful acts of sexual violence".

US of the pornography industry, now worth some \$8 billion (£5 billion) a year. All of them, it says, fall within the constitutional limits outlined in Supreme Court rulings on free speech and include the setting up of "citizen watch groups" to guard against local sales of sexually explicit materials.

Many of the proposals deal with curbing "kiddie porn". The commission called for tougher laws against the use of children in sexually explicit films and books because "child pornography is intrinsically related to child abuse".

The commission, headed by Mr Henry Hudson, a US attorney who made a reputation as an anti-pornography campaigner and public prosecutor in Virginia, spent a year on its investigations at a cost of \$500,000 (£312,500).

Even before it delivered its formal 2,000-page report, which has been available for inspection for the past two months, it was vigorously criticized as a group of conservatives hand-picked to reach the conclusions wanted by the Reagan Administration.

Mr Barry Lynn, from the American Civil Liberties Union, said many of the group's proposals amounted to censorship.

"The report is a disgraceful enterprise which hides prudishness and moralism behind a thin veil of social science jargon," he declared.

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Table showing repayment plans for various loan amounts (e.g., £1175.00, £1879.20) with monthly payments and interest rates.

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Table showing specimen rates for 50 plans for homeowners and mortgage payers from £1,000 - £50,000.

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Top firms enlisted in drive to end shortage of specialist teachers

By Lucy Hodges, Education Correspondent

Mr Kenneth Baker, Secretary of State for Education and Science, has stepped up his drive to recruit more teachers in the shortage subjects of mathematics, physics and craft, design and technology, by writing to top companies in the country for help.

In addition, he has asked the main employers' organizations and every local education authority, chief education officer and teacher trade union, to help to overcome the shortage of teachers in certain specialist subjects as a matter of urgency.

That document was reported in *The Times* on June 27 and remains substantially unchanged, although Mr Baker would like replies to the consultation exercise by the end of October, instead of the end of December, as previously stated.

Launching the document yesterday, Mr Baker said that the search for teachers of shortage subjects was vital to Britain's future as an important industrial nation. "They have been in short supply for many years. We cannot afford to let the problem continue."

His consultative document describes some examples of what companies are doing:

- ICI is helping redundant staff to switch careers by taking teacher-training courses at Manchester Polytechnic.
- Some GEC units are paying mathematics teachers as consultants for five weeks during term time.
- Pillington Brothers and Thorn EMI Electronics offer teachers secondments during term time as a way of giving them more experience of the practical applications of science and high technology.

"These firms have helped to provide equipment for laboratories and workshops. They have supported in-service training for teachers. They have promoted more staff interchange between industry and education."

UNFILLED TEACHING VACANCIES (England and Wales)

	1983	1984	1985	1986
Mathematics	282	313	304	380
Physics	97	98	109	150
Craft, design, technology	161	182	159	217
All subjects	1,968	1,947	2,036	2,579

Teachers to get peace deal

Local authority employers will be presenting the teachers' unions with a package of reforms covering a new pay structure and pay levels, appraisal of performance, a new contract and pay negotiating machinery in order to secure a lasting peace in schools at a meeting of the two sides later this month (Our Education Correspondent writes).

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Ilea sports challenge to Baker

The Labour-run Inner London Education Authority yesterday criticized claims from Mr Kenneth Baker, Secretary of State for Education, that it was deliberately lowering the standard of competitive sports in schools.

Tory MPs angered by Alliance 'chaperone'

An Alliance-run council has ruled that Conservative MPs planning to visit schools must clear their movements with county hall and set foot on the premises only if accompanied by a Liberal or Social Democratic Party member of the council.

Long shadow of South Africa over Games

The shadow of South Africa has loomed over most big sporting events in the last 25 years, although it has not taken part in the Olympics since 1960 and in the Commonwealth Games since 1958.

KGB man blamed for tales by 'novel' spy

By Michael McCarthy

A Russian KGB defector who wanted a new life in the West with his mistress was responsible for the unfounded spying allegations against Mr John Bothwell, the former US naval commander, and CIA man, cleared of a secrets charge in London this week.

That was the opinion of Mr Bothwell himself as he relaxed yesterday with his wife, Anne, at their home in Bath.



Mr John Bothwell, recounting the "spy stories" he told to a Russian KGB defector.

Mr Bothwell found himself questioned by a defector about American affairs, and knowing "like everyone else in Pireaus", he said yesterday - the Russian's true identity, the former CIA man could not resist the opportunity to play the old enemy along.

Hayhoe unveils hospital staff plan

By Thomson Prentice, Science Correspondent

Plans to increase the number of hospital consultants and introduce a new career structure for hospital doctors to help to solve the National Health Service manpower crisis were announced by Mr Barney Hayhoe, the Minister for Health, yesterday.

The proposals will lay the foundation for resolving long-standing problems of hospital medical staffing and will be in the interests of patients and doctors alike, he said.

Victory for US plastic lemon in court fight

An American version of the plastic squeeze lemon was given the go-ahead by a High Court judge in London yesterday in spite of objections from the makers of the Jif lemon.

After a two-day court battle, Mr Justice Whitford refused to grant Rockwell and Colman an injunction banning Borden Inc, an American food company, from launching on the British market a rival to Jif, which Colman has sold for 30 years.

Court is lost for words

A court appearance by five women accused of criminal damage was adjourned yesterday because there was no official interpreter for one of the defendants, who is French-speaking.

Animals left in cemetery

Rats and rabbits taken from the animal house at the John Radcliffe Hospital, Oxford, by anti-vivisectionists who cut a two-foot hole through a metal covered fire door, were found abandoned in a cemetery.

Football club struggles on

Wolverhampton Wanderers Football Club won a further reprieve in the Court of Appeal yesterday from a winding up order made a year ago. A stay of execution was extended to July 30, pending an adjourned appeal.

Israeli held in custody

Mrs Gitit Dozner, aged 37, an Israeli, was yesterday further remanded in custody on an extradition warrant, by Bow Street Magistrates' Court, until July 16, charged with murdering Yosef Yisraelov, her husband, on January 26 in Tel Aviv.

Sailor rescued from a hedge

Mr John Fay, a berth attendant in the Royal Navy, had to be rescued yesterday from the middle of a 10-foot thorn hedge.

'Bomb walk' in England

Monsieur Bruce Kent, aged 57, CND campaigner, completed the first phase of a 400 mile walk yesterday as he crossed the border from Scotland into England.

Insurance for motorists

A "Driverplus" legal protection insurance scheme aimed at closing gaps in existing cover, was launched yesterday.

Boy George 'is under medical supervision'

Boy George, the pop singer alleged to have an £800-a-day heroin habit, was last night under round the clock medical supervision, according to a statement issued by Virgin Records, the record company.

Murdoch seeks curb on picketing

The injunction is being sought by News Group Newspapers, Times Newspapers, News International, News International Distribution, News International Supply Company, London Post (Printers), and Miss Pamela Hamilton-Dick, an advertising executive.

Long shadow of South Africa over Games

The shadow of South Africa has loomed over most big sporting events in the last 25 years, although it has not taken part in the Olympics since 1960 and in the Commonwealth Games since 1958.

Pits visit depresses Tracey

Mr Richard Tracey, Under Secretary of State for the Environment and a self-confessed country boy, was taken on a coach tour of some of the most depressed areas of the South Yorkshire coalfields yesterday. He pronounced himself deeply depressed by the experience.

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EXAMPLES: FINEST GOLF CLASSIC OXFORD

Women priests

Our report on women priests of June 25 should have said that 7,116 women replied to the Bishop of London on the issue, along with 4,760 laymen.

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Bar chairman criticizes government policy on restricting legal aid

By Frances Gibb, Legal Affairs Correspondent

A strong attack on the Government's policy of restricting the legal aid scheme and its "lack of commitment" to maintaining legal services was made last night by the chairman of the Bar, Mr Robert Alexander, QC.

The policy was in danger of paving the way to a national government legal service, he said.

No political party supported such a service when the Royal Commission on Legal Services reported in 1979. But now two groupings had thought the idea "worthy at least of discussion".

The Government appeared to have abandoned the principles of the legal aid scheme, that such aid should be available to those of poor and moderate means; and that lawyers should be paid reasonably for work done.

Mr Alexander, addressing the annual general meeting of Justice, the law reform group, in London, urged action both by the profession and the Government.

The legal profession must move towards providing a "high street" service with barristers acting as travelling

consultants touring the country, he said.

Greater ease of access by the public must be encouraged by a "prominently displayed service", not forbidding, remote or unavailing.

Barristers should also become willing and be permitted to travel to conferences with clients and be available to hold a series of such conferences in a particular town from time to time, he said.

"This would provide, in effect, a local consultancy service to solicitors," he said.

The profession should also unite in simplifying the law and its procedures; in moving towards more written proceedings and in greater disclosure of argument between the parties; and in more work for "less than a reasonable fee".

The Government, for its part, should "scout the dangers of a national legal service" and "shape a rounded, full policy to improve access to the law". Legal aid must not be allowed to become a "second class service".

No political party was more steadfast in its avowed commitment to law and order, he said. Yet the Government had not been anxious to ensure

that criminal lawyers were "properly paid"; and had cut back on eligibility for civil legal aid.

It "seems prepared to allow standards to drop, to force solicitors to give up criminal legal aid work, and to risk the quality of future judges by what Lord Roskill described recently in the House of Lords as 'parsimony'."

In 1979 the Royal Commission on Legal Services had urged that legal aid, then 0.16 per cent of the public spending bill, should be given a higher priority.

But legal aid was still only 0.22 per cent of public expenditure. More has been spent on the scheme, Mr Alexander said, but the progress has been "within the limitation of the general government approach to control expenditure".

He also attacked the Government's failure to make a statement of policy on the future funding of law centres. The Royal Commission urged that there be adequate resources for a network of law centres and the Government in 1983 said an announcement would be made "in due course." But no policy statement had been forthcoming.

Mallard's age of steam comes to the rescue



Convert to fallow call by Jopling

A voluntary scheme to take land out of production was greatly preferable to compulsory quotas on cereals, Mr Michael Jopling, Minister of Agriculture, said yesterday (John Young writes).

Mr Jopling was speaking at the annual harvest luncheon of the Home Grown Cereals Authority.

No one could pretend that the fundamental problem facing cereals had been overcome, he said.

United Kingdom barley sold out of intervention for export last week achieved a price of about £40 a tonne. It had been bought at a price well over £100 a tonne.

A voluntary scheme to convert arable land to fallow, to woodlands or to crops not in surplus at least merited further discussion, he said.

Butter moves, page 9

Itemized phone bills nearer

The race is on between British Telecom and Mercury, its rival, to be the first to introduce itemized telephone bills to domestic subscribers on a large scale (Bill Johnstone writes).

Mercury has about 400 business corporations as its customer base and is offering itemized billing now as standard to all users on its network. Last April, Mercury became a national service when it interconnected with the British Telecom network.

A concerted effort is to be made in September to attract small business users. Next

year the domestic user will be the prime target.

For the present British Telecom is only offering itemized billing in Bristol and Bath, where an experiment involving 35,000 customers is taking place. A plan to introduce the service last year was scrapped and the corporation has chosen to offer it piecemeal.

The service should be introduced next year and on offer to half of BT's customers by the end of the decade.

plaints made to the Office of Telecommunications (OfTel), the consumer watchdog for the industry.

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A concerted effort is to be made in September to attract small business users. Next

The world's fastest steam engine which made a nostalgic return to the railway lines yesterday, 23 years after going into retirement (Angella Johnson writes.)

The Mallard, pride of the National Railway Museum's collection is leading British Rail's attempt to save the threatened Scarborough Spa Express Steam Service.

Her record-breaking 126 mph run in July 1938 compared to a maximum 71 mph on yesterday's journey, from York to Scarborough via Kirkham Wood, for which 450 people paid £25.

British Rail is hoping the Mallard and four other superstars of the steam era, the City of Truro, the City of Wells, Green Arrow and Alderman Draper, will put new life into the specialist service.

This year's steam series will be limited to twice daily round trips between York and Scarborough on Sundays only, from July 20 to August 17 inclusive, followed by one final trip by the Mallard on Bank Holiday Monday, August 25. (Photograph: John Voos)

Court told of 'murder contract'

A woman offered a £10,000 "contract" to a man to murder her former husband because she believed her divorce settlement was unfair, Cardiff Crown Court was told yesterday.

Mrs Joyce Topham, aged 48, is alleged to have said: "I want him done. I want him dead and I want to be there when he is killed."

Mrs Topham was also "obsessed" with getting back incriminating documents from her former husband, a wealthy businessman, about her involvement as a casino partner in "black money", cash not declared for gaming or tax purposes, Mr Gerard Elias, QC, for the prosecution, said.

Mrs Topham, of The Walk, Roath, Cardiff, denies murdering Kenneth Topham, aged 68, who was found dead at his home in Wordsworth Avenue, Cardiff, in September last year.

She also pleads not guilty to soliciting William John Jones to murder him and denies burglary at Mr Topham's home and the theft of papers. She was prepared "to go to any lengths" to get the papers back, Mr Elias said.

The case continues.

£31,000 paid for Roman treasure

By Norman Hammond, Archaeology Correspondent

The British Museum has paid £31,001 for a Roman jeweller's hoard, described as the most spectacular to have been found this decade.

Details of the hoard, found last summer and now judged to be treasure trove, have been disclosed in the latest issue of *Antiquity*.

The hoard was discovered in a trench on a building site at Snettisham, Norfolk, by Mr George Onslow, who was operating a mechanical excavator.

When he took the pottery vessel home he found that it contained a large collection of gold and silver coins and jewellery. He reported the find to the local museum.

The pot, which was less than eight inches high, contained more than 350 objects. Some of the larger pieces had been bent to get them in.

"It is a very remarkable collection," Dr Timothy Potter, of the British Museum, said. He is in charge of publishing the find.

There were 110 Roman coins, 83 of them silver *denarii*, 110 unmounted engraved gems of red cornelian, a "vast array" of silver rings, bracelets, necklaces and pendants, and silver bars and scrap.

The scrap silver, in the form of broken bars, sheets and wire, shows that the hoard was the working stock-in-trade of a jeweller.

Not all the objects were of precious metal: there were two tools, one of quartz and one of copper, a copper-alloy seal box decorated with enamel and still retaining its string, and numerous copper and bronze coins.

Mr Onslow and the landowner, Mr Richard Medlock, were anxious that the whole find should stay together, and the British Museum has acquired all the objects.

Initial study has shown that the latest coins are of AD155, and that date, together with the style of the jewellery, indicates a mid-second century deposition of the hoard.

The jewellery is being studied by Dr Catherine Johns, a colleague of Dr Potter, at the British Museum. "Our jeweller was not an especially accomplished craftsman", Dr Potter reports from her findings, "but this in some ways confers even greater interest on the find, since one can begin to understand what was available in a fairly rural area

Source: *Antiquity*, 60, pps 137-139.

Launch of Rover 800

A clean break with the past

By Clifford Webb, Motoring Correspondent

Austin Rover has gone to extraordinary lengths to ensure that today's launch of the new Rover 800 executive saloon does not suffer the same disastrous start as its predecessor.

Within days of the launch of the old Rover 10 years ago, there were so many complaints of inferior quality and poor reliability that a director of the then Solihull-based Rover company later admitted: "It was a nightmare of a debut for a car which had received rave reviews and for which we had such high hopes. It was two years before it recovered."

Austin Rover's lack of a modern contender in the most profitable sector of the market has seriously jeopardized the company's slow recovery. About 70 per cent of cars in the sector are bought by company fleets.

The overall market share of the Rover Group (formerly BL) has fallen from 18 per cent in the first six months last year to 16.5 per cent in the same period this year and it is in danger of being overtaken by General Motors (Vauxhall-Opel).

Austin Rover has chosen only the most experienced workers to man its assembly lines at the Cowley factory near Oxford where the new car is being built. They have been put through a training programme that Mr Andrew Barr, the company's manufacturing chief, describes as "the most intensive ever in a British car factory".

The Rover 800, jointly developed with Honda-Japan, is designed for ease of assembly. It takes 40 man hours to make, compared with 80 for the old model.

Furthermore, the most advanced inspection machinery in Europe has been incorporated into its assembly track. Sixty-two laser-controlled cameras check 96 possible faults and automatically stop the track until they are rectified.

In recent weeks, senior executives led by Mr Harold Musgrove, the company chairman, have worked into the early hours at Cowley person-

ally checking the quality of cars leaving the line.

Mr Musgrove said: "We have got to get it right this time. There will be no second chance. I would rather be short of cars than give it a lousy start."

As a result it will be in short supply for the next few months but that could prove to be an advantage. It will remove any temptation dealers have to discount the car.

Only 1,500 are in the showrooms for today's launch. They are all silver metallic in colour because that is believed to show the car to its best advantage.

Production is expected soon to reach 750 a week and 1,500 by the end of the year. Peak production of the old model at Solihull was 1,600 a week.

The transverse engine, front wheel drive 800 range is available with two engine sizes: a new Austin Rover designed 2 litre lean burn unit and a more powerful, all alloy 2.5 litre Honda V6. Both

engines have the latest four valves per cylinder layout.

The two litre 820i and 820Si and the bigger engine 825i and Sterling form the initial launch line-up. They will be joined shortly by the cheaper 820E and 820SE models fitted with Austin Rover's own single point injection system.

Launch prices range from £11,820 for the 820i to £18,794 for the lavishly equipped Sterling.

My initial reaction after trying both engine sizes is that Rover now has an executive car to stand alongside the competition. I was particularly impressed by the small powered delivery of the Longbridge-made two litre engine with a claimed top speed of 126mph.

Ride and handling of both versions are up to the best European standards. They are also economical on fuel. Early evidence suggests that the two litre will exceed 30mpg while the V6 will do 28mpg.

Rover's tough fight to win back its market

The new Rover 800 is being pitched into battle against established competitors who have taken advantage of the declining years of the old Rover in a sector of the market that accounts for nearly one in 10 of all car sales (Our Motoring Correspondent writes).

The toughest rival by far is the 1.8 to 2.8 litre Ford Granada, launched in April 1985, which quickly established itself as the leader with 2 per cent of the British car market. With prices ranging from £8,899 it will undercut the cheapest Rover by nearly £3,000.

The Granada also has one big advantage: electronically operated anti-lock brakes are fitted as standard to all versions. Only the top-of-the-range Rover Sterling has that increasingly sought aid to safer driving.

The number two in the sector is Volvo's big 700 saloon which as with the Rover

is traditionally booted. With engines ranging from 2.3 to 2.8, plus a turbo-charged version, it has an increasingly strong following. Prices range from £10,374 for the 740GL to £18,365 for the 125mph 760 Turbo.

The German-made Opel Senator, rebadged as a Vauxhall, was first seen in 1977 and must soon be due for replacing. But it has taken advantage of the Cavalier's remarkable success in the fleet sector to win substantial orders for company bought executive cars. It comes in a choice of 2.5 and 3 litre engines with prices ranging from £12,326 to £15,674.

But the car everyone is trying to match in quality and reliability is the recently launched new Mercedes 200-300 range priced between £13,125 and £18,730. Another car that will be much sought after will be the newly launched Renault 25.

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Foreign Secretary mission to Africa not a lost cause

APARTHEID

The visit of Sir Geoffrey Howe, the Foreign Secretary and President of the EEC Council of Foreign Ministers, to South Africa was perhaps the last chance to get a successful dialogue going, Mrs Lynda Chalker, Minister of State for Foreign and Commonwealth Affairs, told the Commons.

She declared that it was wrong to assume that the mission would fail. This is not a lost cause (she said). We are trying again the road to persuasion. We can still help to get negotiations going.

A steady positive effort was going on to get a dialogue for negotiations going between all peoples in South Africa.

The Government believed the unconditional release of Nelson Mandela and other detainees was the key to bringing an end to violence and getting the dialogue moving for a peaceful, evolutionary solution to the problem.

When Mr Denis Healey, chief Opposition spokesman on foreign and Commonwealth affairs, maintained that the Prime Minister had cut the ground from under the Foreign Secretary's feet and had made his mission impossible, Mrs Chalker retorted that if anyone had made Sir Geoffrey's position impossible and sought to persuade people not even to meet him, it was Mr Healey.

An angry Mr Healey contended that was disgraceful and after a point of order by him Mrs Chalker said she would withdraw it.

Mr Healey said that what the Minister of State must accept was the depth of feeling among the governments of the front line states and among many Commonwealth and European countries, which was illustrated by the withdrawal of Nigeria from the Commonwealth Games.

That is something (she said) the Prime Minister should be a great deal more sensitive about than she had shown in her bizarre series of interviews.

Mrs Chalker said if all MPs would consider the consequences of each and every thing being discussed, they might come up with a far better solution than those shouted and barked about by Labour MPs.

When the long exchanges on the crisis in South Africa began, Mrs Chalker said the 12 members of the European Community were united in a common policy designed to hasten the progress of peaceful reform and to encourage the South African Government to begin a dialogue with genuine representatives of the black population.

The aim of Sir Geoffrey Howe's mission was to try to establish the conditions in which the necessary negotiations could commence.

Mr Douglas Houghton (Warrington North Lab) asked if it would not be sensible for Sir Geoffrey to call off this useless charade, particularly as it had been condemned as a fudge by President Kaunda. The ANC would not meet him and church leaders did not wish to see him.

Would it not be more sensible if he stopped making a spectacle of himself, called off his visit and tried to persuade the Prime Minister to listen to what the black population wanted which was economic sanctions that were meaningful.

Mrs Chalker said the 12 members of the EEC agreed on the urgent need for genuine dialogue. It was they who wished to establish conditions in which dialogue could commence.

When a meeting was sought with the ANC or any other group, she hoped there would be a positive response. It was quite certain that President Kaunda also believed that there was a future for dialogue and negotiation.

Mr Robert Wareing (Liverpool, West Derby Lab) asked her to name just one other country in the EEC which was doing less to bring pressure to bear than this country.

Mrs Chalker said this country was certainly taking as many measures as any of all of the other countries in the EEC. Sir Peter Blaker (Blackpool

South, C) said it was a Conservative government which secured a solution to the problems of Rhodesia after years of abject failure by the Labour Party.

Mrs Chalker said she seemed to remember a previous Prime Minister thinking he could effect a quick answer, in approximately 1963, but it took another 14 years.

Mr Peter Temple-Morris (Lcominster, C), supporting Sir Geoffrey's mission, said he went on behalf of all the EEC countries.

make partisan points which does no good for the aspirations of the black people of South Africa.

We support the action of the Foreign Secretary but expect that if he is unsuccessful, the Government will align itself with our Community and Commonwealth friends to take whatever action is considered appropriate.

Sir Chalker: The dialogue on which I am embarked is a chance, the last chance perhaps, to get a successful dialogue going.

A steady, gradual effort is going on to make sure that everybody who can be involved in the dialogue is involved in the dialogue, which must surely come.

Mr Alan Beith (Berwick upon Tweed, L): From what the Prime Minister said on the radio this morning, there are no economic measures the Government would contemplate using if the visit does not achieve the results set out. If this is so, how is it helping the Foreign Secretary in his task?

Mrs Chalker: The Prime Minister said nothing different this morning from what she has said before.

The Prime Minister had said on the Today radio programme: "I am and remain against punitive economic sanctions, general economic sanctions."

She had added that the Commonwealth was concerned that Britain should show signals, what they called gestures of disapproval of apartheid. The Prime Minister had said she understood that and that the Government agreed and opposed these as a signal to South Africa that the work done and approved of apartheid was not to end.

I can find no fault with that (Mrs Chalker said) because it is the policy of the whole Government.

Mr John Carlisle (Luton North, C): All the economic sanctions being taken by this Government and others against South Africa have already brought starvation, lengthening dole queues and a lot of misery to black South Africans.

Will Mrs Chalker say that she shares the Prime Minister's view that economic sanctions are not the answer?

She should get a message through to the Foreign Secretary that he will not ask of the South African government anything they cannot possibly deliver.

As Mrs Chalker rose to answer, Conservative MPs shouted to Mr David Winnick (Walsall North, Lab) to withdraw the Government anything they cannot possibly deliver.

Mr John Wilkinson (Ruislip, Northwood, C) said Mr Winnick had alleged that Mr Carlisle had been paid to put his questions.

Mr Winnick was asked several times by the Speaker (Mr Bernard Weatherill) to withdraw the remark. Mr Winnick said he had not changed his mind a bit and would withdraw the remark according to the Speaker's request.

Mrs Chalker said this was a serious matter and it did no good to call.

It was the potential serious effects on South Africa's neighbours, in addition to South Africa's blacks, of general economic sanctions, which merited consultations widely and seriously about the best way to get effective change.

Mr Healey asked Mrs Chalker if she believed the Foreign Secretary's chances of success in his mission were improved by the fusillade of interjections given by the Prime Minister.

She had said she was sorry that South Africa was not in the Commonwealth and severely criticized the governments of Zambia and Zimbabwe. She had said she was against economic sanctions in general and would support signs and gestures but did not believe they would have any effect. She also said she hoped the Commonwealth summit would take no action at all on South Africa.

Mrs Chalker said Mrs Thatcher understood well the anger, the desperation and the hopelessness of many in South Africa and southern Africa. The Prime Minister was seeking to ensure that the Government viewed the

possibilities ahead realistically to help to bring pressure on South Africa.

Mr Healey, on a point of order, said Mrs Chalker should withdraw her disgraceful statement that he had sought to persuade African leaders not to see the Foreign Secretary. The High Commissioner in Lusaka should be consulted because he would say that he (Mr Healey) had spent his whole visit trying to persuade President Kaunda to receive the Foreign Secretary and to withdraw his threats to leave the Commonwealth.

Mrs Chalker: I would like Mr Healey to assert here and now that he fully supports the Foreign Secretary's intentions and his wish to meet the ANC and all other groups with whom we seek to promote dialogue in an effort to end apartheid.

I said to Mr Healey (she continued) that I understood that this had happened. If that is not the case I will withdraw it. Mr Harry Greenwood (Ealing North, C): Nothing but bloodshed will be achieved unless the South Africa government and

peace we all wish. We should seek to continue discussions with our partners during this period leading up to the Commonwealth review and further European meetings.

It is only when we measure how many people may be put out of work in southern Africa and how many people will be brought much greater hardship than they already suffer in South Africa and the front line states, that we can judge what may be the best way ahead.

Mr Gay Barnett (Greenwich, Lab): One of the arguments repeatedly used by the Prime Minister against economic sanctions against South Africa is the damage to the economies of the front line states and the people of South Africa. What right does the Prime Minister have to speak on behalf of African people?

Mrs Chalker: It is not just the Prime Minister who believes that general economic sanctions would not bring an end to apartheid. Mrs Helen Szymanski (Surrey) has been a South African opposition MP since 1961 and I believe she is as right as the Prime Minister.

Mr Mark Carlisle (Warrington South, C): We regret bitterly the attitude of the ANC and Bishop Tutu in not seeing the Foreign Secretary. It would help if Mr Healey would use his considerable influence to encourage such meetings rather than using it to undermine the Foreign Secretary.

Mrs Chalker: The Government understands exactly what he says. I previously invited Mr Healey and do so again to assert in this House that he is very much in favour of the Foreign Secretary meeting with all those whom he seeks to meet.

It takes time to set up these meetings between many others and when it is sought with the ANC or any other group it is to be hoped there will be a positive response which Mr Healey would encourage.

Mr Healey: I thank her for withdrawing her earlier implications. (Shouts from the Government benches of "She did not.") Yes she did.

When I met Mr Oliver Tambo before I left for South Africa I encouraged him to meet the Prime Minister. He was minded not to do so. When I was in Lusaka, I suggested that the visit by the Foreign Secretary would give the ANC an opportunity to pursue discussions and I invited the Foreign Secretary on Monday to seek to meet the ANC on his visit.

Mrs Chalker: I notice he has not asserted what I asked him. There needs to be not just emotional responses to the many emotional comments which are being made on this issue. There has to be a realistic assessment of what possible and effective measures might be.

It is positive measures as well as restrictive measures that are most likely to be effective and promote change in South Africa.

Mr Brian Sedgemore (Hackney South and Shoreditch, Lab) said that black people in South Africa and the front line states, the Emergency Persons Group and decent people in western democracies wanted sanctions because they believed that liberty, freedom and democracy were more important than short term material comforts.

Who (he went on) does the minister support: the civilized people of the world or the shrivelled Prime Minister with her Judas mentality?

Mrs Chalker: I do not think he could sink quite so low as that. The measures already in place are being lost sight of. We will go on discussing with our European partners, the heads of the front line states, and heads of the Commonwealth which could be valuable in persuading South Africa to bring about a real end to apartheid. That is exactly what the Prime Minister is working for as well as the rest of this Government and this side of the House.



Howe: How visit a useless charade



Temple-Morris: There might not be another chance

End of July deadline for EEC budget

The United Kingdom, as holders of the Presidency of the European Community, was trying to achieve agreement on a new and legal EEC budget as soon as possible, Lord Young of Graffham, Secretary of State for Employment, told the House of Lords.

He had been asked by Lord Campbell of Croy (C) about the effects of the ruling of the European Court of Justice that the 1986 budget was illegal.

The minister replied that the ruling meant that the budget authority must adopt a new and legal budget.

Coherent policy for elderly needed

It was vital to think carefully about how to develop all the elements of public, private or voluntary provision into a coherent policy of social care for the elderly people who required them so that standards were improved across the frontiers of the three types of care, Mrs Renee Smart (Wolverhampton North East, Lab) said in the Commons.

Mrs Smart, who is chairman of the Select Committee on Social Services, was opening a debate on supplementary benefit and private and voluntary residential care for the elderly.

She said it had become clear that the DHSS had not yet established how board and lodging payments would fit into the new structure set out in the

current Social Security Bill. More monitoring and control and certainly a better system of gathering information about the effect of the payments was needed.

Every home, however ran it, should be required to make much better information available to potential users or their families so that informed choice could be the reality.

Sir David Price (Eastleigh, C) said growth in demand was certain to continue so provision needed to be increased rather than diminished.

Might there not be a more positive role for the DHSS as inspectors, not purely in policing or monitoring but in a positive sense in a role such as HM Inspectorate had in schools? He called for more public money to support care in the community.

Mr Archy Kirkwood (Roxburgh

and Berwickshire, L) said the test for residential provision was simply one of supplementary benefit and not any level of dependence. That could not be an efficient use of public money.

Mr Michael Meacher, chief Opposition spokesman on social services, said serious and disturbing problems were becoming increasingly apparent in the private and voluntary residential care provisions for the elderly as a result of the Government's differential funding approach between private and public sectors.

The Government had been unable to learn the basic lesson that no amount of tinkering with the system could make the commercial sector a major provider of services. It was the Government's fundamental philosophy and approach which was at fault.

Minorities would feel deprived of part of their armoury - Kaufman

Mr Kaufman: It is becoming more and more offensive that Government decisions are being communicated to everybody but the House of Commons, and when they are communicated to this House they are communicated in a way which makes it difficult for us to judge when we attempt to obtain the answers.

In the White Paper on criminal justice the Home Secretary said the Director of Public Prosecutions was monitoring the use of peremptory challenge. Can he say whether the outcome of that survey is available, and whether it was available to the Cabinet committee when it decided to abolish the right of peremptory challenge, since he made clear the outcome of that survey was crucial? What are the survey's conclusions and when will they be made available to the House?

As he said that the Government intends to retain the right of challenge for cause, it has been pointed out by a number of MPs that abolition of peremptory challenge will turn challenge for cause into a growth industry in the courts.

Mr Hurd: I do not think he is right to get into a froth about procedure. We told the House we were considering this matter, and we have set up the option in the White Paper. Yesterday the press started to get hold of partly inaccurate reports about our conclusions and it was better to set the matter right.

On the monitoring exercise, the first results are available, the monitoring is continuing and the results will be available for informed debate to the House when the House comes to consider the proposals.

On challenge for cause, I know that opinion has been expressed before in this House. I do not myself share it. It is a theoretical position but one which will be advanced when the House debates the proposal.

Mr Harvey Carlisle (Warrington South, C): While many of us strongly accept the maintenance of the jury system, we do not necessarily believe that the de-

fence have the right to decide who the 12 should be. There is the ability to manipulate the system. (Conservative cheers).

Mr James Wallace (Orkney and Shetland, L): The right of peremptory challenge allows an equal chance to prosecution and defence. (Conservative protests).

He also asked whether the Government intended, in cases where jury vetting had taken place, that there would still be a right to peremptory challenge. Mr Hurd said that Mr Wallace legitimately drawn attention to the prosecution right of stand-by. They would have to look at

he reads the Roskill report, he will see a powerful and classic critique against the principle of the system. The results of the monitoring will be available if the House discusses it. The proposal will restore the effectiveness of the principle of the jury system.

Mr Robert Kilroy-Gilk (Kew, North, Lab): There is no published material. What evidence is there that the right of peremptory challenge has been abused or has led to wrong decisions, since more than 50 per cent of acquittals are at the direction of the judge?

Mr Hurd: He cannot say that there is no published material when we have the Roskill report and the White Paper.

Mr Peter Brimble (Leicester East, C): Most people in this country do not have much faith in the jury system. Something had to be done to get more properly representative juries. His announcement will be welcome for reinforcing the view that the jury system can work properly if the right kind of people are on the jury. (Labour laughter and protests).

Mr Hurd: I do not share his distrust of the jury system. I believe that people are deeply and rightly attached to the jury system but are worried at what they increasingly see as distortion in this respect. I agree that we should remove the distortion.

Mr John Morris, Opposition spokesman on legal affairs, asked what hard evidence had been available to the Government when it took the decision?

Mr Hurd: The question, to my mind is largely one of principle.

Parliament today
Commons (2.30): Debate on EEC budget. European Communities (Amendment) Bill, completion of remaining stages.
Lords (3): Building Societies Bill, committee stage.

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Surgeon claims 'mix-up'

A senior surgeon accused of failing to tell a woman patient that she had cancer later claimed that he must have confused her with another patient, a disciplinary hearing was told yesterday.

The woman, who died in January, was identified only as Mrs H. She found out she had cancer seven months after a hysterectomy performed by Mr Kumar Basu.

Mr H's husband, told the professional conduct committee of the General Medical Council that after a doctor at the Royal Marsden Hospital, west London, broke the news, Mr Basu apologized.

"My wife told the doctor at the Royal Marsden that she did not have cancer because that was what she had been told by the specialist.

"The doctor then said: 'Well, my dear, I am very sorry but you have had it all the time.' We were both completely shattered."

Mr Basu, who began treating Mrs H at the Fawkham Manor Clinic, Kent, in August 1984, denies serious professional misconduct.

The hearing continues.

Rebel Liverpool councillors appeal

The 47 rebel Liverpool councillors who were disqualified from office and ordered personally to pay a £106,103 surcharge for delaying setting a rate, launched a bid for survival in the Court of Appeal yesterday.

They are asking the court to overturn a divisional court ruling in March that they had been guilty of "wilful misconduct" by failing to set a rate for 1985-1986 before the Government deadline.

The divisional court dismissed appeals by the then 49 councillors against the findings of the district auditor, saying that they had used their refusal as "a weapon to weaken the resistance of the Government", and had disobeyed the law for an invalid reason.

Mr Louis Blom-Cooper, QC, for the former councillors, told Lord Justice Dillon and Lord Justice Woolf that there was a "perfectly legitimate reason" for the delay.

He said that it was part of an overall strategy by the council to minimize the burdens on the people of Liverpool and maximize the resources avail-

Victims of crime hit twice

Victims of crime are often punished a second time by the ordeal of the criminal justice system, according to the annual report of the National Association of Victims Support Schemes, which is published today.

The association, a registered charity, highlights the problem with a rape victim who was kept waiting hours for a short interview with prosecuting counsel, had her name addressed read out in court in spite of her request and was questioned about irrelevant details of her private life.

Miss Helen Reeves, director of the association, said: "Victims are not always satisfied with the treatment they receive from the criminal justice system and frequently their position is made worse by being denied information or by an unpleasant experience at court."

"Victims need respect and consideration from everyone. Support schemes operate in 293 places in Britain: with 6,750 trained volunteers who last year dealt with 183,000 new victims, an increase of 47 per cent on the previous year."

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Geldof-style initiative to counter 'crisis' in care of elderly urged

By Thomson Prentice, Science Correspondent

Britain's old people needed a national figure such as Bob Geldof to campaign for better health and social care on their behalf, a medical conference was told yesterday.

The care of the elderly is a scandal and the system by which these vulnerable citizens are managed, or mismanaged, is a disgrace. It is becoming little less than a national crisis, Sir Ronald Gibson, the conference chairman, said.

A national system of comprehensive care was urgently required but government action and state funding would not be enough, he said. An initiative similar to those involving Mr Geldof in raising millions of pounds for African famine relief was needed.

Can we hope for a Bob Geldof? We need sponsorship and a national leader or leaders who will actively join in a sustained and unrelenting effort to divert more of the nation's wealth to help those who find it difficult to talk for or to help themselves, Sir Ronald told the conference at the Royal Society of Medicine in London.

The elderly must not always be dismissed to the back of the queue.

Sir Ronald is president of the Brendoncare Foundation,

a charity based at Winchester, Hampshire, campaigning for the total care of all elderly people in need.

Britons seemed to prefer to sweep the problem of looking after their old people under the rug and leave it to someone else, preferably the state, Sir Ronald said.

This nation of animal-lovers appears to give more of its time and affection to budgerigars and other domestic pets rather than to mothers-in-law and other domestic handicaps.

We accept that people will happily contribute millions to help the starving in Africa, the disabled, victims of earthquakes and dreadful diseases. Similar support is desperately needed at home on behalf of the elderly.

What was wanted was total care of elderly people from their first need through loneliness or sickness, to the last, guaranteed privacy in rooms of their own, surrounded by their own furniture, the freedom to look after themselves for as long as possible and a guarantee of personal dignity as an individual and human being, he said.

Mr Norman Fowler, Secretary of State for Social Services, who opened the conference, said that the problem of services for old people, particularly the very

elderly, would increase "quite dramatically" by the end of the century.

The number of people aged over 75 would go up by 25 per cent, and those over 85 by 75 per cent, by the year 2000. The National Health Service spent 10 times as much on a person over 75 as on one aged 18 to 64, he said.

How to provide for the care of the increasing number of very elderly and very frail people with the resources available was a "crucial issue", he said.

Progress would be made only if all those involved, state, private and voluntary organizations, worked to provide a partnership in care.

The first demand on the Government and everyone else involved was that elderly people should not have to leave their homes, families and familiar surroundings when they started to need care.

Providing services for elderly people in their homes preserved their quality of life and was probably economical and more effective. That involved providing support also for relatives, neighbours and others who often shouldered considerable burdens.

Attendance allowances were being given more widely and he would be making a further statement on that.

£400,000 award to paralysed graduate

Mr Simon Fitzgerald, aged 26, a business law graduate whose life and hopes of a brilliant career were wrecked by road accident injuries which confined him to a wheelchair, was awarded £397,702 damages in the High Court in London yesterday.

Mr Fitzgerald, of Broomfield Rise, Oxshott, Surrey, would have received £596,554, but Deputy Judge Sir Douglas Frank, QC, decided he was a third to blame.

The judge said that Mr Fitzgerald was on top of the world on the day of the accident in 1983 because he had just been told he was to be taken on the permanent staff of the estate agents Gascoigne-Pees at their Esher Branch as a trainee negotiator. He was hoping to become a chartered surveyor.

Mr Fitzgerald, an honours graduate of City of London University, was on a pelican crossing in Esher High Street when he was struck by two cars travelling in opposite directions, the judge said.

He crossed when the lights were against him and the "red man" was showing, the judge said. But the two car drivers had failed to keep a proper look-out.

Because of his spinal injuries, Mr Fitzgerald is paralysed in all four limbs, although he has some use in his hands.

He is in daily pain. He experienced pain while he was in court for the hearing, the judge said.

The damages, with costs, were awarded against Mr Vernon Lane, of Sheath Lane, Oxshott, and Mr Prafalbhai Patel, of Portsmouth Road, Thames Ditton, Surrey, who had denied liability. The judge found they were each a third to blame. Lawyers for the two drivers said an appeal would be considered.



General Eva Burrows, aged 56, who took over yesterday as the new world leader of The Salvation Army and is only the second woman to hold the post (Photograph: Dod Miller).

National talks as dispute worsens at remand centre

By Peter Evans, Home Affairs Correspondent

Stalemate was reached yesterday in a dispute at Risley remand centre, Cheshire, where on Friday 50 women officers walked out in protest over staffing levels. More widespread industrial action is threatened, Mr John Bartell, national chairman of the Prison Officers' Association, said that more than 100 women staff at Risley were now not working.

In an attempt to break the deadlock, he said, Risley officials and national leaders were to meet Home Office officials today. The aim is to establish confidence in use of the new dispute procedures.

The Risley dispute is the first real test of a formula worked out between prison management and POA leaders to bring to an end strike over manning in April and May, which led to widespread disorder in jails.

So far the agreement does

not appear to be working in Risley's case.

Sir Brian Cubbon, Permanent Under-Secretary at the Home Office, wrote to Mr David Evans, general secretary of the POA: "The aim of both sides will be for local disputes to be settled locally."

The issue separating the two sides has focused on four cells at Risley and how to determine the staffing necessary to hold prisoners who seek protection from bullying by other inmates.

Mr Bartell said: "The current talks have highlighted a clear need for minimum standards to be laid down in jails. What happened at Risley shows that without them, highly disturbed and mentally ill prisoners can be left without proper supervision."

Women had been locked up without proper supervision due to shortages of staff, Mr Bartell said.

Two firsts for Ruth Lawrence

Ruth Lawrence, aged 14, will receive two first class degrees next week from Oxford University.

The university confirmed yesterday that Miss Lawrence had been awarded a first class degree in physics after a year's study.

She took the degree because she had a "free" 12 months after completing her mathematics course, also with first class honours, after two years last summer. Each course normally lasts three years.

In October she plans to return to St Hugh's College to study for a PhD.

'Prejudice' loses jobs in catering

Britain's hotel chiefs gave a warning yesterday that thousands of youngsters were missing job opportunities in the trade because of poor careers advice in schools.

Mr George Hill, chairman of the National Council of the British Hotels Restaurants and Caterers Association, said that the industry needed to fill 120,000 vacancies a year.

"The industry is battling against the entrenched attitudes and in-built prejudices of career officers, teachers and sometimes even parents, who still equate service with servility," he said.

More fire safety for airliners

By Michael Baily, Transport Editor

Stronger fire protection measures on British airliners will be required by the Civil Aviation Authority later this year, it was announced yesterday.

There must be more fire extinguishers in passenger cabins from October, and new fire detectors fitted to toilet compartments by autumn next year.

The measures arise from research carried out by the authority and the United States Federal Aviation Administration after a serious fire in an Air Canada DC9 in Cincinnati in 1983.

The fire started in a toilet compartment while the aircraft was still in the air, and intensified when the doors were opened on landing.

Toilets have long been regarded as potential danger areas. Since a serious fire in the early seventies, smoking in toilet compartments has been prohibited and strict rules have been set for design of fittings such as waste disposal bins.

Investigations carried out after the Air Canada fire showed that standards could deteriorate through wear and tear. The new requirement for smoke-detectors, signalling direct to the aircraft flightdeck, is an attempt to reduce the fire risk still further.

The new regulations increase the number of fire extinguishers installed in passenger cabins, from three to four in a 250-seat aircraft for example, and require at least half to be of the high-performance type.

Britain may take unilateral action to force world airlines to pay more to accident victims and their families, Mr Michael Spicer, Parliamentary Under-Secretary of State for Transport, told the Air Transport Users Committee in London, yesterday.

Most foreign airlines are limited to a maximum £12,000 compensation to people injured in aviation accidents or to relatives of those killed, while British airlines have the higher limit of £76,000.

Mr Spicer said that unless more countries raised their limit, Britain would have to consider requiring all airlines landing here to provide the higher limits.

Record fees cited in legal aid report

By Richard Evans, Political Correspondent

A small firm of provincial solicitors was paid a record £231,987 last year in legal aid fees for providing preliminary advice and assistance to clients, a Commons report disclosed yesterday.

The unnamed practice, consisting of a principal, a consultant solicitor, three assistant solicitors and supporting staff, submitted 4,677 bills in 1985-86 under the legal aid "green form" scheme set up to enable applicants to obtain help on a legal problem almost immediately up to a cost of £50, or £90 for certain matrimonial cases.

The high payout was disclosed by the Public Accounts Committee, Parliament's public spending watchdog, in a highly critical report on the legal aid system whose net cost has risen from £66.7 million in 1979-80 to £203.5 million in 1984-85.

The MPs said that they were astonished that neither the Lord Chancellor's Department nor the Law Society could say precisely what had

caused the 200 per cent increase in legal aid spending between 1980 and 1985, compared with a 59 per cent increase in inflation during the same period.

It was essential that the Lord Chancellor's officials should be able to establish the reasons for changes in such a large area of spending, they said.

The all-party committee expressed surprise at the small amount of reported abuse of the legal aid scheme.

However, in a situation where such a high degree of reliance is placed on the integrity of applicants and the profession there must be serious doubt as to whether all abuse is being identified and reported," it said.

It calls on the Law Society, which administers most legal aid spending, to make sure there are effective checks.

The MPs noted with "concern" the large rise in green form claims, from £1.3 million in 1973-74 to £44.1 million in 1984-85.

Victims of crime hit twice

By Huon Mallalieu

Poetry was at a premium at Sotheby's yesterday when a splendidly romantic painting by Joseph Wright of Derby sold for £1,210,000 (estimate £300,000 to £500,000).

It was a view from a Neapolitan grotto at sunset, with a group of banditti resting in the interior, and was bought by Agnew, who will be showing it in an important exhibition of English paintings next year.

The price concerned the wisdom of Josiah Cocksbutt, the painting's first owner, who preferred Wright's poetic landscapes to his portraits, and paid the large sum of £157,10s for it in 1780.

The sale of British paintings was patchy, perhaps affected by the state of the stock market, and it made a total of



Miss Anne-Sophie Mutter, aged 23, from Wehr, West Germany, who received her honorary membership of the Royal Academy of Music in London yesterday. She is the youngest-ever recipient (Photograph: Bill Warhurst).

Sale room View from Neapolitan grotto fetches £1.2 m

By Huon Mallalieu

£2,469,730, with 22 per cent bought in.

A Vandyke portrait of Dorothy Lady Dacre went to Richard Herner, the London art dealer, at £159,000 (estimate £150,000 to £200,000), and R A Lee paid £154,000 for a fine Suffolk landscape by Gainsborough (estimate £100,000 to £150,000).

A portrait by Alexander Nasmyth of the celebrated Spottiswoode Ox, was bought by Leggott for £6,050 (estimate £5,000 to £8,000), on behalf of the Scottish National Museum, and a John Giles Eccelest portrait of Richard Bentley, a friend of Horace Walpole, was bought for the National Portrait Gallery at £5,720 (estimate £4,000 to £6,000).

'Dying' man in heroin racket jailed

A businessman who is dying of a rare brain disease, was jailed for seven years yesterday for orchestrating a £2 million heroin operation.

Gurnit Singh Cheema, aged 49, of Clarence Road, Derby, who has been told that he is likely to die within two years, was convicted last June of being concerned in the illegal importation of more than 17 kilos of heroin through Heathrow Airport in October 1983, and remanded for medical reports.

Passing sentence at Isleworth Crown Court, west London, Judge Marder, QC, said: "I accept that the illness is a heavy penalty and for that reason only, I pass a sentence considerably less than would otherwise be appropriate to your case."

"The evidence I have heard satisfies me that you played a leading role in organizing this operation."

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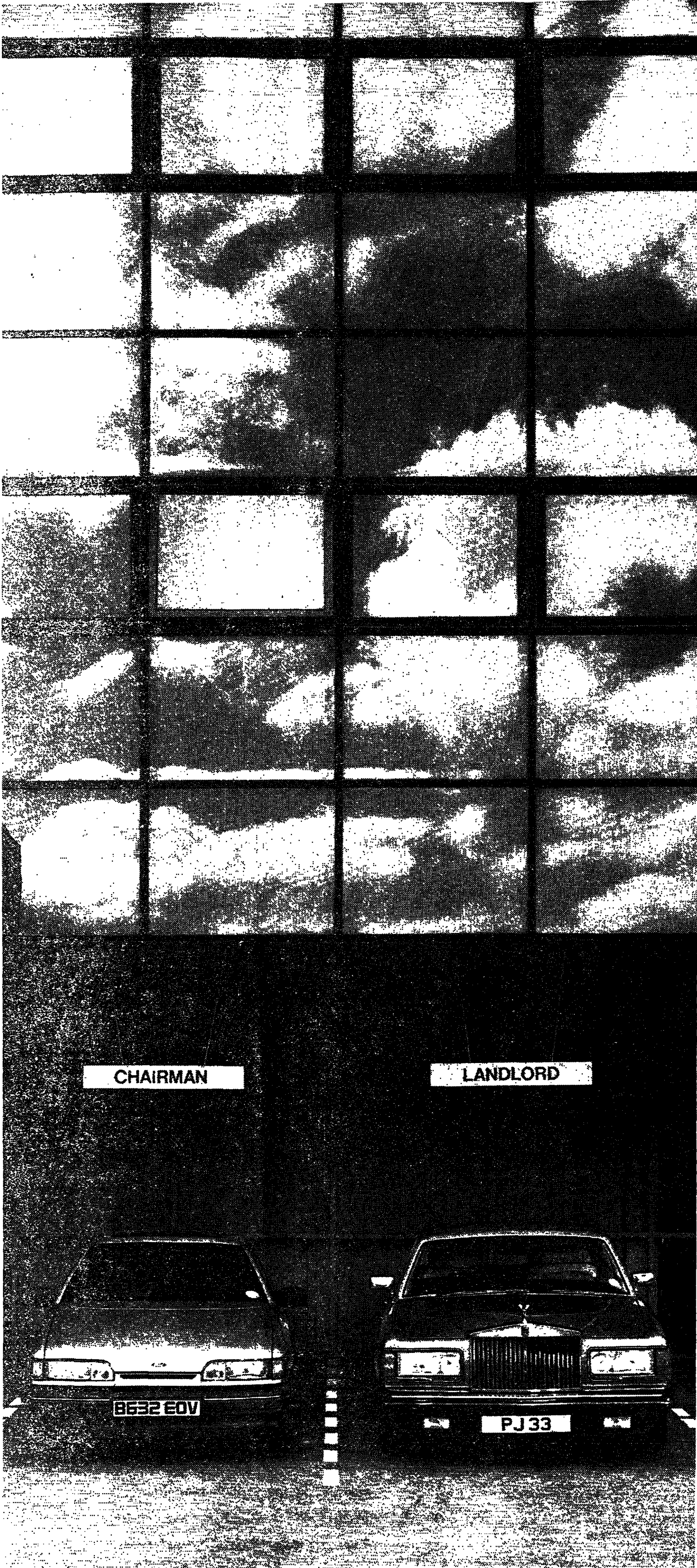
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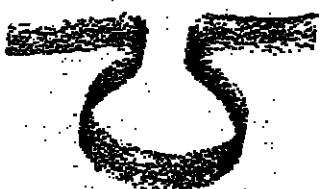
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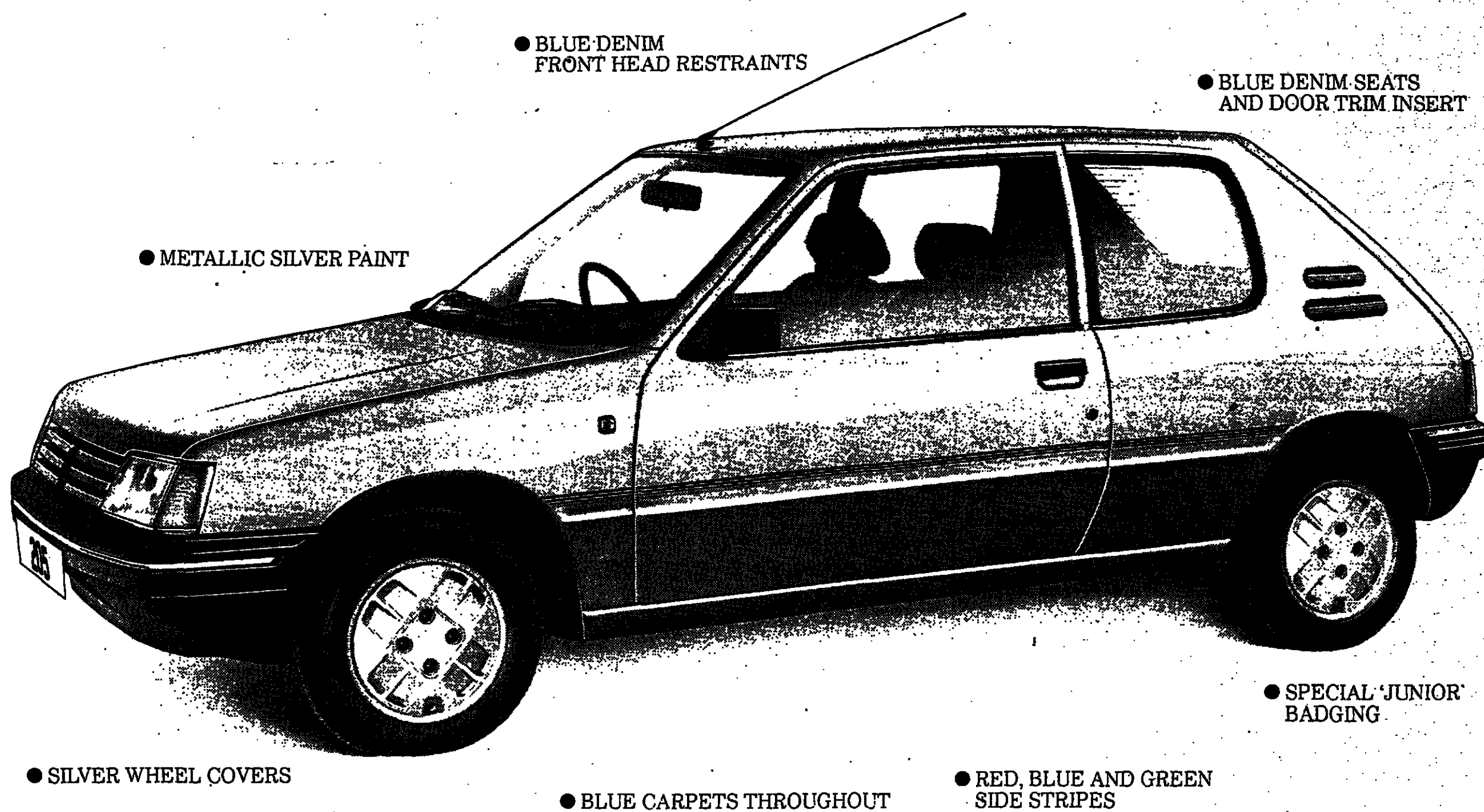
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Red Army terrorists kill industrialist with roadside bomb

From Frank Johnson, Bonn

A director of one of West Germany's most famous industrial firms and his driver were murdered by terrorists as they drove to work through the Munich suburb of Oberdill yesterday.

Herr Karl-Heinz Beckurts, aged 56, the research and technology director of Siemens, the electronics group, and his driver, Herr Eckehard Groppler, aged 42, died when a 20 lb bomb fixed to a roadside tree was detonated by remote control as their car drove past.

The explosion at 7.30 am hurled the armour-plated vehicle across the road and into a wire-mesh fence.



Herr Beckurts: champion of nuclear power's future.

The director died instantly, and the driver shortly afterwards.

Police announced later that they had found a note near the scene in which the "Mara Cagol Commando" of the Red Army Faction claimed responsibility for the attack. (Mara Cagol was a member of the Italian Red Brigades. He was killed in 1975 at the age of 20 during a gun battle in which Italian security forces had surrounded a terrorist gang in open country.)

The Red Army Faction appears to be the leading West German terrorist group. Lately it has established links with other terrorist organizations, such as the IRA, the French Action Directe, and some Arab groups.

Siemens sources yesterday revealed that the name of Herr Beckurts had been found twice among documents discovered by police in raids on Red Army Faction cells.

On the first occasion, the police took the view that he was in no direct danger. But after they raided a Hanover premises on January 13 this year, Siemens took measures to have Herr Beckurts protected. At the time of yesterday's attack, his armour-plated car was being followed by a

vehicle containing men from a private bodyguard service.

After the attack it was immediately assumed that Herr Beckurts was murdered because of Siemens' involvement in military high-technology for Nato. The Red Army Faction originally emerged by attacking Nato installations.

Herr Beckurts, however, was a nuclear physicist and had appeared in television discussions on nuclear power, giving rise to a second theory, which emerged later yesterday, that he died because the terrorists were now exploiting the post-Chernobyl feeling against nuclear power in West Germany.

Police are searching for a Volkswagen van which a woman eye-witness said she saw being driven into a nearby wood shortly after the blast.

Meanwhile, the Bavarian Interior Ministry has ordered "strict" checks on traffic throughout the state and at its international borders, which are with Austria, Switzerland and the communist states of East Germany and Czechoslovakia.

Herr Beckurts was the second industrialist to be killed by terrorists in the Munich area within 18 months.



Police beginning investigations into the terrorist bombing near the wreckage of the dead industrialist's armour-plated car.

Herr Ernst Zimmermann, aged 55, chairman of the motor and turbine firm, MTU, was shot dead at his home on February 1 last year. The Red Army Faction said his murder was the work of its "Patrick O'Hara Commando", named after an IRA terrorist who died in a Belfast prison as a result of a hunger strike in 1981.

MTU makes engines for the Leopard, West Germany's main tank, while Siemens provides electronic equipment for it.

West German terrorists have killed more than 30

people since the first post-war gang, the Baader-Meinhof group, began its activities in 1971.

Herr Friedrich Ost, the West German Government's chief spokesman, said Chancellor Kohl was "deeply disturbed by this cold-blooded murder".

The Chancellor believed such acts were a renewed challenge to democracy, but that violence and terror would be rejected by all true citizens. The Government was determined to use all the legal means at its disposal to fight such violent acts.

Germany's murder trail

May 24, 1972: Three US servicemen die in a bomb attack on the Heidelberg army base.

November 10, 1974: A West Berlin judge, Herr Gunter von Drenkmann, is shot dead in a revenge killing for the death of a Baader-Meinhof guerrilla.

April 22, 1975: The West German Embassy in Stockholm is raided and two diplomats killed.

April 7, 1977: Chief public prosecutor Herr Siegfried Buback, his driver, and a police escort die when their car is sprayed with sub-machine gun fire in Karlsruhe.

July 30, 1977: The banker Jürgen Ponto is shot dead near Frankfurt.

September 5, 1977: Employers' leader Hanns-Martin Schleyer is abducted, his driver and three policemen shot dead, and his body later found in France.

October 13, 1977: Hijackers kill the pilot of a Lufthansa plane.

February 1, 1985: A West German arms industry executive, Ernst Zimmermann, is shot dead at his home near Munich.

Poll errors cost seats of 10 MPs in France

From Diana Geddes Paris

Ten MPs, five on the right and five on the left, have forfeited their seats in the French National Assembly after the Constitutional Council's ruling which declared the parliamentary elections in the Haute Garonne and Haute Corse on March 16 null and void because of errors and irregularities.

New elections must be held within three months. The same voting system, proportional representation, will be used as in March, although a Bill has just been passed bringing back the old system of two-round majority voting. The balance between right and left among the MPs who have been dispossessed of their seats means the new right-wing Government will be able to preserve its majority of four seats in the National Assembly, at least until the by-elections have been held, probably at the beginning of October.

Thereafter, however, the Government could see its majority further reduced. The latest polls indicate that it is already losing votes, while the Socialists, particularly President Mitterrand, are gaining popularity. The Government's fortunes are not likely to improve in the short term.

Hess in hospital for observation

From Frank Johnson, Bonn

Rudolf Hess was yesterday in the British Military Hospital in West Berlin, where he had been taken from Spandau prison. But although he is aged 92, his condition was said not to be giving rise to concern.

He was originally reported to have been transferred to the hospital because he was suffering from heart or blood circulation problems. But a spokesman for the British Military Government in West Berlin said that he was in for observation, not treatment.

Security was increased at the hospital in Charlottenburger Heer Strasse. At the front entrance, where there is normally one British soldier, there were yesterday several soldiers and three West Berlin policemen. Hess's lawyer, Herr Alfred Seidl, said in Munich that Hess's son, Wolf-Rüdiger, had been told on Tuesday evening of his father's transfer to the hospital. The son is allowed to see him once a month, and it is possible that the next meeting will be at the hospital.

The British, Americans, French and Russians take turns to guard Hess in Span-

dan. At the moment, the Russians are on duty.

The fact that he is still living is the sole reason for the continued existence of the gloomy old prison in the West Berlin suburb of Spandau - a leafy residential area similar to a London suburb like Wimbledon. Unofficially, it has long been known that the bulldozers are poised to knock down the prison once Hess has died.

There will be no other use for it, and the land will pass under the control of the West Berlin municipal authority.

Only the Soviet Union relishes the prolonged incarceration of Hess. The British, Americans and French have long been prepared to release him. But, under the terms of his imprisonment, this is not possible if one of his jailers refuses. And the Soviet Union has always refused.

Moscow has argued that to release him would imply exoneration of Nazi crimes. But another reason is that his release - like his death - would deny to the Soviet Union the presence in West Berlin.

EEC in NZ butter deal move

From Jonathan Brande Brussels

The European Commission yesterday proposed import quotas for New Zealand butter for the next two years, in a swift reaction to the release of the Rainbow Warrior saboteurs, Captain Dominique Prieur, and Major Alain Mafart.

The proposals come two days after Wellington's agreement to transfer the two French secret service agents from a New Zealand jail to the French Polynesian territory of Hao atoll, in return for a French promise not to oppose the import of New Zealand butter into Britain.

The Commission says that imports in 1987 should be 77,000 tonnes, 2,000 tonnes less than last year. In 1988 the quota should fall by 2,000 tonnes again to 75,000 tonnes. The proposed quotas are the same as the ones rejected by EEC agriculture ministers three years ago in the face of French and Irish opposition.

Observers believe the Commission would not have tabled the same large quotas again without a satisfactory settlement between Paris and Wellington. Even now it is unclear whether the EEC ministers will accept the quotas as proposed or make an additional cut.

Irish opposition to continued access to the British market for Anchor butter remains undiminished.

The traditional German support for New Zealand as a valued military ally may also be less enthusiastic as a result of Wellington's anti-nuclear policies.

● Budget progress: The EEC was last night close to agreement on the £23 billion budget which will satisfy both the 12 member governments and the European Parliament.

The prospective deal, which was heavily criticized by British MEPs for its excessive concentration on agriculture, is none the less expected to survive a parliamentary vote later today. Rejection would result in the breakdown of the

US fury at death of Chile exile

From Michael Binyon Washington

The fiery death of a young exile, set alight by uniformed men when he returned to Chile, has generated widespread outrage here and has led to a hardening of the Administration's policies towards the Pinochet regime.

The White House said the death of Mr Rodrigo Rojas on Sunday was preceded by a "deeply disturbing" pattern of events in Chile. The US was seeking more information from the Chilean Government. "We want justice to be done," the White House spokesman said.

Mr Rojas, a US resident, aged 19, returned to his native Chile two months ago and last week was involved in anti-government protests. He and Miss Carmen Quintana, aged 18, were found badly burnt and near death last Wednesday outside Santiago.

Relatives and witnesses said the two had been picked up by uniformed soldiers, beaten, doused with a flammable liquid and set on fire. The troops took blankets from their lorry and put out the human torches. The victims were then driven away.

Mr Rojas was refused a transfer from an ill-equipped medical facility to a nearby hospital. The two victims were kept in a waiting room and relatives were told they could not be moved as they were under arrest.

A US doctor who examined Mr Rojas after his death said burns covered 65 per cent of his body. Miss Quintana is still in hospital after an operation to remove 6 lb of charred flesh.

The Chilean Army issued a statement last week denying responsibility for the youth's death. Judicial authorities began an investigation earlier this week.

The death of Mr Rojas, one of eight killed in anti-Pinochet protests last week, has angered the Administration and may spur calls in Congress for sanctions against Chile. In the past six months the US has been outspoken in criticism of hu-

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Poll promises cause dilemma as Nakasone outlines budget

From David Watts, Tokyo

Government officials yesterday clashed with those of the ruling party over budget policy as manoeuvrings began for positions in the next Japanese Cabinet.

Mr Yasuhiro Nakasone, the Prime Minister, was sticking to his election commitment not to raise taxes when he told the Ministry of Finance that the 1987 budget must be lower than the current one in all areas except defence and social welfare.

But unfortunately for him, he also promised foreign governments that domestic demand would be stimulated to ease trade friction. He was reminded of this by Mr Shin Kanemaru, the ruling party's secretary-general, when he called for a 10 per cent reduction in requests for funds.

Talks between the Government and the party will continue to try to resolve what appears to be an insoluble dilemma, as election promises conflict with the need to reduce domestic spending.

The need to improve the level of imports was underlined for both parties yesterday with the announcement that Japanese exports had expanded by 20 per cent in the first six months of 1986 to a record \$98.674 billion, while imports slipped by 0.2 per cent to \$64.507 billion — mainly because of low oil prices.

More significant in terms of the future of the Nakasone Government was a visit to Mr Kakuei Tanaka, the former Prime Minister who is known as the kingmaker, by Mr

Susumu Nakaido, his first lieutenant who looks after the Tanaka faction in his absence. The two men discussed strategy for the contest for Cabinet positions.

Even though Mr Tanaka has been effectively immobilized since suffering a stroke in February 1985, his faction gained strength during the election, adding some 20 members. It, along with Mr Nakasone's faction which gained another 11 adherents, is one of the most important of the five main factions competing for posts in the Cabinet.

Mr Nakasone is expecting to have his Cabinet organized in time for a new session of the Diet to begin some time between July 20 and 22.

The outcome of the Cabinet contests will give clues as to whether Mr Nakasone will be able to extend his term as Prime Minister, seek a third term in office or, as laid down in the party rules, step down in October.

Mr Kanemaru has already declared that he wants to resign as secretary-general. This may be his way of telling Mr Nakasone that enough is enough and he should leave office on schedule.

The most significant clues to his future, however, are likely to come from what positions his rivals — Mr Shintaro Abe, the Foreign Minister, and Mr Takeshita — accept. If they stay out of Cabinet they will have a clear run for contesting the party presidency, which carries with it the premiership.



Two men diving to protect themselves from the onrush of a white fighting bull as they are overtaken by the stampeding herd in the annual running of the bulls during the fiesta in Pamplona, northern Spain, yesterday.

Poisonous gas drives out 17,000

Miamisburg, Ohio (AP) — A railway tank car carrying a chemical used in rat poison was derailed and caught fire here releasing a 1,000 ft cloud.

More than 140 people suffered minor injuries in the accident on Tuesday. More than 17,000 were evacuated.

Nine people were admitted to hospital but none was believed to be seriously injured. Most were suffering from shortness of breath and burning eyes from inhaling the white phosphorus fumes.

The phosphorus had stopped burning by late evening.

Pravda hits at news blackout

From Christopher Walker, Moscow

Pravda yesterday launched a bitter attack on the lack of official information on continuing radiation problems being given to residents of the Gomel region of Byelorussia, one of the areas most seriously affected by the Chernobyl nuclear disaster on April 26.

A hard-hitting article from a spot singled out local Soviet newspapers and radio stations for particular criticism.

He cited the example of one rural settlement where Soviet soldiers had been surrounded by angry citizens demanding details about which vegetables were safe to eat.

"The officers present had to give the necessary explanations," the official Communist Party newspaper said.

"Why is this work not done by those who are responsible for it?"

Pravda also quoted a regional official as stating that residents of 48 Byelorussian villages had been moved out of the danger zone and that seven of those had now been decontaminated and were ready for the evacuees to return. No date was given when this would take place.

The article was the first to reveal the full extent of the precautions taken in addition to the evacuation in Byelorussia.

It lies to the north of the stricken reactor where work to encase it in concrete is continuing.

Measures taken included the hermetical sealing of "about 7,000" wells and the doubling of the number of public baths and medical posts in the region.

But although the paper claimed that party officials were now agreed that the most difficult period was over, it acknowledged that a number of problems remained.

One of these was the fact that there were differences of up to 200 per cent in the rates of pay being offered to workers from different parts of the Soviet Union who are now helping in the dangerous decontamination operation.

Bourguiba chooses new heir apparent

Tunis (Reuter) — President Habib Bourguiba of Tunisia, aged 82, intervening unexpectedly in the contest to succeed him, named an economist, Mr Rachid Sfar, as his new Prime Minister and heir apparent.

Mr Muhammad Mzali, Prime Minister since 1980, was dismissed yesterday after seeing his power and influence gradually curbed in recent months.

Only three weeks ago Mr Bourguiba — who has ruled Tunisia since it gained independence from France in 1956 — confirmed Mr Mzali, a former schoolteacher, as Prime Minister and Secretary-General of the ruling Destourian Socialist Party (PSD), saying: "He has my confidence, now and in the future."

Mr Sfar had not appeared to be a front-runner in the contest for the veteran President's favours, although he had the right credentials. He was born 53 years ago at Mahdia, near Monastir. Mr Bourguiba's home town. Mr Mzali was also from Monastir.

Tunisia is facing lean years caused by a sharp drop in oil revenues. Mr Sfar's appointment could be interpreted as giving new priority to solving the country's economic problems, Western diplomats said.

Two other ministers have also often been tipped as possible replacements in a city humming with rumours, political manoeuvring and clanish regional rivalries.

One is Mr Zine el Abidine Ben Ali, named Interior Minister last April. The other is Mr Mansour Skhiri, the Public Administration Minister, who has been in daily contact with Mr Bourguiba since being appointed director of the presidential office.

Bermuda may hold autonomy plebiscite

By Rodney Cowton

Bermuda may hold a referendum on independence which could end its status as Britain's oldest colony.

Mr John Swan, the Prime Minister of Bermuda, who is on a private visit to London, said yesterday that the question of independence was one which was being widely discussed among the population of 56,000 people; and there was a feeling that the time might come to hold a referendum on the subject.

He was careful not to disclose his own attitude to a referendum, but said there was a need to have an extended public discussion of the issues, and to see whether there was a consensus in favour of holding a referendum.

The issue was brought into focus about three months ago when a senator introduced a Bill calling for a referendum, and although this was defeated, an undertaking was given that the issue would be kept under review.

Yesterday Mr Swan had talks lasting about 45 minutes with Mrs Margaret Thatcher, but he refused to say whether the question of independence had been discussed, though he said he was sure that Mrs Thatcher was well briefed on developments in Bermuda.

Bermuda celebrated 375 years as a British colony in 1984. Although it is traditionally self-governing, Britain has responsibility for its external relations and defence.

Mr Swan said that, irrespective of the question of independence, he wanted to see a strengthening of relations between Britain and Bermuda.

He was particularly concerned about trade, as Britain did not take advantage of sales opportunities.

Airport security checks

Greece aims for tourism revival

From Mario Modiano, Athens

Greek airports used by British and American tourists are being checked this month for aircraft and passenger security by experts from London and Washington.

The Greek authorities hope their findings will help them boost the prospects of Greek tourism this year.

A six-member staff team from the US Congress is inspecting security at Greek ports and airports and will be reporting directly to the House committee on foreign affairs. A British aviation security expert from the Ministry of Transport is due here later this month to visit the main Greek airports used by Britons.

One out of every two American tourists who would have come to Greece this year has now changed plans, but the number of Britons in the first five months of 1986 increased by one-fifth, placing Britain first again in Greek tourist statistics.

The fear of travel-related terrorism and possibly the effects of the nuclear leak at Chernobyl seem to have played havoc with the nationality pattern of Greek tourism between January and the end of May.

The overall increase in the number of foreign tourists was as low as 4 per cent from 1,750,000 last year to 1,820,000. But when the number of American visitors, who usually spend five times as much as the average tourist, drops 61 per cent to 62,000, it is little consolation for the Greeks that the number of Yugoslav tourists more than doubled to 148,000.

The slump in the American tourist market has hit luxury hotels severely as well as yacht charters and sea cruises.

Western security experts in Athens believe Greece's reputation will also certainly benefit from the drastic cuts in the personnel of the Libyan diplomatic mission here, one of the largest in Western Europe.

The Libyan embassy yesterday denied it had been asked by the Greek Government to reduce its staff, stating that decisions of this nature could be taken only by the "ruling basic people's assemblies of the Arab Libyan-Jamahiriya".

Western sources insisted that the mass exit of some 20 Libyan diplomats had been quietly arranged by mutual consent to protect both the special links between Tripoli and the ruling Greek Socialists, but also Greece's need for better relations with the West.

The security euphoria in Athens was not marred by bomb threats which forced the evacuation of the West German and Dutch embassies yesterday and eventually proved to be hoaxes.

Church sources said the success of her trip was further evidence of a steady thaw in relations between Havana and the Vatican.

Mother Teresa hinted that in Cuba, where the Government claims to have eradicated material poverty, her organization would become involved in spiritual work. No date for opening the mission was set.

Father Carlos Manuel de Céspedes, secretary of Cuba's Bishops' Conference, said Mother Teresa would return for the foundation of the mission.

Basque 5 to boycott Parliament

From Richard Wigg, Madrid

The five Basques chosen in last month's general election to represent the radical left-wing People's Unity Party in the Spanish Parliament have said they would boycott Parliament in the name of greater Basque self-determination.

But they have visited Madrid to register the returning officers' certificates of their election.

Senior Jon Idgoras, the People's Unity spokesman, used the occasion inside Parliament to call for negotiations between Eta, the Basque armed separatist organization, and the Spanish state.

The time was "now right for a political solution" to the Basque question, Senior Idgoras, aged 50, a former steel worker and trade union leader, said.

Technically the five — four men and one woman — will never be MPs, since they indicated they would not take the oath required of all new members to uphold Spain's 1978 democratic Constitution. They will therefore not draw any salary.

The five made their stand in Madrid as the Basque Nationalist Party, which forms the government in the autonomous region, prepares for a possibly crucial national conference this weekend, aimed at resolving a crisis threatening to split the party.

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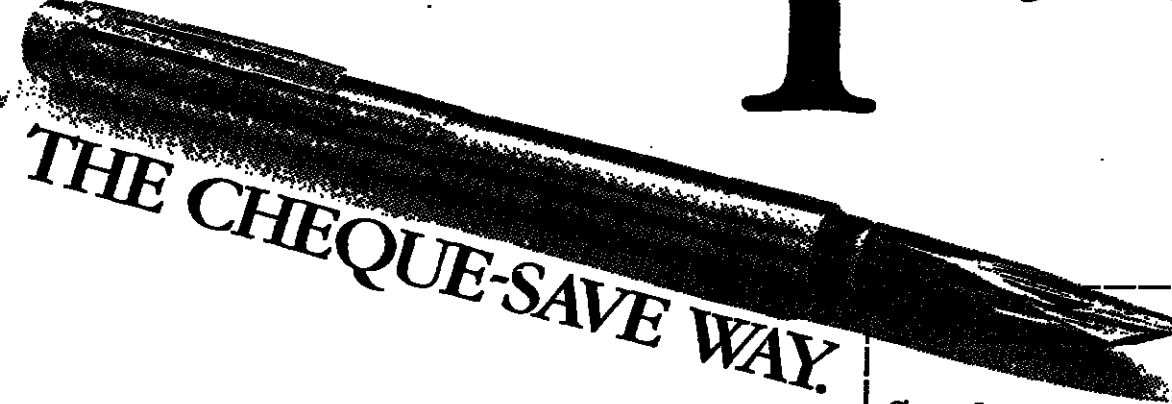
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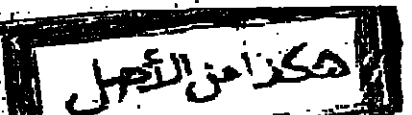
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US shaken by death of athletes

Outcry over cocaine abuse

From Michael Binyon
Washington

As America reels in shock at the recent cocaine deaths of two young sports idols, a national survey has revealed that nearly one-third of all college students have tried the drug by the time they graduate.

At the same time the commissioner of the National Football League has announced plans for compulsory random drug tests of all players this coming season, and tough new penalties to curb what many fear is a devastating new wave of drug-taking among America's top athletes.

Widespread concern at the epidemic of cocaine abuse, spurred by the availability of a highly addictive distillate called "crack", has been highlighted by startling recent statistics.

These show that one in six have tried cocaine while at school; the drug now has 4 to 5 million regular users; the plague is costing America about \$25 billion (£16 billion) a year; and more than half of all crime in the United States is now related to drugs.

The latest figures from the Government's annual drug survey found that, while marijuana use had fallen sharply among students, cocaine had gained a "surprising and unsettling" foothold on campus. Many students were unaware of the dangers associated with the drug. Although daily use of cocaine still applied only to one-tenth of 1

percent of the student population last year, an ever larger number were experimenting with cocaine.

It has taken the sudden and unrelated deaths of two top black athletes — both at the peak of fitness and opportunity — to arouse a nationwide outcry.

Len Bias, aged 22, died on June 19 of cocaine-induced cardiac arrest, two days after the National Basketball Association ranked him as the second best college player in the country. Eight days later toxicologists found a lethal dose of cocaine in the body of Don Rogers, aged 23, a Cleveland football star. Each was surrounded by family and friends and was said to be happy and free of trouble.

The death of Bias prompted a police inquiry into reports that he was supplied with a huge overdose of cocaine by friends and associates.

A shaken University of Maryland, where he played

Delay in Thai appeal

Nonthaburi, Thailand (AP) — Thailand's Appeals Court will take at least a year to act on the case of an Australian sentenced to death for heroin trafficking, a senior court official said yesterday.

If the court turns down the appeal, Donald Tait, aged 52, of Sydney, could be the first Westerner executed on drugs charges in Thailand.

college basketball, has begun its own investigation into drugs on campus. His funeral was attended by thousands. Black commentators have warned of the special danger of drugs to black, unemployed teenagers.

On Tuesday Mr William Bennett, the Secretary of Education, called on every college president to enforce strictly a drugs ban on campus. He said universities had a duty to parents to protect their children from drugs and drug pushers. "Parents do not expect colleges to be neutral as between decent morality and decadence."

In the light of the athletes' death, he asked: "What of the role of our cultural institutions? Our colleges... call to task the rest of society for failing to live up to its stated ideals. They set themselves the role of moral gadfly, moral conscience. But what of them?"

Professional football players have vigorously opposed

the announcement on Tuesday of mandatory random urine samples. If drug use is found, penalties will include suspension and eventually a one-year ban on players.

The Players Association condemned the plan as an invasion of privacy. But police fear drug use in schools and sports clubs is only a small part of the drug trafficking problem. "Crack" — smokeable cocaine — is cheap, plentiful and intensely addictive. Cocaine smuggling from South America has risen 500 per cent. Crack-smoking houses, controlled by criminals and guarded by vigilantes, have sprung up in urban ghettos, spawning violence. Police raids are often fruitless, recovering too little evidence for prosecution. Undercover investigations lead nowhere, as crack can be manufactured in any kitchen. Police have argued that courts are too lenient and that public indifference and a cut-back in drug preventive education have nullified the stepped-up efforts of the Drug Enforcement Administration to stem the flow. But the deaths of the two athletes, coupled with the latest statistics, have made the war on drugs headline news here for the past three weeks. As Newsweek said, the \$100 billion a year drug habit is a "national scandal" which America seems powerless to stop.

Five votes lift sex ban on NZ gays

From Richard Long
Wellington

After an agonizing 16-month debate, the New Zealand Parliament last night passed a homosexual law reform Bill legalizing homosexual acts between consenting males over the age of 16.

The Private Member's Bill, introduced by a junior government whip, Ms Fran Wilde, was passed by only five votes after lengthy, and at times acrimonious, debate.

The packed public galleries rose to applaud when it was announced that the Bill had succeeded by 49 votes to 44. Only one MP was absent. Ms Wilde was cheered when she emerged from the chamber after the vote.

But the leader of those opposed to reform of the law, the Opposition MP Mr Graeme Lee, said after the vote that his supporters would bring a repeal Bill before Parliament next year or after the next election. In the meantime, he said, his powerful lobby would work to unseat MPs who voted for the reform.

Mr Lee said the vote was a dark day and MPs had ignored a petition with 800,000 signatures, the biggest in the country's history, opposing the change.

Ms Wilde's Bill was the first attempt to amend the law for 11 years.

Travel ban on Manila rebels

From Keith Dalton
Manila



The Philippines President, Mrs Corazon Aquino, using a stool to cross a flooded driveway in Manila on her way to a Cabinet meeting at the presidential palace yesterday.

One day after an aborted revolt, President Corazon Aquino yesterday banned rallies and demonstrations by supporters of the ousted leader Mr Ferdinand Marcos and barred leaders of the rebellion from leaving the country.

Mrs Aquino also announced that an independent board of inquiry would investigate the extent of military involvement in the 36-hour revolt.

A parallel probe into the uprising was ordered by the armed forces Chief of Staff, General Fidel Ramos.

Eight pro-Marcos generals on Sunday supported an attempt by the former Foreign Minister, Mr Arturo Tolentino, to form a break-away government with himself as acting President and seize the luxury Manila Hotel as their seat of government.

More than 300 soldiers from a military camp north of Manila and several thousand Marcos loyalists occupied the hotel until dawn on Tuesday, when the soldiers gave themselves up and the civilians were driven from the badly-soiled and partly looted world-famous hotel.

Those involved in the revolt would have to pledge allegiance to the previous constitution of the four-month-old government; Mrs Aquino said, after discussing the revolt with her Cabinet.

A presidential spokesman later said the Government would take "appropriate action" if the rebel leaders refused. He did not say what this action would be.

Mrs Aquino, however, has been under pressure from government officials and her supporters to charge Mr Tolentino and his key followers with rebellion.

While Marcos supporters are free to denounce her Government, Mrs Aquino said she would no longer allow rallies and "demonstrations that are not truly an exercise of freedom of speech but are designed to further the rebel cause".

The vaguely worded presidential order, observers say, allows the Government broad latitude to determine what is a legitimate demonstration and what is not.

The final decision to grant a rally permit would be taken by local police chiefs, the presidential executive secretary, Mr Joker Arroyo, said.

"Certain people have trifled too long with the dignity and stability of the present Government and the new constitutional order," Mrs Aquino said.

While grateful that the revolt concluded without bloodshed, Mrs Aquino said she was "compelled by reasons of national interest and unity to require a pledge of loyalty to the constitution from the leaders in that illegal act of defiance".

While the renegade officers and soldiers involved in the revolt have been exonerated, this does not preclude General Ramos from taking "administrative" action against the senior officers, such as retirement, Mr Arroyo told reporters.

Opposition showdown in Dhaka

From Ahmed Fazl
Dhaka

Bangladesh's opposition parties are set to call a showdown with the military Government on the streets of Dhaka today as the new Parliament, the country's third, begins sitting.

General Ershad, who seized power in March 1982, has said martial law will continue until the Opposition recognizes his Government and allows the 330-seat House to pass a constitution amendment Bill legalizing martial law.

Sheikh Hasina Wazed, the leader of the opposition Awami League, has said opposition members will boycott Parliament today and she herself will lead a protest march to Parliament House.

The Interior Ministry has banned all demonstrations within a mile of the House, in north Dhaka, and yesterday hundreds of police in riot gear and paramilitary security forces were being deployed in anticipation of public demonstrations.

Protest rallies have also been planned by the former ruling Bangladesh Nationalist Party led by Begum Khaleda Zia.

Zia threatens leaders of Bhutto party with jail

From Hasan Akhtar, Islamabad

Signs of growing confrontation between President Zia of Pakistan, who is chief of the armed forces, and Miss Benazir Bhutto, leader of the opposition Pakistan People's Party, were evident in the President's address to the two houses of Parliament on Tuesday.

Without naming the Pakistan People's Party or its leader, President Zia warned that, if they transgressed "recognized decent political behaviour", the Government could put an end to their political activity by various means, including jailing party leaders.

President Zia devoted considerable time to his strong views against the populist politics of the Pakistan Peoples' Party and to his insistence that the Government should ensure the implementation of an Islamic system in Pakistan.

In his advocacy of Islamization, President Zia appeared to disagree with his Prime Minister, Mr Muhammad Khan Junejo, who earlier in the day — after the passage of a constitutional amendment Bill seeking to enforce Sharia (Islamic law) in Pakistan — had shown coolness towards the fundamentalists' efforts to move a private member's Bill to reinforce Islamization.

President Zia told MPs and the Government to adopt the private member's Bill, which many Islamic sects, scholars' organizations, and feminists

regard as opposed to their interests as well as popular Islamic beliefs.

President Zia's strong attack on the PPP of the late Mr Bhutto, overthrown by him in a military coup in July 1977, and on Miss Bhutto was in answer to the PPP leader's vigorous campaign to remove the former chief martial law administrator from the presidency.

President Zia may have also been angered by frequent use of strongly-worded slogans and language by PPP members.

President Zia reiterated his charge that the PPP was receiving financial support from foreign countries hostile to Pakistan and said everyone knew on whose directions the party leadership was acting. President Zia said he would not yield to opposition demands for new parliamentary elections immediately.



President Zia: insisting on a more Islamic system

Delhi rivalry re-opens

From Kuldip Nayar, Delhi

A rift has opened between the Indian Administrative Service (IAS) and the Indian Foreign Service (IFS) after the appointment of another IAS officer as an ambassador.

The IAS, successor to the Indian Civil Service of the Raj, mans all top positions in the central and state governments. In the past, IAS officers to enter the diplomatic field were resisted, but after coming to power in 1984, Mr Rajiv

Gandhi appointed his secretary, Mr P.C. Alexander, an IAS officer, as High Commissioner to the UK. The IFS was unhappy but it was seen as an exception. Now the appointment of Mr P.K. Kaul, Cabinet secretary and an IAS man, as Ambassador in Washington has re-opened the row.

The IFS has demanded that its officers also be sent to



Le winning formula

Nigel Mansell's stunning win in the French Grand Prix with Nelson Piquet third, keeps the Williams team on top in the Constructors Championship.

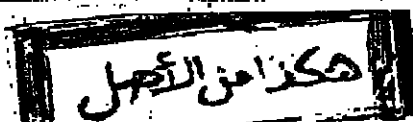
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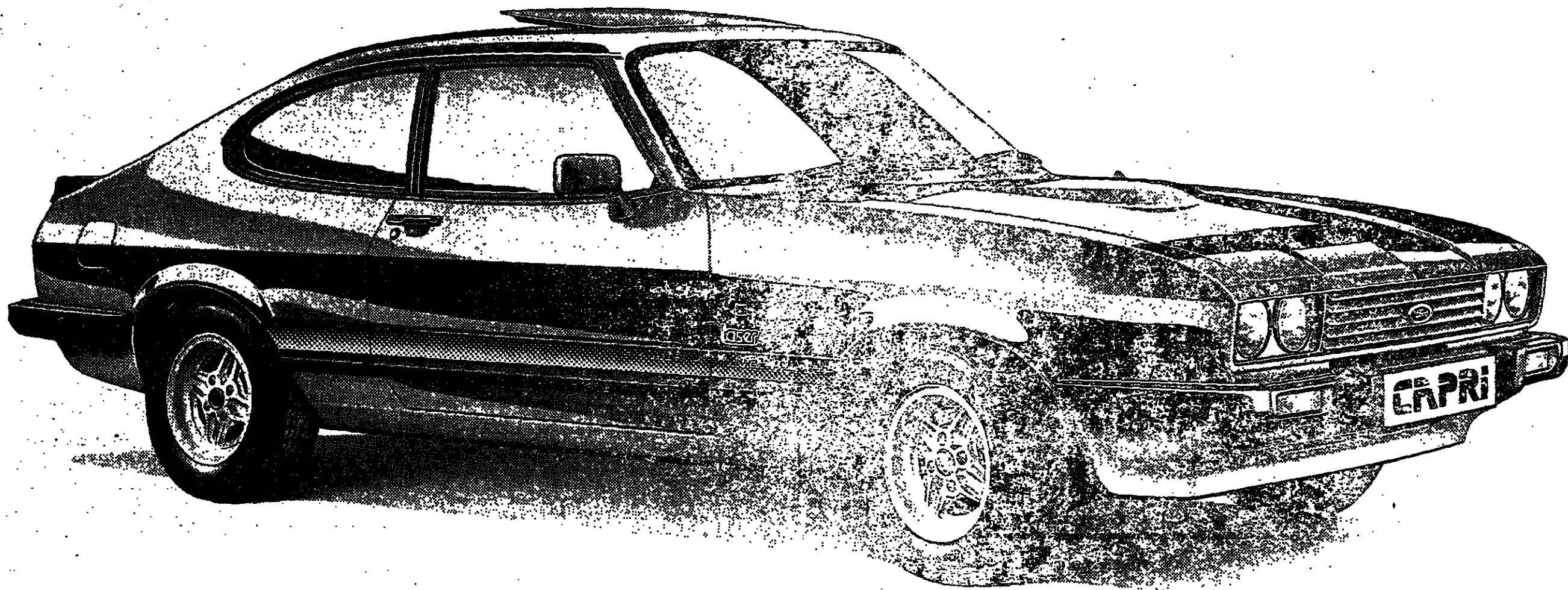
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Gorbachov's Georgian gambit

THE TIMES PROFILE

EDUARD SHEVARDNADZE

The truism — "it is evident that Mr Shevardnadze is not Mr Gromyko" — offered by Sir Geoffrey Howe, the British Foreign Secretary, after they met for the first time in Helsinki nearly a year ago has taken on new meaning. It says a lot, both about the new Soviet Foreign Minister's personality and the way in which he has operated in the post that was occupied by his dour-faced and influential predecessor for an unbroken period of nearly 27 years.

When Eduard Ambrosievich Shevardnadze arrives in London on Sunday, he will be the most senior member of the Kremlin hierarchy to visit Britain since Alexei Kosygin, the then Prime Minister, in 1967.

His trip will be important not only to those British officials hoping that it will cement the recent improvement in Anglo-Soviet relations but also to a wider international audience, anxious to see the role Shevardnadze will play after the recent and drastic shake-up of the conduct of Soviet foreign policy, which has seen much of the control revert from his ministry to the upper echelons of the Communist Party.

Experienced observers believe that it would be simplistic to see the recent upgrading of the position of Anatoly Dobrynin, the former veteran Washington envoy, as necessarily implying a downgrading for Shevardnadze, an affable, silver-haired Georgian who is regarded as one of the most personable and innovative members of the Kremlin's 12-strong ruling Politburo.

Shevardnadze's charm and his relative lack of diplomatic experience meant that from the day of his appointment last July he was seen as a presenter of foreign

policy rather than its chief creator", a senior diplomat explained.

His succession to Gromyko on July 2 last year came as a shock to Moscow's large team of resident Kremlinologists, causing the US ambassador, Arthur Hartman, visibly to shake his head in disbelief as the news was announced in the Kremlin's imposing Palace of Congresses. The surprise was caused both by Gromyko's image as a permanent fixture and Shevardnadze's main reputation as an internal politician.

With Mikhail Gorbachov both willing and able to shoulder much of the burden of Soviet diplomacy himself, especially in Paris last October and at Geneva a few weeks later, much of Shevardnadze's time has been spent with the more humdrum task of presiding over a thorough shake-up of the rambling Soviet foreign ministry.

It is still in progress and has already included a wholesale rationalization of areas into which the world is divided, the appointment of a string of new-style ambassadors and the promotion of younger officials at home. The dramatic centerpiece of the reorganization was the private foreign policy conference held in Moscow a few weeks ago and attended by the heads of all Soviet missions abroad. Both Gorbachov and Shevardnadze delivered speeches and although details remain secret, both were sharply critical of the conduct of Soviet diplomacy.

Apart from adding dynamism and flexibility to his office, one of Shevardnadze's tasks — well suited to his outgoing southern personality — is to do away with the rigid image of the Gromyko era



Forward move: but will foreign minister Shevardnadze prove more than one of Gorbachov's pawns?

which earned his predecessor the nickname of "Mr Nyet".

During the shake-up, which has seen the reassertion of the power of the central committee's international department under the new command of Dobrynin, Moscow's busy rumour mill has intermittently and inaccurately predicted a quick transfer for Shevardnadze from the foreign minister's desk.

But other, more cautious analysts have noted the importance of the organizational work he was super-

visiting at the ministry's towering "Stalin gothic" headquarters.

They expect him to emerge in a stronger light as a result of the London talks and the postponed pre-summit negotiations with George Shultz, expected within the next two months. The Cassandras predicting his early demise appear not to have taken into account his close personal relationship with Gorbachov, who first came into contact with his future Foreign Minister during

Shevardnadze's introduction of agricultural experiments in Georgia in the early 1970s and who saw to it that he was elected a full voting member of the Politburo before his move to the foreign ministry (Dobrynin remains a central committee secretary).

In many ways, Shevardnadze is an enigma within the Kremlin leadership. At the age of 58, he has yet to show his colours in public and has taken a back seat both because of the upheavals in his

ministry (which recently lost its chief spokesman, Vladimir Lomtshov) and the attention which the energetic Gorbachov devotes to foreign affairs.

"We have yet to see enough of Shevardnadze's performance to be able to make a final judgement", a European diplomat said. "We know that he has the charm and the ability to handle people, but until now that has been used mostly inside his ministry. Perhaps the next few weeks will lift the veil a little."

Shevardnadze was born on January 25, 1928, in the small west Georgian village of Mamati near the Black Sea coast. His father was a teacher and he graduated in history before plunging into party youth work in the republic, long regarded as the most corrupt of the 15 making up the Soviet Union.

Later, he gained first-hand knowledge of the wheeling and dealing when he became minister of the interior and then, in 1972, party leader with the specific job of putting the republic's house in order. This was a near-impossible task, given its long tradition of nepotism, black-marketeering, fencing of stolen property and mishandling of official funds.

Shortly before his appointment, a frustrated Shevardnadze is reported to have snapped: "Is there anything here that is not for sale? If there is, I cannot think of it." He stripped senior party officials of illegal possessions including millions of roubles, Mercedes Benz cars and luxury villas (although those are still a feature of the landscape). "We Georgians, a people of farmers, heroes and poets, have become thieves, cheats and black marketers", he said when his crusade was at its height.

At one meeting, he expressed fury when he saw a glittering collection of imported watches on the upraised wrists of members taking a vote.

BIOGRAPHY

- 1928: Born in the Georgian village of Mamati.
- 1948: Joined Soviet communist party.
- 1961: Elected first secretary of the Mtskheta district committee of Georgian communist party.
- 1965: Appointed minister of internal affairs in Georgia.
- 1972: Elected first secretary of Georgian communist party's ruling central committee.
- 1976: Elected a member of central committee of the communist party.
- 1978: Elected an alternate (non-voting) member of Politburo.
- 1985: July 1: Elected a full member of Politburo. July 2: appointed minister for foreign affairs.

Although some leading intellectuals regarded him as a closet Russian (a reputation enhanced when he told the 1976 regional party congress that "for us Georgians, the sun does not rise in the east, but in the north, in Russia"), he won local popularity in the emotional struggle over Georgian linguistic rights. On one occasion, he is reported to have telephoned the Kremlin and threatened resignation, if Russian was to become the republic's principal language.

He also showed considerable physical courage in handling crises during his 13 years in control in Tbilisi. Once, in 1977, when anti-Russian demonstrations broke out during a football match after a disputed penalty, he strode on to the pitch with a megaphone and persuaded the rioting fans and truncheon-wielding policemen to withdraw peacefully.

Some years after, later, he personally took personal charge of a successful anti-hijacking operation mounted after a plane was seized by a local group and forced to land at Tbilisi. Apart from his local reputation as a disciplinarian (which earned him the nickname of Mr Clean), he also caught the attention of the central leadership with his decentralizing agricultural reforms which boosted production. His enthusiasm for economic reform and his ruthless clean-up campaign mirrored Gorbachov's approach and marked him out for promotion. He is one of the few Georgians (with the notable exception of Stalin) to have held high office.

Although as Foreign Minister his essential quality has been, in the words of one diplomat, "to act as his master's voice", his thinking is known to be close to Gorbachov's on a wide range of issues. Such empathy gives British officials confidence that the London talks will provide valuable insights into the chances of substantive progress in the key area of international arms control.

Christopher Walker

Bachelors of Pop are there none. Nor does a Master of Rock exist to guide the fortunes of drummers in dire straits. But all that could be changing, thanks to a guitarist-turned-lecturer whose high road to success is signposted: Bathgate, West Lothian.

In that unlikely setting, Gordon Campbell — once of The Upstarts, now a financial specialist and lecturer in business studies at West Lothian college of further education — came up with the idea of a training scheme for the top jobs in popular music after inquiries from young people seeking a career in the pop world. "There was simply nothing that offered a specific training that would be useful", he said. Now there is — the Higher National Certificate (Music Management).

Pop music management requires a certain flair and instinct but people with those qualities are not necessarily

Do-be-do do-wah (Hons.)

good businessmen, a failure which has given the business a bad name. "There are so many cowboys managing groups who do not have experience, knowledge and skill to do the job", said Mr Campbell. "That is why you hear of so many people getting into bad contracts and being ripped off."

The first full-time course, which lasts a year, begins next month. It will be restricted to 15 students and is already over-subscribed. The course covers normal business studies such as law, accountancy, statistics and organizational psychology — the many ways

of saying, perhaps, "don't ring us we'll ring you".

During the year the students will form their own record label and be encouraged to scout the clubs and pubs of Bathgate to spot the talent with commercial potential. Next year Bathgate could be a good place for stars waiting to be born.

"They will assess the acts or artists, package and promote them. There's a lot to it. They have to decide whether a particular group was likely to give large income over a short period or should be allowed to develop slowly."

The students will use commercial studio facilities in Edinburgh and London. Mr Campbell admits the keen entrepreneurial ear will be more valuable on the course than perfect pitch. "You could be tone deaf yet still succeed as a pop businessman. In fact musicians might be a bit frustrated on this course."

Putting quality back in the Mersey

A once-healthy industrial artery has become clogged by a century of misuse, but a unique £4 billion campaign aims to restore it. Peter Davenport saw the problem from the air

In its time, the River Mersey has provided the power that generated the Industrial Revolution, and has given its name to a musical sound that went around the world. Today, it rears its ugly head through a landscape of declining traditional industry and the most common sound along its banks is the daily sluicing of millions of gallons of raw sewage into its waters.

The river has been used and abused for generations; a dumping ground for the detritus of a consumer society, old cars, prams, supermarket trolleys, and household rubbish. It has been fouled by industry and poisoned by agriculture until it has the unenviable reputation as the most polluted river estuary in Europe. In short, it is a national disgrace.

A campaign to clean up the Mersey Basin, 1,000 miles of river and waterways stretching from the port of Liverpool to the western slopes of the Pennines, across a region housing more than five million people, is under way. It will include not just the Mersey but its many tributaries, and the aim is to clean the waters so that fish will once again be able to survive, and to rid the river banks and the land alongside them of decaying and derelict buildings.

The undertaking is enormous. It will cost more than £4 billion and will take at least 25 years. When I flew with Mr John Tavare, the chairman of the government-led clean up campaign, on a helicopter tour around the region, he repeatedly pointed out problems that were evident even from 1,500 feet.

The one-hour flight above some of the worst excesses in the country was a clear indication that the problem is not just about removing litter from the streets or the graffiti dabbed on inner city buildings. In many parts of the country, and especially in the North, today's environment is scarred by the physical reminders of past days when industry boomed unhindered by modern planning restrictions. Tavare, the retired managing director of a bleaching and dyeing company, and former chairman of the CBI in the North-west, is not, however, a romantic environmentalist.

Although a cleaned-up river system will provide for leisure pursuits and increase tourism,



Troubled water seeks flood of money: John Tavare, his problem behind him, visits the bank

he believes the practical benefits of a more attractive landscape will be that the hard-nosed business of persuading new industry into the region — in competition with more desirable areas like the South-east, Bristol, and Edinburgh — will become that much easier. "People might ask why should we put it right? Why bother at all?" he says. "This area was once the centre of the world's industry. It gave this country its wealth. But the river at the centre of it all was used and abused. The nation as a whole benefited from

'It is about our ability to do well again'

what happened here, but we have been left with the problem. "We have a spoil heap out there. Who wants to come? Are the companies we need to provide new jobs going to get their highly-paid managers to bring their families here? It simply has to be done. It is not just about clean water and clean sewers. It is about the regeneration of an entire region. It is about our ability to do well again."

The problems are easily defined, but achieving the solution much more complicated. The Mersey Basin cam-

pany, which embraces the Government, 30 local authorities responsible for land-based improvements and the North-West Water Authority, is the largest programme of its kind undertaken in western Europe. It has already attracted £67 million of European regional development fund money, the first grant of its kind. The funds to meet the rest of the ambitious programme will come from water rates, government grants, the EEC, and from those private industries which can be attracted into a joint venture with the public sector.

The condition of the Mersey comes as a shock to most people; the discharge of raw sewage is more readily associated with deprived Third World nations. But the intimate details of its disposal do not make for the most popular of after-dinner topics. Tavare, however, has two favourite anecdotes which neatly sum up the decline of the Mersey.

The first highlights just how clean and pure its waters once were. Apprentices at a riverside cotton mill in the early days of the Industrial Revolution complained of a monotonous diet of fresh salmon taken from the river, and as a result, it was restricted to being served on only two days a week. The other story is more recent. A worker at a local

factory was tossed into the Mersey as a prank on the eve of his wedding day. "He came out with his skin turned brown, and the bride refused to consummate the marriage until the effects had worn off some time later."

It is no joke, however, that if you fall into the Mersey today, according to Tavare, "you really should go to hospital for a check up in case you have caught something unpleasant". Among the schemes already under way is a £160 million programme to build sewage plants to replace almost 50 raw sewage outlets around Liverpool and Birkenhead.

The short-term aim is to prevent further deterioration of the river water quality. The longer-term ambition is to have coarse fish back within 25 years. At least half the 13,000 miles of sewers and most of the 1,200 storm overflows in the area need replacing or upgrading.

When Michael Heseltine first saw the state of the Mersey and its derelict buildings, he said that if it had been in the South-east it would not have been tolerated. John Tavare was asked to take the appointment as campaign chairman by Heseltine's successor Patrick Jenkin, who in turn was succeeded by Kenneth Baker and then Nicholas Ridley. When Ridley moved into the office, among the first letters he received was one from Tavare, seeking continued government commitment.

Tavare's commitment is total and passionate. "The river should be magnificent. It is a living thing that we have done our best to damage, and we have almost killed it. It has got to be put right."

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SUMMER BOOKS

In the steps of The Master

After seven years of research into the most rewarding of intellectual pursuits — the works of P.G. Wodehouse — Norman Murphy submitted his fascinating findings to ten publishers, and they all rejected them on the grounds that they were too scholarly.

Too scholarly indeed. Is it possible to be so in reference to The Master? These weak-kneed people have no doubt suffered the same punishment reserved by Wodehouse for his critics, eaten by bears, like the children who mocked the prophet Elijah. Murphy's answer was to go right ahead and publish. That showed them, and now a publisher who avoided the terminal fate has rectified matters with a new edition, which has the addition of an introduction by Tom Sharpe, and a chapter by Walter S. White on the Oldest Member's home golf course (Sound View, Great Neck, Long Island, New York).

With the thoroughness of a military campaigner, Colonel Murphy went back to the sources of Wodehouse's inspiration, using libraries, street maps, and the London telephone directory to look in vain for the name Ukridge. Wodehouse was at school with members of the Uridge family.

Wodehouse's work has not been neglected. It has been dissected in detail, giving a rainbow of opinions. But the settings and characters have never been examined so closely: and Murphy shows that



HUMOUR

Christopher Warman

IN SEARCH OF BLANDINGS By N.T.P. Murphy Secker & Warburg, £12.95

while Wodehouse was a great imaginative writer he based all — or almost all — his world on real people and places. He had, Murphy says, taken the advice of Bob Davis, editor of *Munsey's Magazine* in New York, early in his career to write about the things he knew.

So Murphy has found that there was a Bertie Wooster (a mixture of Wodehouse himself, Lord Mildmay, the steeply-placed and George Grossmith, a man of the theatre and son of the Grossmith of *Diary of a Nobody*). There was a Ukridge and Fsmith. The Drones Club existed (part Bachelors' part Buck's, and part The Bath); and the aunts, uncles, clergy, and servants were all there somewhere.

It is Blandings, however, that most fascinates Murphy — as it fascinates Wode-

house, who wrote in the foreword to *Summer Lightning*. "The place exercises a sort of spell over me. I am always popping down to Shropshire and looking in there to hear the latest news." Not only the house, but the grounds and views had to be right, Murphy finds that it is not in Shropshire, a county Wodehouse knew well.

From a short list of 26 stately homes, he rules out the 12 Shropshire prospects, including Apley Park, near Bridgenorth, which Anne E. Wood put forward in *A Centenary Celebration*, published in 1981, although he admits it was a good candidate.

Taking Wodehouse's assertion that Blandings was "a sort of mixture of places I remembered", Colonel Murphy concludes that it was three places. It was Corsham Court, near Bath, where Wodehouse went skating while staying as a boy with a clergyman uncle, and which has provided the silhouette of a great house against the skyline. It was Weston Park, Staffordshire, home of an earl, but not a castle, with terraces, lake and gardens as they should be, and close to the market town of Shifnal, a perfect fit for Market Blandings. And it was Sudeley Castle in Gloucestershire, a proper castle, with towers.

Put them together and you have Blandings. Now read the books.

There could hardly be a greater contrast between ways of seeing the British landscape than those of photographer Charlie Waite and landscape historian Oliver Rackham. One seeks to pare away the inessential details that would otherwise blur a vision of what is important, permanent, and good. The other tries to build up, piece by piece, like a jigsaw or mosaic, a pointillist's view of what the landscape really is.

Charlie Waite's pictures (with a commentary by Adam Nicolson in *Landscape in Britain, Pavilion, Michael Joseph, £9.95*) present a landscape almost untouched by man, something hauntingly still and strong. One person only is pictured in the entire book, and that only to effect a startling revelation of scale. Yet even without people, he manages to convey a sense of a mutually enriching communion with land.

Adam Nicolson's commentary questions much that lies at the basis of our usually accepted way of seeing the countryside. Not for him the nostalgic longing for a past Arcadia, the worthy attempts to conserve. His essay challenges what he sees as the limitations of the either-or dichotomy that limit our way of seeing. Somewhat too absolutist a view, but good for the smug conservationist.

Oliver Rackham's almost obsessive interest in what can be pieced together of the history of the British landscape has resulted in a curiously myopic, rather shapeless book (*The History of the Countryside, Dent, £16.95*). His quest for a more accurate picture of past landscapes and a better understanding of today's remnants of past agricultural practices has led him

Country and Gardens



GARDENING

Ruth Stungo

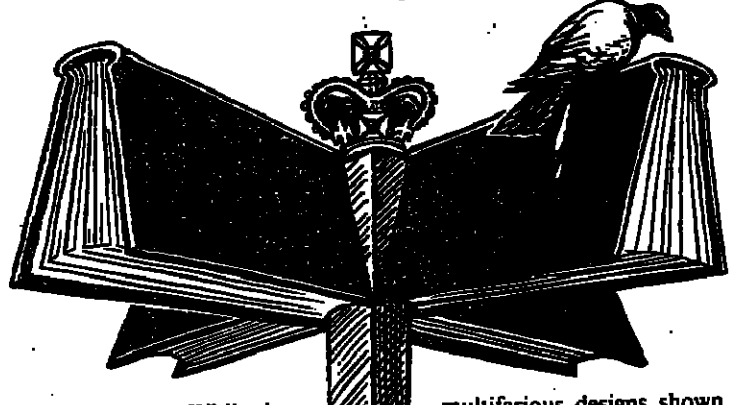
to question many long accepted beliefs about the countryside's history. He has delved deeply in historical documentation to produce a new picture, one of careful, continuous cultivation. Indeed, he claims that there are still parts of Britain today that would be readily recognizable to a returning Roman.

Someone with more experience than most of living close to the land was Walter Murray. His book, *Copsford*, describes a year he spent living in an abandoned cottage deep in the countryside, making a living by gathering wild herbs (*Allen & Unwin, £10.95*). It is not the book the dust-jacket sells us, the "story of conflict", in which the author fights numbing loneliness and hordes of resident rats, struggling with the elements to survive. It is better than that — almost a requiem for a way of life which the author realised was vanishing and obsolete.

Yet, curiously, even as the story unfolds and we feel loved him round the small area that became his world, harvesting in their turn centaury and foxglove, clivers and yarrow, I found myself liking the man less and less. A certain smugness and self-satisfaction with what he managed to achieve mar this otherwise attractive tale. Today anything to do with herbs is halfway to success, given our exaggerated belief in the virtue of all things natural. English Herb Gardens, by Guy Cooper and Gordon Taylor (*Weidenfeld & Nicolson, £10.95*) is more than just another book about herbs. A well designed book with good scene-setting photographs, it illustrates what a variety of solutions have been found to the problem of making a herb

The Stately Heritage of England

Hugh Montgomery-Massingberd reviews good companions for those with the itch for sight-seeing



While picture books may make pleasant, if short-lived acquaintances, a good guide-book is a friend for life — or at least until the next edition. The trouble is that — with the notable exception of the late Sir Nikolaus Pevsner's still flourishing progeny — there are so few worthwhile guide-books now being produced. Lately several promising regional or chronological series (and I am not thinking merely of a certain illustrated index of country houses) seem to have become becalmed in sponsorship or publishing difficulties. Disturbing rumours have been circulating about the demise of the delightful *Shell* county guides: one earnestly wishes John Piper, Richard Ingrams, or I well in their efforts to effect resuscitation.

The latest title under this far from sick sponsorship is one that reads rather more appositely than, say, the "Ever-Ready Derby" — *The Shell Guide to British Archaeology*, by Jacquetta Hawkes (*Michael Joseph, £14.95*). Its publication coincides with the forthcoming major exhibition on "Archaeology in Britain" at the British Museum. For someone like myself whose "period" tends to start in 1485, this guide-book is an especially welcome introduction to our prehistoric and Roman past. Following Miss Hawkes's crisply succinct history of archaeology in this country and an account of the historic and Roman Britain, there comes an inviting gazetteer (with text by Paul Bahn and photographs by Jorge Lewinsky) to over 600 sites. The point to bear in mind — so well brought out in Miss Hawkes's biography of Sir Mortimer Wheeler — is that archaeology should aim "to dig up people" and not merely dry-as-dust artefacts. Incidentally, it is not only to the septuagenarian Miss Hawkes's generation that the changed county names and boundaries "still seem strange and deplorable".

The pipe of Miss Hawkes's late husband, jolly Jack Priestley, projects pugnaciously from one of the illustrations in Russell Chamberlin's enjoyable evocation of *The Idea of England* (*Thames & Hudson, £30*) is a case in point. An enormous amount of scholarly detail is put before us, but what seems to be missing is any feeling of the passion that drove him to enquire.

An account of the evolution of the French formal style of garden-making that reached its apogee in Louis XIV's Versailles, the book is a tersely written historical narrative that takes us step by step from medieval origins, to the final dying waves of influence on the classical revival of the late Nineteenth and early Twentieth Centuries. In it the author has succeeded in building up a very detailed picture of what the garden-makers were trying to do at each stage and why. Using contemporary illustrations, he shows what the gardens, most of which have disappeared, looked like.

Among this season's reissues two books stand out, possessing just that quality of passionate enthusiasm and the desire to share it that I find so important. These are *Down the Garden Path* by Beverly Nichols (*Antique Collectors Club, £7.95*) and *Collette: Flowers and Fruit* (edited by Robert Phelps, *Secker & Warburg, £9.95*). Beverly Nichols struck me as a somewhat tiresome gent, rather too pleased with himself. However, I would forgive him that — and a lot else — for his curiously direct, rambling prose, and for his ability to look with a fresh eye. Anyone who can dream up and make a glacier of blue-flowered chionodoxas tumbling down his Alpine rock garden is a man whose dreams I want to share.

The selection from the garden writings of Collette is a much better book. Here is beautiful writing, the best of the entire bunch. Whether capturing the recollection of the sound made by iris flowers as they open, or telling of the green determination of the Christmas rose, her use of language, so complex, disciplined, and sensuously rich, awakens in the reader a complementary blossoming of associations. She more than all the others awoke my delighted response.

A man (perhaps the man) is being treated for amnesia. Dream therapy is prescribed, but the doctor is visibly bored by the products of his nocturnal imagination. So the man begins to invent more interesting dreams. The quack is still unimpressed. However, the man's existence is pleasant enough. He is living in one of his dreams on a multi-level bridge, of indefinite perhaps infinite length, with all creature comforts provided, so long as he does not buck the Kafkaesque system.

The man does so — and swiftly discovers there is a life on the bridge very different from that enjoyed by Dr Joyce's star patients. Life on Level U7 may be seven levels beneath the train-deck, but it's close enough to be able to tell a local train from an express by their vibrations. Overnight, silk shirts give way to overalls. In place of the warm welcome he has always received at the bridge's fashionable nightspot, there's a casual but vicious beating-up from the doorman. The man makes a break for it.

valuing foreign parts". While the Americans are no longer itching, this might be the moment to follow the well-worn paths trod by the travellers from Chaucer to Cobbett and Orwell to Beryl Bainbridge: celebrated in Mr Chamberlin's composite portrait. He shows that whereas England may have changed, the endemic characteristics of the English have not. I was sorry not to see any reference to the Eighteenth-Century onlooker John Loveday whose diaries and correspondence published a couple of years ago constitute a grossly underrated source.

Another distinguished observer of his native land not to find a place in Mr Chamberlin's illustrated island story is Sir Sacheverell Sitwell, that grand old campaigner against the Philistines.

This omission has been handsomely rectified in *Sacheverell Sitwell's England* (*Orbis, £15*), a compilation of the poet's acute architectural descriptions, edited by Michael Rafterum, with photographs by the lamented Edwin Smith. The material is organized in the form of a journey beginning and ending upon Scarborough sands where the young Sachie, "scrambling upon the rocks... first began to think, and bear, and see".

Sir Sacheverell confides in his preface that he can "lie awake, and perhaps get to sleep" in thinking of English cathedrals. There is surely the stuff of dreams in *Visionary Spires*, edited by Sarah Crewe (*Waresone, £16.95*), an absorbing collection of drawings for cathedrals and great churches. These are indeed cathedrals in the air, for the

multifarious designs shown were, alas, never executed. My favourite remains Sir Edwin Lutyens's magnificent scheme for Liverpool Cathedral, which had a dome 130 feet taller than that of St Paul's.

This month the royal family is forsaking St Paul's and resuming what one might call the Abbey habit: we are faced with the usual spate of royal rubbish on the stocks. In a different class and category altogether is Elizabeth's Britain, by Philip Ziegler (*Newnes/Country Life Books, £14.95*). Taking a breather after Mountbatten, Mr Ziegler commemorates the Queen's 60th birthday, in a deceptively authoritative and affectionately ironic illustrated volume, *Her Majesty*, on the whole, remains a reassuring presence in the background, while Mr Ziegler deftly stitches together a superior scrapbook of social history during her lifetime — from the General Strike to Live Aid.

Roddy Martine, editor of the *Scottish Field* (not, of course, to be confused with that most engaging of all magazines, *The Field* itself) has chipped in with *Royal Tradition* (*Mainstream, £9.95*). This is a tribute to the Queen from a Scottish viewpoint showing how her family embraced, eventually, the Caledonian connexion. I found the author's admission in his bibliography to "the urgency with which the book has been prepared" disarmingly endearing. Balmoral and the Queen Mother's Castle of Mey are among the 120 or so places featured in *Scottish Baronial Houses* by Hubert Fenwick (*Robert Hale, £12.95*). Here the estimable chronicler of Scottish seats is not,

however, concerned so much with what Sassanachs think of as "castles" — or indeed "Scottish-Baronial piles" — as with the Scottish equivalent of English manor houses. In a concise survey, he traces how the architectural styles of these lairds' homes developed under French and even English influences. At the end, he argues trenchantly for "more of the human qualities" to be retained, when these buildings regrettably end up as museums. Happily, a not insignificant proportion of the joyfully lesser-known places in this most useful study are still cared for by their original owners.

Saving the best till last, my pick of the recent crop of "Heritage" books is *The English House 1660-1914: The Flowering of English Domestic Architecture*, by the estimable Gavin Stamp, with excellent photographs by André Goulaucourt (*Faber, £25*). This masterly survey of buildings still shamefully sneered at in many quarters was inspired by Hermann Muthesius's study of late Victorian British domestic architecture, *Das Englische Haus*, first published in Berlin in 1904-5, and finally translated into English in 1979.

Messrs Stamp and Goulaucourt portray some 80 places, beginning with Blaise Hamlet by John Nash, one of the precursors and pioneers of the early Nineteenth Century. Then come the late Victorian country houses — or houses in the country — from Norman Shaw to the turn of the century extremes and eccentricities of the Arts and Crafts movement. More classical or neo-Georgian houses of the period are also included, as well as a few town houses, suburban houses, and garden suburbs. Each architect in Mr Stamp's pantheon — Ashbee, Blomfield, Blow, Bodley, Daubner, Lorrimer, Lutyens, and all the rest — is represented by at least one characteristic house.

With his irresistible mixture of wit, vigour, and consonant scholarship, Mr Stamp stylishly shows that great craftsmanship did not disappear with the Industrial Revolution. He argues engagingly that "Romantic tradition" which was in opposition to industrial society is far from dead: indeed it thrives. "While the cost of labour and materials usually make the attainment of the quality of a house of 1900 an impossible dream, that former high quality should, in Mr Stamp's view, be both a reproach and a goal. The lessons are certainly there to be learned in this eye-opening study.

Homicide as normal in NY

CRIME

Marcel Berlins

traditionally secular, and religion doesn't spoil the fun. Moss, feminist, lesbian, and jogger, is run over after bitchy chat-show, leaving plethora of suspects and motives to be unravelled by love-struck media-rabbi Daniel Winter.

● **Late Payments**, by Michael Z. Lewis (*Macmillan, £8.50*). The computer says that a madman is systematically bumping off the disabled and elderly of Indiana. The splendidly human Lieutenant Le-

roy Powder of the Indianapolis missing persons department (his own son is in trouble with the police) and his sexy crippled female sergeant muddle entertainingly.

● **Saratoga Headhunter**, by Stephen Dobyns (*Allison & Busby, £8.95*). Sharp practices in American horse-racing town, starting with the beheading of a crooked jockey. Enderingly slobby sleuth Charlie Bradshaw investigates to save his own threatened skin. Touches of Runyon in both humour and characters, well-plotted, and a terrific feel for the seamier side of the sport.

● **Go Gently Galjin**, by James Melville (*Secker & Warburg, £7.95*). Violent Middle-East politics intrudes into the Japanese way of crime. The Kobe police peer scrutably into the city's foreign communities for guidance, providing a superior blend of action and Japanese custom.

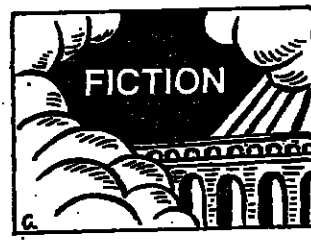
● **A Healthy Way to Die**, by Michael Kenyon (*Hodder & Stoughton, £8.95*). Frenetic homicidal antics in top people's health-farm, with flamboyantly clothed black ex-Harrovian constable, Jason Twitty, making first appearance. Good fun, though both

plot and Twitty could have done with the occasional valium.

● **Follow the Sharks**, by William G. Tapply (*Collins, £7.95*). Kidnap of 10-year-old boy revives long-ago baseball mystery. Old family friend, attorney Brady Coyne's search leads him into a past teeming with unsettled scores and a present of violence and death. Up to Tapply's high standard, but may be too full of baseball lore for the British reader.

● **An Evil Hour**, by Jill McGown (*Macmillan, £8.50*). Murder of philanthropist MP investigated by dislikable ex-cop, revealing passions old and new in small seaside resort.

Amnesia or waking dream?



FICTION

John Nicholson

THE BRIDGE By Iain Banks *Macmillan, £9.95*
THE SHRAPNEL ACADEMY By Fay Weldon *Hodder & Stoughton, £8.95*
INTERNAL AFFAIRS By Jill Tweedie *Heinemann, £9.95*
JOINING THE GROWN-UPS By Christine Park *Heinemann, £9.95*

The bridge is not after all endless, though what lies beyond it is very much a case of the fire after the frying-pan. *The Wasp Factory* and *Walking on Glass* led critics to dub Iain Banks the most imaginative British novelist of his generation. In *The Bridge* he allows us to test this suggestion in the most direct fashion. Martin Amis and Maggie Gee, two of the writers best-qualified to dispute it, have already tackled the theme of amnesia, with considerable success. The superiority of Mr Banks's new book to either of their efforts is so complete as Becker's triumph over Lendl. Like the young German, he has extraordinary technical control and reveals in his ability to improvise. His mastery of the surreal is so complete — three separate fantasy themes weave their way through *The Bridge* — that the reader feels resentful

when reality intrudes, which it does with increasing frequency as the man in the hospital bed, who is being observed by the man in the dream-world, struggles from his coma.

The Bridge represents significant progress in the flowering of an exceptional talent. It is also a totally absorbing read. If it does not win at least one major literary prize, I shall ask for a transfer to children's books.

There is a distinctly child-like quality to Fay Weldon's writing. How she loves to shock the grown-ups with her black humour and debunking of adult institutions! Here it's the military who feel the sharp edge of her tongue. Gosh, aren't these MOD types dull! SNAP! Golly, wouldn't it be wizard to lock a platoon of them up in a country-house with a gang of uppity blacks! CRACKLE! Goodness, how droll it would be if the whole lot went up in the most almighty explosion! POP! Miss Weldon's admirers will have no difficulty in imagining the rest. But then predictability is an enormous plus in popular publishing. How else can the spectacular success of Mr Tom Sharpe be explained?

There is a depressing predictability about Jill Tweedie's second novel, *Internal Affairs*, which describes the adventures of a Kentish Town feminist who tries to turn South-East Asia on to the beauties of birth-control. Admirable writer though she is, Miss Tweedie is no novelist. Perhaps it is kindest to draw a veil over her attempts to become one. So such reticence is called for to describe Christine Park's debut, *Joining the Grown-Ups*. Miss Park is a born story-teller, whose description of literary London, seen through the eyes of a perceptive young Canadian, is the stuff of which the best sort of best-seller is made.

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THE TIMES DIARY

Celestial twins?

Do I detect that the great minds of Mrs Thatcher and Comrade Gorbachov are beginning to think alike on the vexed question of Star Wars? A PHSpay at the Royal Institute of International Affairs this week was listening closely to Colonel General Nikolai Chervov, a senior Soviet arms control specialist, when he faced questions from the floor after delivering a hawkish paper on Soviet-US relations. Until early this year, Moscow had insisted that the Strategic Defence Initiative was such a departure from traditional defence programmes that it should be banned before the research stage. More recent Soviet statements have placed less stress on Star Wars. Chervov's replies made it clear that the Soviet Union's official negotiating position now is that the US can proceed with theoretical research so long as it does not go beyond the laboratory stage. This is getting perilously close to the position held by the British Government.

Seconds in

An Oxford second for young Simon Stevens, even though he is still a year from his finals. At the age of 19, he has become the second youngest president in the 163-year history of the Oxford Union Society. His election was unopposed, which also makes him only the second such incumbent for 20 years. Moreover, he comes from a state school, St Bartholemew's in Newbury, which prompts me to think that whatever substance there may be in Kenneth Baker's pessimism for the future of sport in the state sector, there is still some hope for politics.

Bad to verse

Even our slickest politicians can be taken by surprise. Speaking at a Tory by-election meeting at Newcastle-under-Lyme this week, the Education Secretary (and closest poetry anthology), Ken Baker, was harangued by a bejeaned mature student at the back of the Guild Hall. As Baker made to leave, the heckler approached. Bracing himself for another earful, Baker was surprised to have a copy of his anthology, *I Have No Gun But I Can Spit*, thrust at him - with a request for his autograph. He obliged.

After his filly St Wendred finished last in her debut, the Rev Cedric Cotton is hoping for better at Catterick today. The jockey sounds the man for the job: G Sexton.

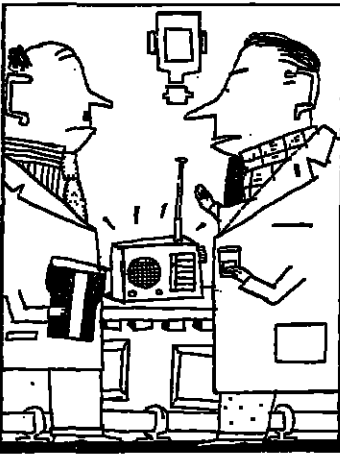
Taxing

Runners entering the first road race through the City's Square Mile on July 17 would be well advised to check their tax returns before the start. Lurking among the 2,000-odd runners will be a team from the Inland Revenue, a body which I can only describe as an HM Collectorate. The man to watch is Bernie Ford, who once represented Britain in the Olympics. I expect a particularly early return from him.

Mein word!

There is nothing worse than being stuck in a foreign country and not being able to communicate. So it is with interest that I note that the Northern Examining Association includes *Scheisse* in a list of words their O-level students are required to know. The board tells me it is all in the name of progress, designed to give students a contemporary feel for the language. It also points out that *Scheisse* in German does not have the same impact as its English translation. Besides, such asserive language is nothing new to Northern Association students, for whom *Mein Gott* is already *de rigueur* in the vocabulary. Sensitive candidates will be pleased to learn that they have only to comprehend the word *Scheisse*, not translate it.

BARRY FANTONI



"Do you mind keeping quiet? I want to hear the views of the man in the street"

Shelling out

The Foreign Affairs boat to be coxed by the junior minister, Lynda Chalker, in next Wednesday's parliamentary regatta, is so far lengths ahead in the race for sponsorship. The crew, captained by Peter Temple-Morris, has persuaded several London embassies to fork out in aid of the restoration of St Margaret's, Westminster. The Commons church, odd to see, though, which countries have done deepest to make up the £2,500 raised. Oman, for instance, has given what is described as an "extraordinarily" large sum. Sudan has also given generously. But the Soviet Union and America? Not a rouble, not a cent. PHS

Exploding the fiction of unity

Roger Fox on the dispute in the Alliance over what its nuclear message should be

Some Alliance activists are wringing their hands at the dispute sparked by David Owen's insistence that party policy should specifically state that Britain remain a nuclear power after the Polaris system wears out.

Owen's forthright and public stance has challenged the Alliance's line that it represents a "unique" political arrangement in which two parties co-operate so closely in every respect that they are virtually indistinguishable.

Of course, to suggest to the outside world that Liberals and Social Democrats agree on every aspect of policy was always dishonest. The very nature of politics is that political parties are always discussing policies, refining positions, and occasionally substantially changing their attitudes.

Two parties cannot sustain the fiction that they agree on every issue all the time. There will be periods when both parties genuinely and sincerely differ over policy positions.

It would be more honest to portray the Alliance as an electoral pact in which two parties agree a common manifesto and support each other's candidates because of the difficulties each faces in getting candidates elected under the British voting system. Between elections parties must develop their policies, otherwise they die and it has been the refining of the

SDP's defence policy which has caused the present dispute.

Thus the activists appear to be naive about political realities, and fail to appreciate the necessary purpose of policy development which political parties must pursue. On the Continent, where coalition government is more common, there is continuous discussion between the parties. In Britain, this is now a permanent feature of local councils where no single party holds control.

This process has some public benefits because it forces a wider debate about problems and possible solutions. Final decisions are more likely to have majority support.

The Alliance's present line of always seeking to minimize differences has its roots in the period when the SDP was formed. There was the need to get Roy Jenkins and Shirley Williams back into the House of Commons, and because there was broad agreement between the parties on most issues, the Liberals agreed to stand down at Warrington, Crosby, and Hillhead.

From these small but successful beginnings the Alliance was born and has grown. It is only now,

when there is a serious disagreement on a policy issue that cannot be fudged, that the lack of clear thinking at the very start becomes exposed. Minimizing differences through compromise fails when the public sees that the Alliance is divided and the difference, however small, is magnified in the public's mind.

Since 1982 the Alliance has benefited both parties handsomely, at national and local level. In elections, the Liberals have outscored the SDP two to one, and this will not change at the next general election, as the Liberals will be contesting more of the winnable seats.

It is with this in mind that Owen's insistence on the replacement of Polaris can be appreciated. The Liberal Party has a fairly large unilateralist element in its ranks and they have to be kept happy. The Liberal leadership does this by saying no to Trident or any replacement of Polaris. A change of policy towards the SDP will be bound to lead to disaffection in the ranks. It is difficult to see how Owen can call on voters to support the changes.

That is only part of the problem. As a consequence of the Chernobyl accident, political attention

in Britain has begun to focus on nuclear power. A recent opinion poll showed that more than 80 per cent of Liberal candidates favour decommissioning our nuclear power stations! It is extremely unlikely that the SDP will take such an extreme view, so the scene is set for another public discussion of policy differences. It will be seen as a crack in Alliance unity rather than as the working out by independent political parties of their policy approach on specific issues.

It is impossible to say whether these differences will be satisfactorily resolved. Some of the difficulties arise from differences between Owen's political instincts and those of his detractors in the Liberal Party. Owen is an Atlanticist who shares the belief of many Americans that it is necessary to deter the Soviet Union. His opponents, who do not share his view of the Soviet arms build-up, appear to be nuclear pacifists and wish to disengage from all nuclear activities. Owen is appalled by the growth of anti-Americanism in Britain, whereas some Liberals appear to welcome it.

As the arguments develop through the summer it will be the underlying attitudes that will determine the responses of the participants.

The author is a member of the Council for Social Democracy and chairman of Ealing SDP.

Ronald Butt

A church divided by militancy

The Anglican Synod is tormented by theological differences. With characteristic waspishness and contempt for lesser Christian intellects, the Bishop of Durham has accused those who maintain the literal truth of two of the fundamental Christian creeds over 2,000 years of seeming to believe in God as a "divine laser beam" and a false picture produced by worshippers who have gone astray or, if such an irrational miracle-working God exists, the "very devil". The church is also deeply divided over the ordination of women as priests, and still faces schism.

Anger and the fashion of secular non-Christian opinion infect both arguments. Dr Jenkins is an honest thinker who tests the ancient beliefs by which the church has survived against criteria which the contemporary secular mind accepts as reasonable. But he does not seek the paths of reconciliation and understanding. Confrontation and intellectual triumphalism attract him. He argues harshly and his power to use words to hurt must be the envy of political polemicists. He mines the rich vein of contemporary radical anger.

Similarly, the drive for woman priests comes not from within the Christian tradition, but from the angry, intense, aggressive and plaintive feminism in secular fashion which holds women to be diminished if there is any role undertaken by men that they cannot play. Deaconess McClatchey, moderator of the women's ordination movement, has written to the bishops of "growing anger and impatience", declaring that it may be difficult to channel feelings away from "illegal action". It smacks less of submission to a calling than of threats.

Faced with internal divisions, the church seeks to avoid strife. The bishops' report on Christian belief affirms the majority acceptance while catering for the likes of Dr Jenkins by permitting the possibility of "renewed judgement". "We must not be too quick on the draw in gunning down heresy," said the Archbishop of Canterbury. Likewise, having failed to introduce ordination of women by stealth through the acceptance of those ordained abroad, the bishops are again seeking compromise.

Even so, it is a church divided. What a relief then for it to turn to politics where the heresy-hunting gun can be drawn freely and the church has no responsibility for action and its consequences. What relief, in particular, to turn to South Africa and the cry for sanctions. Here there are no doubts, only overwhelming conviction that sanctions are the way to avoid bloodshed. Bishop Tutu says so, and here is a message

borne on the radical wind on which the church can unite.

So certain is the synod that it could not even bring itself to pass an amendment to its sanctions resolution, which would have deplored the indiscriminate use of terror, whether by the African National Congress or Pretoria.

The ANC, said the Bishop of Coventry, "had tried for a long time for a peaceful approach and only gradually came to violence". Anything the ANC had done was "tiny". Compared with "the tremendous power of state violence", "tiny" bombs outside shops are not censurable, and as the cause of the ANC is approved without reservations as to their methods, they can now feel free to step up terrorism without inhibitions from abroad. In its disregard of consequences, this refusal to condemn terrorism surely smacks of the very devil.

The synod refuses to apply to South Africa the search for compromise it brings to its own affairs. Knowledgeable liberal South Africans insist that far from ending bloodshed, sanctions will make it harder for Pretoria to make concessions, quite apart from causing increased black unemployment and unrest. Sanctions will simply signal to the whites that no benefits but only more violence will follow any concessions short of the unconditional surrender to the ANC and a one-party unitary state, which they cannot accept.

The synod seems not to have noticed that the Botha government has virtually dismantled social apartheid, leaving only the future political structure to be settled in some way satisfactory to all communities. It is naive to think that with one strong push for sanctions, Pretoria will give way. Dialogue is necessary, but the dialogue implicit in the situation the synod would create is one in which one side demands and the other capitulates or resists.

As with much else, the church (perhaps without realizing it) is blown by the prevailing wind from the political left and is destroying its capacity for being a force for peace by understanding all sides of a predicament. The Bishop of Coventry reported Tutu's statement that his country was moving into more repression, but forgot to add that before the violence escalated it had been moving, haltingly, out of repression.

By the nature of things, progress cannot be resumed until violence stops. Why will the church not tell the ANC as much? A great deal of radical opinion is, of course, much more interested in the total and abject surrender of the whites than in the avoidance of bloodshed. But the business of the church is peace through reconciliation, and it should have the wisdom to know how human beings behave when driven into a corner.

John Wardroper

La circolazione in Grossbritannien

Now here's some guidance for motorists, useful perhaps before the holiday season peaks: "Auf Überwegen mit Zebrastreifen sind Fussgänger bevorrechtigt, sobald sie den Zebrastreifen betreten." One cannot help admiring such precision and discipline: the Fussgänger have absolute priority the moment they put a foot on the zebra crossing.

Do not make the easy assumption, though, that this is just a Germanic thing. Consider this: "Lorsqu'on tourne en arrivant à un croisement, il faut céder la priorité aux piétons qui ont déjà commencé à traverser." It is true that one does tend to wonder which francophone country this is where drivers are required, when turning at a junction, to give way to pedestrians who are already crossing. Dare I put this excellent rule to the test in Paris? (Might be the last time I saw Paris.)

Still, these foreigners seem to have the right idea. Here is a custom we could do with in Britain: "Normalmente non dovete parcheggiare a meno di 10 metri da un incrocio." No parking within 10 metres of a junction! Excellent! But again one feels a little uncertainty. Has there been a traffic revolution in Italy? The last time I was in Rome they were parking their cars not only at junctions but actually on the zebra crossings (i passaggi a strisce).

I believe the Spaniards order these things better. At any rate they seem sound about drinking and driving: "Recuerde que aquí hay una estricta legislación contra el abuso del alcohol y que la policía se muestra muy vigilante en hacerla cumplir." Having seen those Spanish policemen, I will indeed take care to remember that the strict legislation against alcohol abuse is enforced with great vigilance.

motorways, one can hope for a world elsewhere of self-control and good order. "Restez à une bonne distance du véhicule qui vous précède, en cas d'imprévu." (Well, that's what we would all do in a road full of volatile Frenchmen.) "Überholen Sie nur rechts und kehren Sie wieder in die linke Fahrspur zurück, sobald dies ohne Gefahr möglich ist." Discipline again, lane discipline: overtake only on the right and return to the left-hand lane as soon as it is safe to do so. How nice if all our drivers...

Hang on, though. Something odd here. Germans don't drive on the left. This *überholen* advice seems the wrong way round.

Must take a closer look at this leaflet. What's this? "No se olvide de leer el Highway Code." And on another page: "Vergessen Sie nicht den Highway Code zu lesen."

Oh, Ah, I'm so sorry. I see now that what I have here is a multilingual guide for foreigners to those basic truths that all you law-abiding drivers keep constantly in mind: the rules to be obeyed on British roads.

As part of its contribution to European Road Safety Year (which incidentally has been marked so far in Britain by an increased accident toll), the Department of Transport has produced the guide in five languages (y compris l'anglais) just in time for the tourists who venture over here with cars. It is available from among others, the AA, RAC and tourist offices and is full of good things - all the above and much, much more.

A difficulty remains which the department, being prudently, has not touched on. When our Continental friends begin touring (Conduite à gauche! Links fahren! Guida sulla sinistra! Condução por la izquierda!), having trustfully absorbed all these rules, will they not become disoriented and unnerved as they see the native drivers robbing pedestrians of their right of way, parking with an almost Italian inventiveness, staggering from pubs to their cars, breaking every speed limit and performing dramatic feats on motorways?

Something must be done to uphold British honour. Painful it may be, but there's nothing for it but a national lapse into lawfulness, at least until the end of European Road Safety Year. Bonne route!

Bruce Anderson on the white fears that fuel South Africa's conflict

Who inherits the empire of mistrust?

Over the past 150 years, there have been three empires in South Africa - the Zulu, the British, and, since 1948, the Afrikaner. But the Afrikaner empire is now passing into history, and South Africa's recent troubles result from the attempts to create the political structures which will replace it.

These attempts are being made with the conscious support of the majority of the white community. On my recent visit with Denis Healey, I found that even since this time last year the white mood had changed. The increasing violence has led to a heightening of tension. But despite the efforts of the far-right and the extremist Afrikaner Weerstandsbeweging, there is still no sign of the much-dreaded backlash. Most whites are more committed than ever to the reform process.

Over the past few years most whites have come to believe that they are no longer entitled to govern the country on their own. They are fully aware of the need to meet black political aspirations. They want power-sharing.

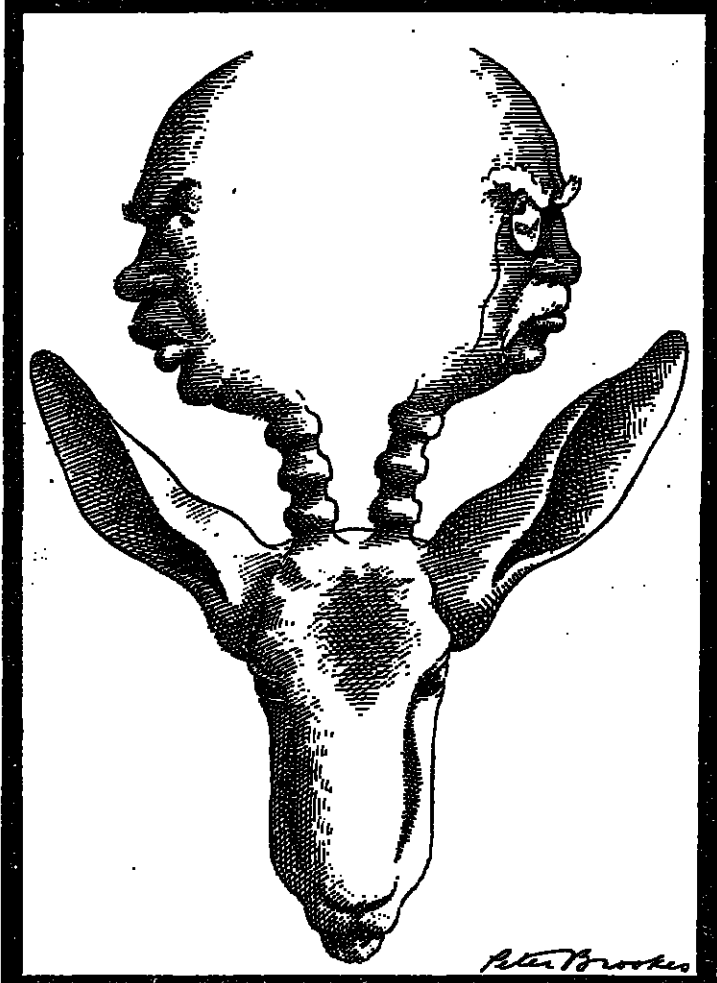
Indeed, the average South African thinks he knows what power-sharing means. If he were told that in 10 years South Africa would be a federation, like Australia or the United States, with a Bill of Rights and a supreme court to guard it, and a free-enterprise system - but with a black president and a black majority in the federal cabinet - he would find that acceptable. But the average white South African vastly underestimates the difficulties of getting from here to there.

Power-sharing is easier to use as a slogan than define as a concept, for at its heart is a paradox. Ultimately, the security of any nation, external and internal, depends on its armed forces. For them to be deployed effectively, one single source must give orders, while everyone else obeys. At that level, power cannot be shared - only orders can.

In long-established stable states, able to draw on tradition and consensus, these harsh facts can generally be concealed. Authority rarely faces fundamental challenges, and has learned to conduct itself with restraint. But none of that applies in Africa.

Over the past generation, power in South Africa has been progressively centralized. Local government and regional structures have been abolished or created at will by central authority. Indeed, under the new constitution, power has even passed from parliament to the state president and his nominees.

Although the South African judiciary has retained its independence, and has on occasion stood up to the government, it is constrained by the absence of a Bill of Rights. So there is no native tradition of separation of powers for South African theorists of power-sharing to draw on - while



the blacks who want to gain power naturally think in terms of exercising it in the way the white man has. To them, the whites' desire for power-sharing is an expression of their distrust of the blacks.

Which of course it is. The whites fear that one man, one vote in a unitary state, without safeguards, would lead to exactly the same outcome as in the rest of Africa - a one-party state, the squandering of the country's capital stock, the destruction of their way of life and their hopes for their children's future. They also believe that such developments would be profoundly contrary to the interests of most blacks.

It is hardly surprising that blacks find these fears deeply insulting. As they see it they have been deprived not only of political rights in their own country, but of human dignity. They do not seek revenge, however, only justice. They do not wish to deny the

whites a vote, they merely wish to vote with whites, on equal terms and in the same ballot-boxes.

There is no doubting the sincerity of the wish of many black leaders for a colour-blind future in which all races would indeed share power by the simple act of voting together. However, given the history of modern Africa, it is hardly surprising that the whites are unimpressed, and see sincerity as naivety. Beyond a certain point, they will not yield.

That is why the two sides are in conflict. Given the strength of the forces at work, that conflict will not easily be resolved. Foreign politicians who fail to acknowledge this will inevitably land themselves with totally unrealistic time-scales for a possible solution.

One necessary precondition for a solution does exist. The whites are now aware of the blacks' strength, and the need to come to terms with that. However, strange

as it may seem in view of South Africa's history, a major problem now is that many blacks, and especially the township radicals, underestimate the whites' potential for prolonged resistance.

Over the past few months, it has become much more dangerous for white journalists and observers to move around in black townships. In many areas, the situation is out of control. A year ago, it was possible to negotiate safe passage via the offices of the local United Democratic Front. Today, the situation is much more anarchic, and the borderlines between politics and gangsterism has become increasingly blurred.

But the fact that many townships are now out of control has one very significant consequence. All this near-revolutionary fervour has intoxicated many young blacks. They now know that a white man is just a man, and not an invincible 20-foot-tall demigod. They have effectively freed their own areas, so what is to stop them from pressing on to free the country? "We are many, they are few," the sentiment runs.

The answer, of course, is that a great deal would stop them. The liberated black townships comprise considerably less than one per cent of the country's surface area. To attempt to export revolution from them to the rest of South Africa would lead to the instant crushing of the revolutionaries.

White South Africa has not yet even begun to exert its military might. In its own region, it is relatively more powerful than Israel is in the Middle East. For a revolution to be possible, one of two preconditions would have to be met - a massive loss of nerve by the whites, or the creation of a black counter-force. Neither is remotely possible.

Nor is it likely, as many young blacks believe, that a hero on a charger will arrive from the West to liberate them. However, unlike Western politicians, they can be excused for over-estimating the military utility of hot air.

Urban terrorism in white South Africa is likely to increase, at least in the short term - but so will the security forces' capacity to deal with it.

So all indications are that South Africa faces several more years of conflict. It would be exceptionally foolish to try to predict now what will happen after that. Given South Africa's history, it is hard to be optimistic. But on the other hand, conflict at present levels will not destroy the country, nor will it necessarily make it impossible to reach a political accommodation.

The whites now understand the need to take account of black power. It may be that in order for there to be a political settlement in South Africa, the blacks in turn will have to come to recognize the strength of the whites' position. For the whites will not allow the African National Congress to create a fourth empire

No escape for a desperate Congress

Washington The passage of the Gramm-Rudman balanced budget law through the United States Congress was a desperate act by desperate men and women. This is the context in which this week's Supreme Court ruling, striking down the heart of the law, must be viewed.

A deeply-polarized Congress, unable to take the hard decisions necessary to reduce the soaring \$300 billion deficit which sapped the life of the US economy, produced a budget-cutting "gimmick" designed to make the political process less painful. It was an unprecedented act: an admission by both houses of the Congress that the US budget process had broken down.

In the 1970s, in an equally momentous decision, the court upheld the same principle in a crucial ruling against President Nixon which led to his decision to resign. The justices said that the executive had only a limited privilege to shield information, in this case the Oval Office tapes, from the court.

As conceived by the Founding Fathers, the Separation of Powers Act was meant to be a system of checks and balances over the three branches of government: the executive, the legislative and the judicial. No one branch was meant to take precedence over another in the event of war or domestic crisis. Monday's ruling by the Supreme Court said what many in Congress had feared when the historic law was passed last December 11. The court said, in effect, "No more gimmicks, no more tricks, no more easy answers: Congress must do its job. It cannot give the responsibility away." This was the assessment of Oklahoma Congressman Mike Synar, the chief plaintiff in the successful lawsuit to eliminate the automatic trigger in the event of a budget-cutting stalemate.

on spending priorities and taxes that would reduce the deficits to specified targets, the comptroller-general would be authorized to take over. He would draw up a plan and order across-the-board cuts in defence and domestic programmes, social security, educational aid, poverty programmes and the like, which could not be appealed against. But the court ruled that the comptroller-general, who is subject to the will of Congress, could not be given this "executive" responsibility.

The ruling raises a new set of difficult questions. Will Congress, in a mid-term election year, agree on the huge cuts necessary to meet the budget targets written into the law which would reduce the deficit to zero by 1991?

By most estimates, the cuts which may have to be taken, under a fall-back provision in the legislation, amount to almost \$40 billion. Cuts of this magnitude could wipe out whole weapon systems already budgeted by the Defence Department and result in large lay-offs of federal employees in various congressional districts.

But the fall-back provision under which these cuts would be made is similar to the old congressional budget process which resulted in

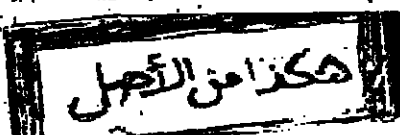
stalemate after stalemate as Republicans and Democrats argued over defence spending and social priorities.

Will the sponsors of the original legislation, those who fought to "restore fiscal sanity to Congress", be able to amend the law to remove the constitutional objections? Senator Phil Gramm intends to make his next move in August by attaching an amendment to the debt ceiling legislation that would remove congressional authority over the comptroller-general and restore the automatic "trigger" provision. But many in Congress are opposed to this.

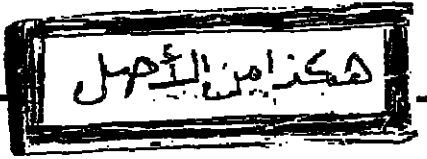
Finally, what will happen to the US economy if the spirit of deficit reduction is squashed? Wall Street, which has been in an erratic falling pattern in recent days, has firmly warned the administration and Congress that a deficit reduction remains the economic priority.

The best guess is that Congress will continue to seek deficit reduction measures but not nearly of the magnitude envisioned. The economy will continue to struggle under deficits in the range of \$150 billion to \$200 billion.

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NOT JUST GAMES

The decision by Nigeria and Ghana to withdraw from the Commonwealth Games must be regretted, both in Whitehall and elsewhere. How many other countries will follow them is a matter of speculation. But Kenya has made it clear that it will not, and one must hope that other governments will have the strength of mind to follow its example. The Games are a unique symbol of what the Commonwealth should be — an apolitical gathering of peoples, of different colours and creeds, from the world's five continents. To damage them would be to damage the Commonwealth itself, and those who risk doing so should contemplate the consequences first. If damage is done, however, the responsibility will not lie with this country. Ghana's accusation of British "support for the racist South African regime" — along with threats and rhetoric from countries in which corruption is generally more deeply-rooted than human rights — should be robustly rejected by Whitehall. It is significant that British athletes would be free to attend the Games, whatever their Government wished — as happened at the Olympic Games in Moscow following the Soviet invasion of Afghanistan six years ago. Britain enjoyed a visible trade balance in excess of £1 billion with the Commonwealth last year. But it redistributed more than £443m in overseas aid — or 65 per cent of its total bilateral aid programme. Economic sanctions against Britain, which have been hinted at, might

inflict some economic pain. But they would be a double-edged sword likely to hurt both sides. The Empire brought advantages as well as disadvantages to those who lay within its grasp. It brought benefits to Britain too and obligations — which this country has tried to discharge honourably. Psychologically if not historically, however, the Empire was a long time ago and a generation has grown up here which feels no post-imperial guilt and sees no pressing need for expiation. To accuse the West, and by clear implication Britain, of racism — as President Kaunda did last week — is to make a charge which deserves to be rejected as absurd. Britain is stumbling towards the same end as the rest of the Commonwealth — namely the end of apartheid in South Africa and the introduction of majority rule. We have material as well as moral interests in seeking to secure long-term stability in the Cape — and that stability can no longer be achieved without the above goals being realized. It is the means to that end on which Commonwealth membership differs. But the British government's arguments against sanctions, as Mrs Thatcher pointed out clearly in her television interview, are founded on moral and intellectual grounds of considerable force and respectability. Even blacks in South Africa are deeply divided on the issue of economic sanctions. As for front-line states, they have already made it clear that they would expect help from coun-

tries such as Britain as the sanctions began to penalise them. That view seriously understates the severity of the economic penalties that sanctions would entail for South Africa's neighbours. And it ignores the likelihood that Britain would hardly be in a position to help if it lost the benefits of its trade with and investments within South Africa. One should not perhaps think of the Commonwealth solely in material terms. In a world which has a right to be concerned about its environment, about the challenges over how to control population as well as arms, there is something to be gained from mutual help. But those countries which have talked, however obliquely, about sanctions against this country or of quitting either the Commonwealth or its Games, should think before they threaten. They should also beware of over-valuing themselves. However distasteful the government in Pretoria, white racism is not the only issue which should concern the 49 states. For them to bring the organization to the brink of dissolution over what is essentially a difference in strategy on one issue, would be tragic, irresponsible and self-defeating. That point has not yet been reached and one must hope that it never will be. But Nigeria and Ghana should be urged to think again before going down a path which others might be tempted to follow and which all might in due course regret.

UNSTACKING THE JURY

Home Office ministers have for some time had it in mind to take action to prevent the abuse of the right of defendants in criminal cases to challenge individual members of the jury and have them removed without reasons being given. Until now, however, it has been a question whether the system of peremptory challenge should be abolished outright, or whether the number of challenges allowed to each defendant should simply be reduced. The permitted number of challenges was reduced from seven to three in 1977 and some legal opinion, including that apparently of the law officers, has tended to favour further cutting the number to one. Now, however, the Cabinet has accepted the Home Secretary's proposal for outright abolition, and this is surely the right course. (In one such case there were 42 challenges to secure an all-male jury.) Those who were concerned to make this particular law ineffective did not disguise their technique of using the right of peremptory challenge until they got the sort of jury they wanted. More generally in criminal cases, the right has been used to remove from the jury women (particularly middle-aged and middle-class

lar case as the Cyprus secrets trial (in which the defendants were acquitted after multiple challenges) but on an accumulation of evidence that peremptory challenge was thwarting rather than assisting justice. The scope for abuse is particularly evident in cases where there are multiple defendants, four defendants, for instance, can remove 12 people from the jury in order radically to change its composition in a direction favourable to the defence. The effect can be crucial in criminal cases tried in the central and Crown courts. It has, for instance, been widely used in serious obscenity cases, and it has had a particularly serious effect in securing acquittals which established precedents and thus diminished the willingness of the authorities to bring subsequent prosecutions. (In one such case there were 42 challenges to secure an all-male jury.) Those who were concerned to make this particular law ineffective did not disguise their technique of using the right of peremptory challenge until they got the sort of jury they wanted. More generally in criminal cases, the right has been used to remove from the jury women (particularly middle-aged and middle-class

women) and older people, and to reduce the average age of the jury in a way calculated to influence the verdict in the defendant's favour. It will no doubt be asserted by opponents of the reform that peremptory challenge is useful if, for instance, there is a defendant accused of a sex offence faced by an all-woman or mainly woman jury, or where a black defendant is before an all-white jury. But that is to misunderstand the basic principle of the legal system which is not that juries should be representative but that they should be genuinely random. Peremptory challenge (which the judge is obliged to accept) in fact distorts genuine randomness since it can be used not to produce a jury without bias but to produce one which looks more likely to have a particular viewpoint. The safeguard that matters is the right of "challenge for cause" of jurors if there is reason to think they might approach their task with a less than a fair mind, and on this the judge rules. That crucial right will remain. What is required of a jury is a fair unbiased verdict based on the facts and the law. It should not be sympathetic to, or representative of, one side or the other.

POLITICAL PROCRASTINATION

Six years after Southend-on-Sea first contracted its refuse collection to a private firm, the Environment Secretary has grown impatient with the pace of privatisation of such basic council functions. The Government has carried out a long campaign of peaceful persuasion on this issue. Ministers have made speeches urging councils to seek tenders; they have praised those authorities which had compared the performance of their workforces with the private sector. They have set up an innovative body, the Audit Commission, to conduct rigorous studies of the cost of local authority provision and report back to ratepayers and councillors alike; and they have been surprised, too, by the Commission's finding that local authority costs are not uniformly high, that there are councils (socialist Sheffield among them) which empty bins more cheaply than private firms could. Mr Ridley now plans to try compulsion instead. He wants every council to follow a common pattern in the organization of its services. There is, undoubtedly, evidence that certain services could be better performed if council workforces were reorganized or the work contracted out. The worst offenders among the local authorities are in London and

Liverpool (but not Birmingham or Leeds). One might have expected that Mr Ridley's recent experience at the Department of Transport would have given him more than enough warning that central management is not necessarily the best way to better management. The Driver and Vehicle Licence Centre at Swansea — never exactly a byword for efficiency — was so well run that its workforce were in part persuaded to vote for a Militant candidate in their union elections. Perhaps the new Environment Secretary should have pondered longer on the problems of central administration before he continued the tradition of heavy-handed centralism which has so unfortunately characterized this Government's thinking about local administration. The Government's priorities are wrong. What is needed, with some urgency, are the kind of fiscal and procedural reforms embodied in its Green Paper on the future of finance and the report of the Widdicombe committee. Not all the recommendations in these documents need to be endorsed for them to appear to be the way forward, for they offer the beginnings of a reconstruction of local self government. Widdicombe offers ways of

making the administration work more effectively and more openly. The financial Green Paper, despite the difficulties of substituting a poll for a property tax, offers a path to financial responsibility with a greater share of the marginal cost of expenditure visited upon local voters. On these fronts Mr Ridley offers government by procrastination. Like water privatization, action is to be deferred. Reforms are difficult. But their difficulty does not diminish by being put on the shelf for some unknown period until after the next election. That phrase seems to be cropping up more and more recently. It does not matter whether the motive is nervousness or some expedient wish to clear the decks for an "early" election. The Government's job is to govern not to fight elections. This is a tradition that has been broadly followed in Britain and it is one with which the Prime Minister is closely associated — much to her credit. It is only in recent years that governments have begun to postpone important decisions — not weeks, not months, but years before they need to go to the country. The present state of Westminster politics is uncomfortably reminiscent of the long pre-election paralysis in Washington DC.

No race bias in employment

From the Minister for Employment
Sir, I was surprised by the article by Digby Anderson in today's Times which analysed a speech of mine in which he thought I appeared to advocate using taxpayers' money to bribe contractors to employ labour on grounds of race. He ignored the fact that I emphasized in my speech that I was opposed to contract compliance and quotas for racial or any other groups. He spent a deal of space in sociological analysis of the phrase "black middle class" which did not appear in the speech at all. The part of my speech dealing with construction work was concerned with value for money for the very large sums expended on inner-city building and refurbishment work. In my opinion that taxpayers' money is intended to alleviate the social problems of the inner cities and improve the quality of life of the residents. It is desirable therefore that it should be spent in ways which not only improve buildings but also give work experience and training to their inhabitants. The people of Handsworth and similar districts are right to object to the role of spectators as their district is refurbished by suburban building workers. I believe that an agreement can be reached with contractors who will be very pleased to undertake to seek to recruit and train local labour for particular inner-city contracts. Local labour in Handsworth and similar places is bound to contain a higher proportion of black and Asian employees than would be the case elsewhere but there would be white employees from this depressed area. I find it ludicrous that Mr Anderson should regard this as the beginning of a slide towards "reverse racist policies" as he claims to fear. Yours truly, K. CLARKE, Department of Employment, Caxton House, Tothill Street, SW1, July 8.

S African crisis

From Dr C. F. Forsyth
Sir, Mr John Bruce Lockhart (July 5) asserts that the record of "most independent black governments in Africa is one of corruption, inefficiency and violence" and that "not a single democracy has survived". Therefore, he urges caution for "is there any reason to think that a black South African government would be any different?" Mr Bruce Lockhart might, however, pause to consider that the present white South African Government is already corrupt (witness the Muldergate scandal, to give but one example), inefficient (no one could describe the waste occasioned by decades of apartheid in any other terms), and violent (of course). Moreover, South Africa is not democratic. What is it, one wonders, about a black South African government that Mr Bruce Lockhart fears? But there is a deeper flaw with his argument. The South African black population differs in practically every respect (wealth, education, extent of urbanisation, tribal background) from other populations in Africa. Moreover, South Africa's political problems are unique. Thus, even if Mr Bruce Lockhart were right about the nature of other governments in Africa, there is no reason to suppose that a black South African government would share their deficiencies unless it is accepted that black people are inherently incapable of good government. And that surely is not Mr Bruce Lockhart's point? In any event it is as bizarre to impute the deficiencies of other governments in Africa to black South Africans as it would be to impute the deficiencies of European governments to the British. Yours faithfully, C. F. FORSYTH, Robinson College, Cambridge, July 5.

Hampton Court limes

From the Director of the University Botanic Garden, Cambridge
Sir, The recent exhibition at Hampton Court makes a convincing case for clearing and replanting all the trees in the semicircular lime-walk of the Great Fountain garden (letters, June 14, 23, 27) but not for the choice of variety. Almost all the lime avenues planted in England between 1660 and 1750 were of common lime (*Tilia x vulgaris*) and, moreover, of one particular form. Those trees which survive from this period at Hampton Court are typical. The tall narrow crown, strong vertical growth, gently arching branches and prolific flowering made it an excellent choice.

Setting to rights

From Mrs Wendy Fitch
Sir, With reference to Miss Cauchi's request (July 3) for information on the correct placing of the dessert spoon and fork, I would like to query whether, in fact, Mrs Beeton was right in talking of the "old custom of placing a small fork and dessert spoon at right angles" to the knife and fork setting. Florence B. Jack (*Cooking for Every Household*, 1919) writes of "the necessary fork or spoon and fork being put before each guest" immediately before the dessert is served. Emily Post (*Etiquette*, 1922) says: "a dessert plate is always put on the table with the dessert spoon or fork on it." (That, of course, may be a transatlantic variation.) However, in *Keeping House With Elizabeth Craig*, 1936, the author, although acknowledging the custom of setting dessert cutlery at right angles to the rest, admits she finds it "spoils the symmetry of the table" and suggests serving individual desserts with the spoon or fork on the plate.

Open to view

From Mr D. H. Tew
Sir, My late friend Jean Lavault, a Frenchman who lived and worked in Paris, an enthusiastic Anglo-ophile and alumnus of Hertford College, Oxford, told me that he felt he had been accepted as an honorary Anglo-Saxon when a news vendor in Vienna, seeing him approaching, handed him a copy of *The Times* without a word. I am, Sir, your obedient servant, DAVID H. TEW, 3 Sandringham Close, Oakham, Leicestershire, July 5.

Ebb and flow

From Dr W. W. Van der Merwe
Sir, In today's Times (July 5) you call the Government's decision not to privatize the water authorities a "U-turn". Could it not be more accurately described as a "U-bend"? Yours faithfully, W. W. VAN DER MERWE, 3 The Lynchets, Bryansford, Dorset, July 5.

Killing off our rural delights

From Mr A. R. Isserlis
Sir, "Burford is one of the most charming of the Cotswold towns," wrote your Property Correspondent on July 2, in an article on town life in an old Cotswold centre consisting almost entirely of lovely ancient stone listed buildings — over 120 of them. Yet, ironically, only a week before that article appeared, the Oxfordshire County Council had decided in effect that a by-pass scheme, desperately needed to protect this jewel in the national heritage, must be postponed until, at earliest, the turn of the century. By that time Burford's almost unique charm could well be irreparably damaged by the rapidly growing flow of through vehicles thundering north and south through its high street — already amounting at times to 15,000 a day. Almost inevitably, in the allocation of their limited local resources the county council, as highway authority, felt bound to give priority to road schemes urgently needed elsewhere for the speeding up of vehicle flows, the reduction of accidents, and the support of development. Traffic was evidently felt to be more important than tranquillity. Does this not illustrate a case, for the sake equally of Burford and of other endangered towns whose history and beauty are part of the national heritage, for the making of a special amenity-oriented national allocation of road-building resources to ensure that long-term conservation is not always and irrevocably sacrificed to immediate expediency? Yours faithfully, A. R. ISSERLIS, Rose and Crown Cottage, Upton, Burford, Oxfordshire, July 8.

From Lady Gibberd
Sir, My late husband's plan for Harlow, drawn in 1947 and fairly well adhered to since, is now at risk from the proposal of a major development on the eastern edge by the Harlow District Council with a private developer. It is proposed to site about 1,200 houses on the highest ground on the east side of the town which will break and spoil the skyline, eat into Harlow's rural perimeter and all but join up with Sawbridgeworth. Because of the Stansted Airport

Sex education

From Mrs Mary Whitehouse
Sir, Rosalind Stott, in her article (July 2), "Sex education that faces facts", advocates that homosexuality and lesbianism are treated equally with heterosexualities in school sex-education lessons. As senior mistress in a large mixed school I was one of a group of senior staff in the West Midlands involved in pioneering work in the field of sex education in the early sixties. Our work was based upon the recommendations of the newly published Newsam Report, which called for such education to be based on precisely those values now embodied in the new Education Bill. This is neither the time or place to comment on the disastrous years between! One quickly learnt, as indeed psychologists teach, that children develop sexually and emotionally at very different rates and that physical age, as such, is little guide to the needs of the individual child. It is the child's desire to know and not the curriculum, and certainly not the political — sociological — personal orientation of the teacher which should be the

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expansion and the completion of the M11/M25 link this is a growth area and needs to be carefully planned. Otherwise Loughton, Epping, Harlow, Sawbridgeworth and Bishop's Stortford — all recently expanded on their perimeters — will merge into one urban sprawl typical of the thirties. What then would have been the point of the careful planning of new towns and expanded towns and the defence of the green belt over the years since 1947? The secretary of state must call in this proposal and insist that all local authorities in the region get together with him to decide where and how new development should take place. I am yours etc, PATRICIA GIBBERD, Marsh Lane, Harlow, Essex, July 8.

From Mr A. F. Bottomley
Sir, The late Sir Nikolaus Pevsner described Southwold as "one of the happiest and most picturesque seaside towns in England". Alas, *infandum reparete dolorem*, it is no longer very happy and may not for long be picturesque. A firm of property developers proposes to build 300 luxury houses on the banks of the river and on the marshes between Southwold and Walberswick. Apparently to provide for the repair of a threatened but non-commercial harbour the local district council have seemingly given this scheme their blessing if not active support, though the river mouth can never be permanently protected due to lack of scour and the silt driven into it by the sea.

The view of Ely Cathedral has been saved. Can I now alert your readers, many of whom will know and love this unspoilt area of Suffolk, to the danger with which it is now faced. An action committee has been formed at the instigation of the Harbour Users and the Suffolk Preservation Society but the ways of despoilers are such that we shall need all the help that we can obtain to preserve this section of a designated heritage coast and to leave to future generations a truly worthwhile inheritance. Yours faithfully, ALAN BOTTOMLEY, Headmaster, Eversley School, Southwold, Suffolk, June 30.

determining factor. Children's questions on homosexuality and lesbianism, as on every other subject, should be answered frankly but in a manner and in circumstances which specifically meet the needs of the particular child. It is his/her desire to know and not the teacher's will to indoctrinate which should be paramount.

One of the dangers of the policy advocated by Rosalind Stott is that children will come to believe that their perfectly normal feelings of warmth and affection towards the children of the same sex and the spontaneous physical expression of those feelings indicate a lesbian/homosexual orientation. Such an approach, far from being enlightened, can inhibit, through fear and anxiety, the child's normal progress towards experience and understanding of the sexual love which plays such a key role in human happiness. Yours faithfully, MARY WHITEHOUSE (President, National Viewers' and Listeners' Association), Ardfleigh, Colchester, Essex, July 7.

The variety *pallida*, which the Department of Environment now proposes to substitute, is almost unknown in England, so that it is difficult to confirm the claim that it is less prone than the original variety to sprout from the trunk and to become infested by aphids. Most trees of common lime do produce sprouts, but remarkably some of the old trees at Hampton Court do not.

As the purpose of replanting is restoration, then surely for both aesthetic and historic reasons the original variety should be used. Yours, C. D. PIGOTT, Director, University Botanic Garden, Cambridge, July 7.

Immediately before the dessert is served. Emily Post (*Etiquette*, 1922) says: "a dessert plate is always put on the table with the dessert spoon or fork on it." (That, of course, may be a transatlantic variation.)

However, in *Keeping House With Elizabeth Craig*, 1936, the author, although acknowledging the custom of setting dessert cutlery at right angles to the rest, admits she finds it "spoils the symmetry of the table" and suggests serving individual desserts with the spoon or fork on the plate. In Purnell's *Cordon Bleu Cookery Course*, published in weekly parts in the sixties, Emmy Hettna wrote: "The dessert spoon and fork and fruit knife (if using one) can be laid across (if top of one) the setting, or at each side, according to preference and table space." Personally, I think that the last two words dictate the arrangement. Yours faithfully, WENDY FITCH, Coach House, Melbourn Road, Royston, Hertfordshire, July 3.

ON THIS DAY

JULY 10 1860
On May 11 1860 Garibaldi landed in Sicily with his army of 1,000, the first step in a venture which led to the unification of Italy under Victor Emmanuel II in 1861. The Times had sent Ferdinand Eber to cover the campaign, but after reporting the battle of Palermo he joined Garibaldi's forces in command of a brigade, prompting the paper's manager to write, "Surely you do not think that we send you to Sicily to liberate the island...?" This article was by Antonio Callenga.

THE INSURRECTION IN SICILY.

(From Our Special Correspondent.)
Abia, June 29
You must have a good map of Sicily to find out where I am. In order to facilitate your search, I must tell you that I am writing to you from one of those picturesque towns in the interior, nestled on the side of the mountain, 46 miles from Palermo, close to the high road towards Caltanissetta, Catania, and Girgenti... As you know, there are three columns which at this moment are on their way through the island — one which, proceeding by the seashore, tends towards Messina; the second, which passes right through the heart of the country, by Caltanissetta to Catania; and a third, which traverses the island in a southerly direction from Palermo to Girgenti, and then will unite with the second. Behind these three columns is Garibaldi, organizing new divisions and new reserves at Palermo... With regular routine organizers the attempt to work this woolly world has been hopeless, not so with Garibaldi and his coadjutors, who seek unity and organization more in the spirit of activity and the energy of every one than in the dead forms of routine. The difference between the two is just that between a complicated machine which cannot work unless all its parts be perfect in the beginning, and which gets invariably out of order when the process of cleaning and oiling can no longer be attended to, and a living organism, which has a small simple beginning, growing and developing itself by its own internal vitality. This difference has never, perhaps, been better illustrated than in the present case. Garibaldi, who knows no rest himself, urged the speedy departure, his idea being that the soldier wants but little if he is penetrated by a good spirit; he is impatient with those who speak of impossibilities... If one of the routine soldiers had seen the column start, he would have prognosticated dissolution in a few days, and utter inability to proceed. Linen blouses, trousers in great measure of *chiffon*, shoes indifferent, not to say bad, "instabilities" of the kind, great longing for the fish-pots and other attractions of Palermo, a tendency in the volunteers to go backwards and about rather than to proceed forward, and ultimately to fight — verily these were serious drawbacks, but the essential thing was done; the column started. At Misilmeri the column halted for three days to supply, as far as possible, what was wanted, and then continued its road to Villafraia. 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THE ARTS

Television
The new mystery cloaking Holmes

Resurrections often provoke fierce controversy. Last night's entertaining The Return of Sherlock Holmes (Granada) was the latest screen version of one of the most beloved, but no less controversial, characters in the history of the great detective...

The apparent change in Holmes after an absence of three years is one of the problems. He seems completely cared, not only of his addiction to cocaine and morphine but also of his unbecomingly bad habits of playing the violin and of quoting in French and German. His knowledge of horse-racing, so formidable in The Silver Blaze, appears to have left him at the Reichsbank Falls.

Watson's flawed spelling does not help either by implying that Holmes in exile developed an unhealthy interest in animals when "visiting Lhasa and spending some days with the head Lama [sic]". Misspelling, however, cannot explain Holmes's claim that he paid "a short visit to the Khalifa at Khartoum" when, as we all know, the Khalifa in 1893 was at Omdurman. Such inconsistencies have led some to argue that the resurrected Holmes is an impostor - a beneficent one for those who think Mycroft persuaded a cousin to take up the magnifying glass, an evil one for those who believe that Moriarty survived to impersonate the great detective.

However, the real surprise of last night's second coming was not any change in our hero, who remains, as in the previous series, reincarnated in the chiselled features of the excellent Jeremy Brett. What was astonishing, though, was the complete transformation of Watson, who seemed quite a different person - which indeed he was since Edward Hardwicke has taken over the role of the good doctor from David Burke.

Of course, as far as film and television is concerned, this is the nineteenth return of the famous double act. The tendency, particularly with the celebrated Basil Rathbone/Nigel Bruce pairing, has been to make Watson more of a buffoon than in the books. Hardwicke's Watson, however, appears less of a fool than many of his predecessors, even his immediate one. The scriptwriter, John Hawkesworth, has given him a greater role in the affair of the murder of Ronald Adair by making him the police surgeon in the case. And Watson is even allowed to show a little pique about Holmes's telling Mycroft, but not him, that he was alive. Holmes too shows more than customary emotion: he even permits Mrs Hudson a glass of champagne after her long labours in helping him get his man.

Andrew Hislop

Theatre
Problem of scale in forests of fantasy

A Midsummer Night's Dream Stratford

"Out of this wood do not desire to go", warns Titania. But nobody had taken much notice of her from the time Peter Brook led the play out of pastoral captivity in the 1970s up to this year's uproariously urban Regent's Park version and the severely geometrical Covent Garden staging of Britten's opera. If any director wanted to do something really bold with the Dream, it would be to restore the comedy to a wood near Athens. Stratford has now taken this plunge in the latest production of the Bill Alexander-William Dudley partnership.

The show opens with the sight of Theseus's court in evening suits and long satin dresses set against an artfully classical facade. Then the masonry departs upwards revealing the secrets of Mr Dudley's magic wood. As disclosed by John Higgins on this page on June 30, it is an exercise in post-Arthur Rackham fantasy. Huge leaves form beds for the fairies, seed-

pods glow like lanterns and a giant spider's web overhangs the scene which, in the background, reveals a gypsy caravan with lights winking on the plate-racks.

Already, that last detail suggests a certain problem with scale. Is it a fairy-sized caravan; and, if so, how are the humans to be scaled down when they arrive? Or are they supposed to have shrunk? Mr Alexander's production supplies no answer. The point about that wood is that it is meant to be pretty. Otherwise, the idea insistently comes through that you can get away with anything in a dream.

The main directorial decision is to retain two actors for Theseus and Oberon while doubling the roles of Hippolyta and Titania. In other words, what happens in the wood represents fantasies Hippolyta has to suppress in waking life. At the outset, Janet McTeer gives a hint of what is to come when she shoots a poisonous glance at her consort for backing up Egeus's threats against his rebel daughter. When we get to the woods, the long evening gloves really come off, and Miss McTeer changes from a supercilious ice-maiden into a fairy virago

in a towering rage who pins Oberon to the ground with a silvery foot. Evidently, she does not much want Oberon either, having already exchanged meaningful glances with Bottom (Pete Postlethwaite in cords and patched sports-jacket) as he arrives for his day's rehearsal at the palace.

There may be successful ways of turning the Dream into Titania's play; but the method adopted here lays an axe to its central structure. Instead of a comedy celebrating marriage, the production perverts the action into a study of compensation fantasy, and its contours start dissolving. Titania would evidently have fancied a piece of rough trade even without the spell. Likewise, Bottom develops an untoward strain of winsome romanticism in her company, voice throbbing with sincerity as he clasps the hands of the little shepherdess, sailor-suited tot, mildewed lift-boy and the other lost children who comprise the fairy retinue. Combined with the kind of music you used to hear on Children's Hour, it is like something out of Eleanor Farjeon.

These are no foundations on which to build the finale. And I have never seen the mechanicals' play fall so flat. As the court audience is grouped on both sides, they have to shout their insults over the actors. Instead of comic business, Mr Alexander has Quintess conducting a scratch band; the only joke is that they cannot play. The crowning absurdity comes at the end when the



Meaningful glances: Pete Postlethwaite and Janet McTeer as Bottom and Titania

immortals invade the human party. Framed on the threshold against the moonlit wood, they make a magical picture. But then Oberon advances into the room, and Miss McTeer excuses herself from Theseus and rejoins the fairy king. Far from celebrating a nuptial, the scene now presents an abduction by the demon lover. I should like to wind up this catalogue of grievances by acknowledging some pleasures. But apart from Nicholas Woodeson's sparkishly good-natured Puck, and a magnificently apologetic Egeus from Robert Demeger (one of the company's most interesting recent recruits), the text is largely swamped in monotonous anger. There is a bossily self-

dramatizing Hermia (Amanda Harris) partnered by a Lysander (Paul Greenwood) who knocks her out with a blow to the jaw. Gerard Murphy's Oberon pulsates with fury, reaching one of his most ferocious climaxes with "all things shall be peace". Dreaming these immortals may be; unearthly they are not. Irving Wardle

"Things are so bad that publishers are being honest to each other about how bad things are", announces the managing director of Pan: Andrew Hislop investigates whether the new blackness in the trade humour is justified and British publishing really is going to the dogs

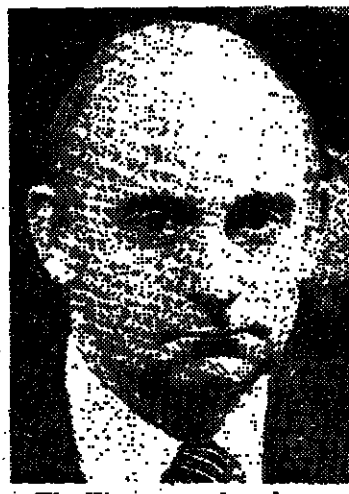
Books going down the slippery slope



Ian Chapman, chairman of Collins: bullish optimistic - more so than some of his staff



Carmen Callil of Chatto & Windus: admits bad returns despite success of Timothy Mo



Tim Waterstone: has shown faith in the industry by rapid expansion of his chain of shops



Peter Mayer: has adapted Penguin to modern needs without irredeemable compromise

materialistic readers of their gardening lists. Penguin, under the dynamic leadership of an American workaholic, Peter Mayer, seemed to have successfully adapted itself to the needs of the modern market-place without irredeemably compromising its high-minded traditions. (A new edition of Ulysses is worth a mass seller such as Luce.) Next week it moves into smart new Kensington offices with its various acquisitions: Viking (its hardback imprint), Hamish Hamilton, Michael Joseph, Sphere, Rainbird. But all is not well. Despite its formidable backlist, Penguin sales in this country at least, have also slumped in the last six months. There are even rumours that its

parent company, Pearson, are thinking of selling it. It is to be hoped that it is no prelude that the new offices have been nicknamed "The Bastille". What has happened to the industry? When pressed, most publishers admit that they cannot fully explain the slump. This, of course, does not stop them from trying. Their lucky-dip of reasons, which vary greatly in their plausibility, include: a decline in retail trade as a whole; an increase in retail trade in goods other than books; the weather too bad in spring; the weather too good recently; no American tourists; Chernobyl; compact discs; unemployment; the encouragement of middle-class materialistic philistin-

ism under Thatcherism; decline in education standards; too few strong lead titles early this year; too much emphasis on strong lead titles; the lack of a recent blockbuster television series based on a book; far too many titles chasing too little shelf space; libraries being more choosy; increased fussiness by booksellers who return a book as soon as they set eyes on it; the net book agreement which prevents competitive pricing; the absence of a new generation of brilliant writers; and, of course, the incompetence of other publishers. Such guesswork makes even the treacherous nomenclature of market research appear less univerting. Mintel has published this year a study of book retailing and another

on leisure paperbacks. Their figures, however, chart rather than explain decline: despite an increase in advertising, growth in real terms since 1983 has been only one per cent per annum; 21 per cent of their sample of 941 adults said they never bought books, 35 per cent that they have not bought a book in the last year. We are not a nation of bibliophiles. "How much do you think we spend altogether on our libraries, public or private, as compared with what we spend on our horses?" complained that eminent Victorian John Ruskin. The same applies today. Nor do we have America's strength of intellectual fashion which makes certain books essential Yuppie furniture - read

or unread. Garrison Keillor's Lake Wobegon Days did remarkably well for Faber selling 14,500 copies in hardback. In America it sold well over a million.

Everything in the industry is not, however, gloom and despondency. Sales of children's books are up, which bodes well for the future. Booksellers I have spoken to have been less pessimistic than publishers, though lack of American tourists has hurt certain shops. "Publishers are very un-Kipling-esque about keeping their heads", remarked Tim Waterstone, who has shown his faith in the industry by rapidly expanding his chain of large bookshops. Some publishers, though, are putting on a brave face. Peter Mayer is confident things will look up when his much stronger autumn list appears. Susan Fletcher of Headline, which was launched only last week, believes that small overheads and a shamelessly commercial policy aimed mainly at women (who buy more books than men) is a recipe for success. Ian Chapman, chairman of Collins, which has more than most applied business-school techniques to publishing, is bullishly optimistic - more so than some of his staff.

Talk is one thing, results are another. If they seem to be sitting a little snugly through the crisis at Faber's it is because sales, according to their marketing director, Desmond Clarke, are 23 per cent up on last year. Wisely they chose to show a strong hand in the spring rather than, as most publishers do, in the autumn. Clever promotion even put two of their poetry books in the best-seller lists and now seems to be making an unlikely success of Vikram Seth's delightful Californian version of The Golden Gate. Faber's have made some bad mistakes and have the cushion of the sales of their old masters, not to say a cut of Cats, but they have shown that enterprise and imagination can still reap rewards. More than one rival editor even sang their praises to me - proof indeed that 1986 is an earth-shattering year for publishing.

Concert
Family tradition enshrined in beauty

Suk/Hála Wigmor Hall

Defining a nation's musical style and pinning it on one performer is a risky pastime. But, if one is listening to a violinist whose great-grandfather was Dvorák, whose grandfather was the composer Josef Suk and whose typical recital repertoire more or less surveys the history of his country's fiddle-playing tradition, then one can be fairly certain one is hearing a quintessential Czech musical experience. The present-day Josef Suk never seems to tire of stroking his Stradivarius wistfully

through the dumkas and polkas of his beloved vltas. Some might regret that this programme avoided more searching fare: Suk has, after all, made classic recordings of Berg, Bartók and unaccompanied Bach. But the concert did include some classically poised Beethoven, outings for rare Dvorák and Martinů pieces and a succession of lovingly delivered lullabies, generously extended by 20 minutes of encores. The performance of Beethoven's Sonata in G, Op 96, provided a good introduction to Suk's general style. Though he favours the 19th-century repertoire, he is not a showy performer. A sense of restraint and objectivity is

conveyed by his clear, light bowing technique with its characteristic separation of individual notes (even those taken on a single staff). His intonation is impeccable, his timbre has the same silky quality from the G-string to the highest ledger-lines. If he has a weakness it is his occasionally lacklustre, uneven articulation of quick passages, noticeable both in the scherzo and finale here. There can be few better champions for Dvorák's Sonata in F, Op 57. Suk unfolded its profuse lyricism in relaxed, unemphatic manner; the touch of rubato at the first movement's climax was all the more magical for being reserved until then. His pianist, Josef Hála, should perhaps have accentuated the finale's dance rhythms more jubilantly, but elsewhere he was a sympathetic partner.

Martinů's Sonata No 2 elicited a remarkable change of mood from both men. Here they mixed spiky vivacity with Slavic ardour in response to this pithy yet passionate score. The miniatures that followed included the soulful Dumka written by the young Janáček and several potentially evocative melodies by Suk the elder. Suk the younger lavished family pride, and the artistry of a master, on every note. Richard Morrison

London débuts
Balanced purpose

Cynthia Phelps, the American winner of the Lionel Tertis International Viola Competition in the Isle of Man two years ago, shared her programme with a no less talented pianist in Kirsten Taylor, both graduates from the University of Michigan. They combined to balanced purpose in the romantically rhapsodic Concertpiece by Enesco, with its almost Elgarian turn of phrase, and in the strong lyrical line but sometimes heavy weather of Hindemith's equally romantic early Sonata. Bach's G minor Sonata, BWV 1029, transcribes much less well to a modern keyboard, which frequently submerged the string writing (originally for viola da gamba), but the warmth of tone as well as flexibility of phrase in Beethoven's variations on a theme from The Magic Flute (the "Bei Männern" duet) comprised an affecting performance. Beneath the unassuming platform manner of both artists was a skill and sensitivity that should ensure them continuing success. Plumbing the lowest string register with a sweet-voiced Guadagnini double bass of 1767 that sounded almost like a bassoon. Jeff Bradetich from the USA's Northwestern University was a fluent and masterly advocate for its repertory in association with his pianist wife, Judi Rockey Bradetich. The sonorous keening of Bloch's Meditation hébraïque at this extremity of timbre contrasted vividly with the vaudevillian humour of genre studies in Croquis, a suite by Serge Lancel.

The players also introduced here the three-movement Suite composed for them by Leo B. Eylar III, in which lyrical movements like the opening "Lament" alternated with more virtuosic writing to encompass the widest range of the string bass as well as requiring a skilful control of technique. Any remaining gaps in that were more than covered in Bottesini's Variations on "Carnival of Venice", which perhaps should carry a Government health warning against possible injurious repetition. Noël Goodwin

Dance
Travelling Light ICA

After her years as a leading performer in the internationally famous Wuppertal Dance Theatre, it would be surprising and even disappointing if Meryl Tankard's own productions bore no resemblance to those of her director there. Pina Bausch, Travelling Light is her second show and it reveals the Bausch influence both in general concept and in many details. But Tankard, who once memorably defined her native land as being famous for "Kangaroos! Boomerangs!! and Me!!!", speaks Bausch's theatrical language with a strong Australian accent. Her cast consists of four husky chaps and herself, and her subject is a characteristically Antipodean one, the trials of travelling trials exacerbated, they imply, if you are Australian. The treatment is an episodic mixture of talking, movement, song and dance. It would be difficult to better her own description of it as dance theatre cabaret. In that last word lies her main difference from Bausch: Tankard's piece is lighter, smaller-scaled, less far ranging and intense. Passport and customs control, souvenirs and suitable clothing, insects, wild beasts and comfortable journeys, cramped quarters, the problems of language, the lure of sun, sea and sex, the horror of holiday snapshots, all come under her stern but comic gaze. She plays one of nature's resilient though terrified losers: the girl who has to sit on

her case before it will lock, the one whose earnest lecture in Esperanto on the benefits of that artificial tongue is interrupted by hoarse demands for a strip-tease. The supporting team is relaxed, charming and infinitely adroit. They join enthusiastically in all her misadventures and some of their own, their ardour not least marked when the star sends herself up in a final apotheosis as a conventional cabaret star. A very cool entertainment for a hot July night. John Percival

L'Etoile Guildhall School

Chabrier's opéra bouffe L'Etoile has been having a remarkable time of it lately. You might say that its star is rising. After the recent and successful production at Lyons, later transferred to the Paris Opéra Comique and committed to disc, comes this English version translated by Jeremy Sams, directed by Wilfred Judd, and given by the students of the Guildhall School of Music. It is undoubtedly a more modest affair - though wonders have been done by the scenery department - but it sparkles nevertheless. Beneath its not always ele-

gant wit there is a great deal of subtlety in Chabrier's music which explains the admiration successors like Ravel felt for it. The instrumentation, for one thing, is not simply a matter of expedient oom-pah-pahs and bland ostinatos, but something calculated to the finest degree, while the composer also offers us a varied palette of tonal and harmonic colouring. Theatricality, too, there is real finesse in the way Chabrier balances comedy and sentiment, both tinged with a gentle malice; the one never stifles the other. But Chabrier clinches his triumph with his set pieces. Among the best is the Ticking Song in Act I, where Rachel Halliwell, playing Aloes, the wife of the diplomat Herisson,

makes a highly amusing would-be sex kitten as she and the princess Laoula apply the feather duster to the hero Lazuli's nether regions in order supposedly to arouse him - from slumber, that is. Then there is the infamous scene with the Torture Chair, where Chabrier manages to uncover a relish for the sadomasochistic in all of us, and later the delicious paean to green chautreuse (here for the purposes of English rhyme miraculously transformed into benedictine) offered by King Ouf and his astrologer Sirocco as they console themselves over what they believe to be their impending deaths. Of all the singers, Roisin McGibbon as Lazuli (a breeches role) showed the

greatest promise with her rich, powerful tone and confident technique. Elizabeth Rodger's Laoula was aptly girlish in both sound and gesture, while Robert Wilson as the ranting Ouf thoroughly enjoyed himself as the villain, ad-libbing insults as he went along. Strong support came from Joseph Cornwell's bumbling Ambassador Herisson, from Simon Tunkin, dressed as the Mad Hatter, as Sirocco and from Robert Poulton as Tapioca, Herisson's Harpo Marx-like secretary. Alexander Faris conducted the generally secure orchestra and a disciplined, if also fleet of foot, chorus. There are performances, with alternating casts, until tomorrow. Stephen Pettitt

The Races are rained off... and someone's lost the playing cards!

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Executive Editor
Kenneth Fleet

STOCK MARKET

FT 30 Share
1331.5 (+13.8)
FT-SE 100
1614.6 (+15.6)
Bargains
28555
USM (Datastream)
124.53 (-0.39)
THE POUND
US Dollar
1.5250 (-0.0085)
W German mark
3.3313 (-0.0122)
Trade-weighted
75.5 (-0.4)

Gilts rally after fall

The gilts market staged a spirited rally yesterday afternoon to end little changed on the day following falls of up to a full pound in the morning. Dealers said gilts continued their bearish trend in early business despite Tuesday's sharp falls. However, prices recovered and by the end of trading most bonds were only 1/16 to 1/8 point lower. Equities also recovered in quiet trading after Tuesday's record losses which saw more than £5 billion wiped off share values. The FT-SE 100 share index, which lost 32 points on Tuesday, rose steadily to end 15.6 points higher at 1614.6.

Harrison offer

Hill Samuel is bringing Harrison Industries, industrial doors manufacturer, to market through an offer for sale of 3.3 million shares at 150p each, valuing the company at £17.6 million. The application list opens on Wednesday July 16. *Tempus, page 26*

Lloyd's ahead

A preliminary survey by the Association of Lloyd's Members of 90 per cent of Lloyd's syndicates indicates a profit of £139 million for the 1983 year of account, compared with £95 million for 1982. However, the results do not include some of the large loss-making syndicates such as PCW.

Profits up

Associated Newspapers, publishers of the *Daily Mail* and the *Mail on Sunday*, lifted pretax profits from £16.4 million to £19.2 million in the six months to March 31. Turnover rose from £205 million to £259 million with the interim dividend is 1.5p, up from 1.36p. *Tempus, page 26*

Dividend rise

Birmingham Mint, the coinage and military uniform manufacturer, lifted profits from £957,000 to £1.63 million before tax in the year to March 29. Turnover rose from £23.5 million to £26.9 million. The dividend is up from 5.75p to 6.25p. *Tempus, page 26*

Disposal plan

Tricentral is close to arranging the disposal of 75 per cent of its North American oil and gas interests for £53 million. This will reduce its borrowings to just over £90 million.

Chief paid off

Mr Bill Snowdon, a former director of Pilkington Brothers, with responsibility for the fibreglass business, was paid £139,000 in compensation for loss of office, when he took early retirement last September.

Table with 2 columns: Share Prices, Market. Lists various indices and their values.

MARKET SUMMARY

Table with 2 columns: STOCK MARKETS, MAIN PRICE CHANGES. Lists various market indices and price changes.

INTEREST RATES

Table with 2 columns: London, New York. Lists interest rates for various currencies and terms.

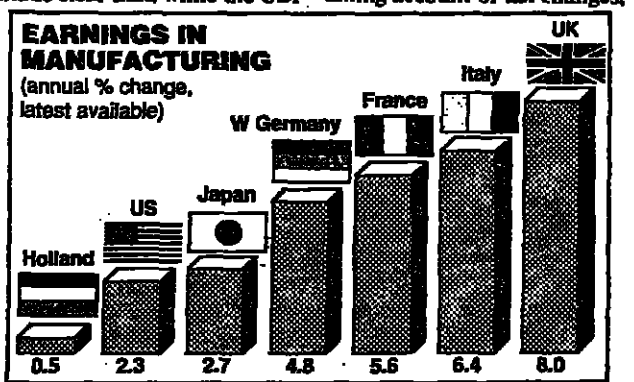
CURRENCIES

Table with 2 columns: London, New York. Lists exchange rates for various currencies.

CBI steps up drive to curb pay rises

By Edward Townsend Industrial Correspondent

The Confederation of British Industry yesterday threw down a challenge to employers, workers, trade unions and the Government to join forces in a campaign for lower pay settlements in the coming 12 months. Sir Terence Beckett, the director general, told the monthly meeting of the National Economic Development Council that with earnings in manufacturing rising at 8 per cent a year, there was "precious little national awareness of the need to make a further step change downwards in settlements right now." And in an address to the tripartite council that marks a significant intensification of the CBI's drive for lower wage deals, Sir Terence gave warning that if rises did not come down considerably, more jobs would be lost. Mr Nigel Lawson, the Chancellor and NEDC chairman, is to present his green paper on profit-related pay schemes within the next few days. And in his carefully timed comments, Sir Terence made clear that, while the CBI wanted to encourage the basic concept, profitability in manufacturing and service industries was well below that of competitors. Mr Lawson wants up to 20 per cent of a worker's pay tied to his company's profitability. Sir Terence said the milking of profits to increase pay was the conventional escape route on relating pay to performance but a high-performance, high-reward economy depended upon the attractiveness of investing in Britain. The escape route on unemployment was to claim it could be solved by more demand. But there was plenty of demand in the country and abroad. Britain's lack of cost competitiveness was behind increasing imports and industry's declining share of world markets. Government, unions and employers should share the objectives of a high-performance, high-reward economy and lower unemployment. There was now a "unique window of opportunity" on pay. Inflation was at its lowest since the 1960s and, after taking account of tax changes,



No change in BT fee structure

By Alison Eadie
Professor Bryan Carsberg, director general of Ofel, the government watchdog for the telecommunications industry, said yesterday that he would not be seeking a licence modification to achieve fine tuning of British Telecom's pricing structure. Speaking at the City University Business School, Professor Carsberg said a change would be desirable only if price levels were exorbitant and excess profits had arisen because of unexpected changes in the environment, rather than BT's good performance. "I have not yet seen any convincing evidence that these conditions are met," he said. He also said there was no basis for believing that prices to domestic consumers had reached a level above that justified by cost. Returning to a theme in his annual report, Professor Carsberg said he saw no need for an early change to a price control formula making explicit allowances for volume. On the subject of international competition, he said he would have to ensure that monopoly operators in other countries were not able to take advantage of the competition between BT and Mercury to the detriment of British users. He added that he expected BT to compete fairly with Mercury, so domestic consumers would not be disadvantaged.

FT to cut 404 jobs in Dockland move

By Cliff Feltham
The *Financial Times* is leaving the Fleet Street area and moving to a new plant in Docklands with the loss of 404 jobs. A programme costing £55 million to enable journalists to direct input their stories by January 1, 1988, followed by a move to a new printing centre in the July was announced to the 1,500 staff yesterday. Mr Frank Barlow, the chief executive, said the company would be asking for voluntary redundancies and offering "generous" terms of up to £45,000 for each worker.



Frank Barlow: looking for voluntary redundancies
The unions were also being asked to allow vacant jobs to be filled by any of the staff. "We are prepared, for example, to see printers become journalists provided they come up to standard. We will pay for their training," he said. "No other Fleet Street paper has gone to such lengths to soften the blow of redundancy. No other paper has given its staff nearly 18 months' notice of redundancy," he said. Mr Barlow told his workforce that the move of the *News International* titles to Wapping had completely changed the industrial climate in Fleet Street but he added: "I intend to negotiate the introduction of front-ending and the introduction of a modern web-offset printing plant using members of the existing four printing and maintenance unions and of the NUJ and drawing the workforce from among our existing employees. I intend to do an anti-Wapping."

Job prospects brightest for managers and technicians

By David Smith, Economics Correspondent

The growth in jobs between now and the end of the decade will be concentrated in managerial, technical and health care occupations, according to forecasts from Warwick University's Institute for Employment Research. Skill shortages will become more serious, the institute says, exacerbated by the fact that, during the 1970s and early 1980s, the salary returns for acquiring skills and qualifications declined. A widening of the North/South jobs divide is also predicted, with rising unemployment in Scotland, the North West, Wales, the North, Yorkshire and Humberside, and the Midlands. The jobs total in the South-east, South-west and East Anglia is expected to stabilise or fall slightly. The big increases in employment by 1990 will be among managers, supervisors and foremen, with a projected increase of 165,000, split equally between men and women. In education, health and other professions, a 279,000 rise in jobs is expected, the majority, 261,000, for women. Engineers, scientists and technicians will be in demand, with a 105,000 projected employment increase, 72,000 for men and 33,000 for women. It is in this category that skill shortages are most likely, the institute predicts. The supply of skilled engineering workers has been hit by a rundown in apprenticeships, and often, where such workers are unemployed, they are in the "wrong" part of the country. The largest decline in employment, nearly 300,000, is



Sir Kenneth: He puts running costs at £6 million a year.

Self-regulation system 'costly and restrictive'

By Lawrence Lever

The price of self-regulation is not going to come cheap, according to figures unveiled yesterday by the Securities and Investments Board, the investment watchdog under the Financial Services Bill. To get the SIB operational will cost an estimated £7 million, while its annual running costs are likely to be at least £6 million, Sir Kenneth Berrill, SIB chairman said, in his statement accompanying the annual report and SIB accounts published yesterday. These figures were immediately challenged by leading City figures who accused the Government of deliberately understating the costs of self-regulation and creating a system which was too restrictive for investment businesses. He also said that the costs of businesses adapting themselves to the new system were going to be unreasonably high. "To set up this whole system on a basis that assumes everyone is a crook is not the way to do it," he said. Mr Gordon Pepper, chairman of W Greenwell Montagu & Co, yesterday said that he was "concerned that some of the rules being put forward should be deleted at the formulation stage because they are restrictive practices."

Scantronic calls for £3m cash

By Richard Lander

Scantronic Holdings, which makes control panels for security alarm and medical alert systems, is raising £3 million through a rights issue of convertible preference shares to expand its products and promote its existing range. The company is also taking a full Stock Exchange listing after two years on the Unlisted Securities Market. The chief executive, Mr Chris Brooks, said the company had about 10 per cent of the control panel sector of Britain's security market. The Scantronic control panels reads information sent by an alarm system's detectors and alert police if an intruder is spotted. Its medical alert systems allow elderly and housebound people to summon help with a necklace transmitter. The convertible shares are being offered on a three-for-one basis at 100p each, with Barclays de Zoete Wedd acting as underwriter. Scantronic also announced that Automated Security (Holdings) is reducing its 37 per cent stake through a share placing.

Khoo buys 5% of Standard

By Graham Searjeant, Financial Editor

Tan Sri Khoo Teck Prat, the Singaporean financier who owns a 27 per cent stake in the money brokers, Exco International, has come to the aid of Standard Chartered by buying a 5 per cent stake in the international banking group now subject to a final takeover bid from Lloyds Bank. The news, combined with other buying, pushed Standard shares up from 794p to 807p at one time and they ended 8p up at 802p. This compares with Standard Chartered's calculation that Lloyds' basic offer is worth 810p. The alternative offer, which includes Lloyds ordinary shares, is put at 823p. Lloyds, however, puts the value of its basic offer at 831p and the alternative at 850p, the difference being accounted for by differing valuations of the as yet unquoted convertible preference shares. Tan Sri Khoo's purchase is the first tangible result of the letters of support Standard Chartered received from Far East sources in its efforts to remain independent. He has long-standing interests in Singapore, where Chartered is strong. The Lloyds bid closes finally for acceptances at lunchtime on Saturday. Lloyds shares rose 10p to 397p yesterday.

Shopping controls called for

By Judith Huntley Commercial Property Correspondent

Developers and retailers are urging the Government to produce clear planning guidelines to control the boom in out-of-town shopping. Latest estimates put the number of out-of-town schemes in the pipeline at 46, totalling 31 million sq ft, compared with existing town-centre retail space of 75 million sq ft. New proposals of over 1 million sq ft appear almost weekly, showing the fundamental shift in retailing. Mr Jim Howie, the property controller of House of Fraser, said at a London conference yesterday: "We must avoid the US example, where there is overshopping, low turnover, low profits and the decline of the high street." It was a view echoed by Mr Roger Groom, the property director of the British Shoe Corporation, who denounced government policy by saying: "It is too simplistic to say that commercial market forces are not a land-use consideration."

Heron plans expansion

Heron International is to look for more acquisitions in the next 18 months to two years, despite the high levels of British and American stock markets, which make life difficult for cash purchasers. Mr Gerald Ronson, the chair-

Hambro buys Birmingham estate agency

Hambro Countrywide, the quoted estate agency in which Hambros banking group has a majority stake, is buying Mandrake Group, a Birmingham estate agency, for a maximum £15 million. Mandrake has 33 estate agency outlets and seven financial services centres, giving Hambro a total of 385 residential sales offices and 21 financial services centres. The purchase price is linked to profit. An initial payment of £3.3 million will be supplemented by £6.7 million, if the profit forecast of £2 million for the first two years is met. If the forecast is exceeded, the price paid to the vendors could rise by a further £5 million.

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Table with 2 columns: 1986, 1985. Financial highlights of year ended 31st March 1986. Includes Gross rental income, Profit from ordinary activities, Earnings per share, etc.

For your copy of the 1986 Report and Accounts, write to the Company Secretary Greycoat Group PLC, Leconfield House, Curzon Street, London. W1Y 7FB.



COMMERCIAL PROPERTY

Black Horse seeks West End firm

By Judith Huntley

Black Horse Agencies, the estate agency arm of Lloyds Bank, is aiming to buy a commercial estate agent in London's West End.

Mr Roy Mercer, general manager of Black Horse, said: "We are as much a commercial agency firm as a residential and professional firm. We have subsidiary companies with commercial practices and numerically we are one of the biggest."

"But as yet we have no central London representation, and we want to address that in due course. We want a young firm with good market share and expertise. We see the benefits to our corporate clients of commercial agency work, particularly the funding aspects of development."

Black Horse first reined in a commercial agent in 1985 with the purchase of Sykes

Waterhouse, the Liverpool and London-based firm highly active in the commercial and residential property markets. And Bonfield Hirst Turner was added to Frank Innes, uniting both sectors of the market. Innes has seen its turnover grow from £1.25 million to £5 million this year.

It is Black Horse policy to inject capital into the firms it buys, giving its partners a share of profits and growth. "Ours is all home grown talent," says Mr Mercer.

But he admits that it is a great deal easier to plan cash flow and income from a residential agency than from a commercial one. House sales can be plotted over the year and reasonable estimates made of how long it will take to bring in the fees.

Commercial practices are involved in much longer pro-

cesses. Site finding, development, funding and letting can take many years with fees linked to that timescale. On the other hand, one or two large deals in commercial agency can dramatically boost a year's profits.

Black Horse has been steadily buying estate agents to increase its nationwide



network, a process which it intends to continue. But it has been pipped at the post as the country's biggest residential estate agent by the newly-formed Hambros Countrywide, a merger between Mann & Co and Baird Eves under the Hambros umbrella.

The latest league table, published by Chartered Surveyor

Weekly, shows that Hambros Countrywide has 350 offices compared with 219 for Black Horse.

There is speculation that Hambros and Prudential Property Services, whose latest acquisitions in the residential field give it 113 offices, will venture into commercial estate agency.

Smith's German office which advised Hammerson, are close to those in Britain at 4.5 to 5 per cent.

Unlike Britain, however, out-of-town retailing does not threaten the strength of high street shopping and the cost of borrowing is cheaper, at 7 per cent for 10-year, fixed-interest money.

The company plans to transform the stores into smaller retailing units, accounting for about 80 per cent

Bank loans slump to £44m

Bank lending to property companies fell to £44 million net between February and May this year, compared with £1.9 billion during the 12 months to February, a quarterly average of £475 million.

Lending by British merchant banks and American banks has risen in the same quarter to £105 million as British clearing banks have loaned less, at £98 million.

The hotel market has been shunned by institutional and property investors alike. Jones Lang Wootton, the chartered surveyor, argues that it is time for a dramatic reappraisal.

The £11 million, 72,000 sq ft shopping centre being developed by Heron Property Corporation above six platforms at Victoria Station in the West End of London already has half its retail space under offer to leading high street names such as Next, Dorothy Perkins, Boots and Body Shop. Zone A rents are £60 a sq ft.

The retail warehouse market is in danger of becoming overheated, according to Clive Lewis & Partners' retail report. The agent is alarmed at what it sees as over-optimistic assumptions about rental growth and falling yields in the sector.

ECONOMIC BRIEFING

Why the buffer stock reservoir causes concern

By David Smith

Tuesday's money supply figures were not particularly good but, after the huge increases that preceded them, they were a welcome relief for all concerned, and not least the Bank of England and City economists.

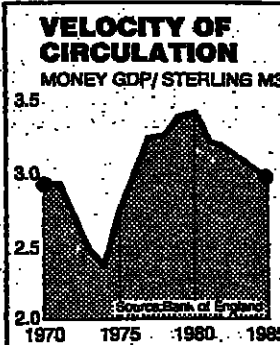
One set of figures does not change a trend, even if they showed a slowdown in broad money growth in banking June, and there are particular reasons, in the case of the money supply, why the authorities may need several months of evidence before deciding that the time has come to ease up on policy.

The Bank of England, as has been evident from the style of its recent *Quarterly Bulletin* is looking at money in a way that differs from the traditional approach.

No longer is it the view, if it ever was, that a given increase in broad money results in a predictable rise in money gross domestic product — and mainly in prices — in, say, 18 months. Simple monetarism has been dealt a telling blow by the experiences of Britain and other countries in the 1980s.

The velocity of circulation of sterling M3 has been falling sharply since 1980, in a way that can be explained by financial innovation and competition between banks and building societies, but which renders its use as a target instrument of policy very difficult.

As a matter of interest, the velocity of circulation of



this occurring, it would clearly be useful to have a fairly good idea why buffer stocks of money, or liquidity, have been built up in the first place.

One explanation, drawing on rational expectations ideas, has it that a build-up in holdings of money occurs when there are unanticipated increases in the money supply.

Another view is that buffer stocks of money arise after big shocks to the system, and are eliminated only gradually. In other words, everyone is holding more liquidity than they actually want to, but there may be good reasons for not getting rid of that liquidity too quickly.

Alternatively, these undesired or disequilibrium holdings of money may not be sitting idly and ineffectively around, but rather, having some effect both on real and nominal economic variables.

According to Tim Congdon and Peter Warburton at L Messel & Co, the rise in money holdings is largely explained by the strength of financial markets and the behaviour of financial institutions.

As asset prices have risen strongly — there have been big increases in the prices of shares, government stocks and houses — so financial institutions have had to increase their holdings of cash to maintain a constant ratio of cash to assets.

Thus, one of the pipeways into which the flow of broad money has been diverted is into the bank accounts of financial institutions. (It may be that the strength of financial markets has called forth stronger growth in broad money, but that is another story.)

The trigger for a release of liquidity, a damburst, in this case is a fall in financial markets. A drop in stock market prices reduces institutions' need for cash so that cash can then be released from their bank accounts.

The Bank of England's view, amid so much uncer-

Bank not keen to take risks

tainty about what precisely led to the build-up of liquidity and what, now, could trigger its release, is essentially to do nothing.

The view appears to be that the system is holding, for reasons that are not entirely clear, but that anything which disturbed it could be highly damaging. For this reason, the Bank is keen to be seen as extremely cautious in its interest rate policy.

It is not certain that a fall in interest rates would provide the trigger — it might only shift the balance between interest-bearing and non-interest-bearing money — but the Bank is not in the mood to take risks.

A monetarist would say that the authorities deserve what they get for allowing too much broad money growth in the first place. For that, it is fair to put the blame, not on the Bank, but on the other side of town, at the Treasury. One suspects, however, that thoughts of buffer stock money do not keep Nigel Lawson awake at night.

The author is *Economics Correspondent*.

Hammerson to spend £30m on German scheme

The Hammerson Group is to spend about £30 million developing two department stores it bought last week from Hertie, West Germany's fourth largest retailer.

The Essen and Bremen stores are both in prime shopping areas and represent two of the 20 stores Hertie is selling from its portfolio of 120.

Once a family-owned concern, the majority of Hertie's shares are now held by a

charity, with the remainder held by the family.

Its decision to sell so many of its stores, despite relatively profitable trading, appears to rest on its unwillingness to provide the intensive management necessary to improve their performance.

Hertie sees itself as a retailer, not a property developer. It was happy to sell potentially valuable assets, leaving it with fewer department stores to operate. It invested £2.5 mil-

lion in the Bremen store only last year, but decided to sell none the less.

Hammerson bought the properties amid keen competition from West German institutions. The factor which favoured Hammerson, apart from the price it was prepared to pay, was its willingness to take both stores.

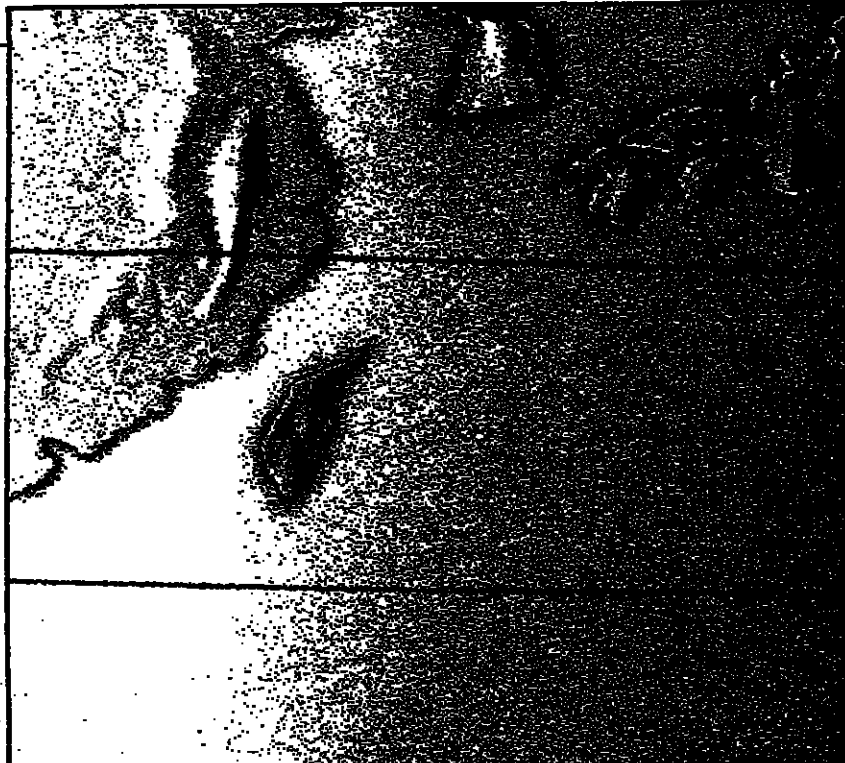
Prime retail yields in West Germany, according to Mr Chris Bull-Diamond, the head of Weatherall Green &

of the space, with offices on the upper floors. Both buildings are likely to be demolished and new schemes built.

In the case of Essen, Hammerson's building adjoins a C&A store, which will also be redeveloped, providing increased retail space and improved parking.

Hammerson could have let all the 100,000 sq ft of space proposed for both its schemes already, but has still to decide on the size of the various units,

transforming the stores into smaller retailing units, accounting for about 80 per cent

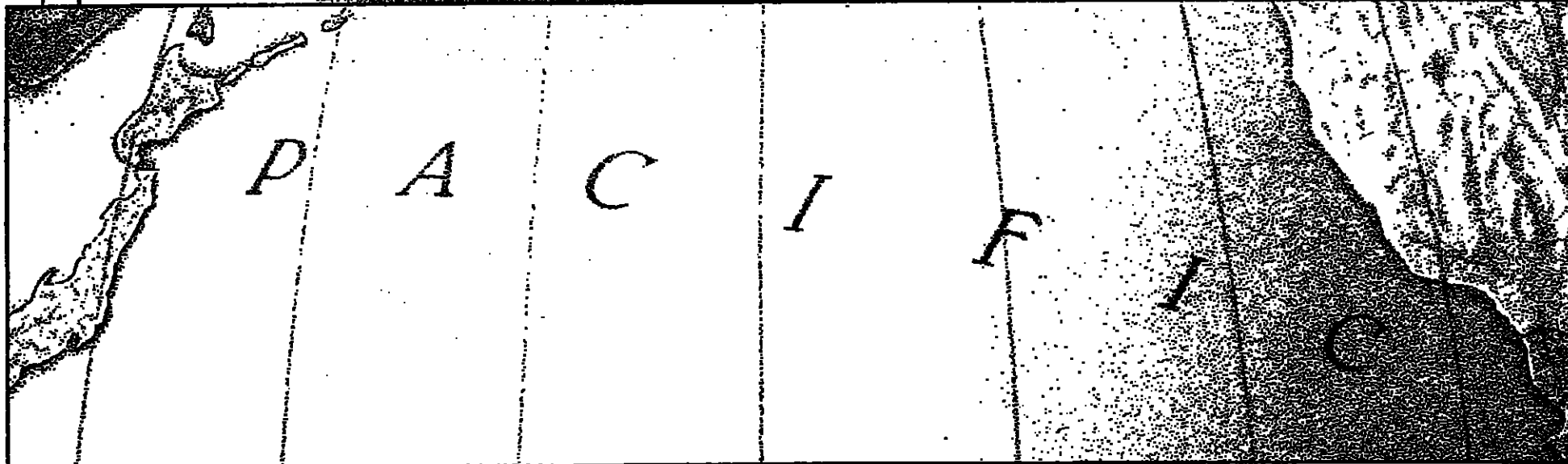


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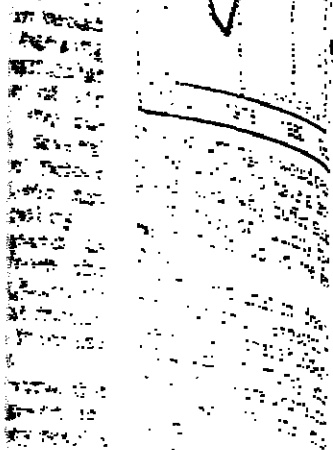
Planning permission for a mixed high technology light industrial and warehousing development totalling 322,074 sq. ft.

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OMIC BRIEFING
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VELOCITY OF CIRCULATION



with

reach key

Bank rate

Bank rate

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Bank rate

Bank rate

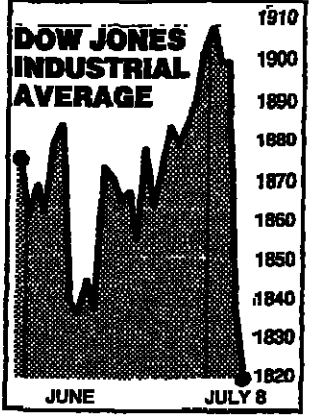
Bank rate

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STOCK MARKET REPORT

Share prices rally despite £180m winding up of investment trusts

By Michael Clark



The stock market shrugged off its worries about Wall Street yesterday and rallied strongly despite the liquidation of two investment trusts with funds totalling £180 million between them.

Continental & Industrial - managed by Schroders - was recently acquired by the big South African investment firm Liberty Life. Its portfolio - worth £160 million and evenly split between British equities and overseas stocks - was wound up without fuss.

The £80 million of British equities were found homes in the market following a series of put-throughs arranged by

Keep an eye on Hartwells Group, the vehicle distributor and property developer, down 4p at 95p in line with the rest of the market. The sale of about 500,000 shares by two investors recently has been easily absorbed by the market which is now looking for an agreed bid of about 125p a share. This would value the company at £73 million.

Fielding Newson Smith, the broker.

They included £5 million worth of BP, £4.7 million of Shell, £3 million of BAA Industries, up 4p at 39p, £2 million of Pilkington, 7p higher at 41p, £4.5 million of GEC, 2p dearer at 204p, £2.7 million of Grand Metropolitan, up 3p at 398p, £2.8 million of BTR, 5p up at 313p, £1.8 million of George Wimpey, 7p higher at 206p, £3.25 million of Unilever, unchanged at £17.40, £2 million of Hanson and £2.1 million of Redland, which was 1p cheaper at 47p.

The other trust to come under the hammer was Waterbottom Energy Trust, for which Carless Capel recently paid £30 million. Baillie Gifford is reck-

oned to have found homes for around £10 million worth of equities. Most of the business was completed before lunch.

This appears to have confirmed to market bulls that Tuesday's 30-point fall in the index was overdue. As a result, share prices rallied strongly yesterday, helped by the appearance of a few cheap buyers. Jobbers responded quickly by marking prices higher among the leaders, which left the FT index of 30 shares closing at its best level of the day, 13.8 points up at 1,614.5. The broader-based FT-SE 100 also responded positively, finishing 15.6 points higher at 1,614.6.

Gillis opened with losses of more than £1, still reeling from Tuesday's disappointing money supply figures which have virtually scuppered hopes of an early cut in bank base rates. But prices rallied steadily as the day wore on, with investors again convinced that this week's shake-out had been overdue. By the close the deficit had been reduced to £4 at the longer end of the market.

Guinness enjoyed support after hours, with a rise of 7p to 333p. A seminar arranged by Cazneau for big institutions last night, Sir Ernest Saunders, the chairman of Guinness, is expected to outline the group's strategy

group, which closed 3.5p lighter at 64.5p. The 6.68 million shares (27.7 per cent of the total) were placed with a number of institutions, including M & G Group, Legal & General and the Prudential Corporation, at 64p, cum-dividend.

Mr Abell says that the net proceeds from the deal of £4.27 million will be used to reduce Suter's borrowings. The market is betting that Suter will now turn its attention to Newman Industries - 1p firmer at the year's high of 38p - where it may have already increased its holding to about 9 per cent.

This week's newcomer, Ticking & Britten was looking a little more composed following Tuesday's debut, which coincided with the market's 30-point fall. The shares recovered, to close above their original offer price of 120p, with a rise of 10p to 124p.

Marketmen now believe that the shares are destined for better things and there is talk that a bullish announcement may be on the way.

Recent debutant Thames Television also decided it was time to force the pace again following its successful flotation. The shares rose another 4p to 219p. This compares with the original offer price of 190p.

Meanwhile, Morgan Gren-

fell, the merchant bank, which has been having a fairly bleak time of it since it took its bow last week, showed signs of bottoming out. The share price hardened 3p to 463p, but is still showing a discount of 37p on the striking price of 500p. Willis Faber, the Lloyds insurance broker, says it now owns 31.3 million Grenfell shares, or 20.78 per cent of the issued capital. Faber lost 5p to 409p.

The rest of the merchant banking sector also showed some improvement. Brown Shipley advanced 5p to 510p, Leopold Joseph 10p to 500p.

Shares of IMI were a weak market falling 5p to 184p following a downgrade by Quilter Goodson, the broker. Quilter has reduced its estimate by £3m to £72m for the year to March, compared with £57.8m last time. Apparently, the expected growth on the drink dispenser side has failed to materialise and currency fluctuations may have taken their toll.

Hambros gained 5p to 243p on hopes of a bid after learning that Guardian Royal Exchange - 3p higher at 902p - had disclosed that it now held more than 5 per cent of the shares. GRE says its holding has now reached 8.04 million shares (5.02 per cent).

A few cheap buyers came to the aid of oil shares as the price of crude looked a little steadier on the spot market after dipping below \$10 a barrel earlier in the week. BP rose 4p to 560p, Shell 5p to 773p, Britoil 5p to 146p, Burmah 3p to 41p, Imperial Continental Gas 3p to 403p, London & Scottish Marine Oil 5p to 93p and Premier Consolidated Oilfields 2.5p to 28p.

Tesco held steady at 343p despite the news that Sir Leslie Porter, a director and former chairman of the group, had disposed of 1.4 million shares from his non-beneficial holdings. The shares were sold at 356.5p and value the stake at £5 million.

Among the brewers, Scottish & Newcastle stood out with a 5p rise to 197p with the market convinced that it is about to buy the rival Courage brewery from Hanson Trust.

Hanson acquired Traxtel when it successfully bid for Imperial Group earlier this year. Hanson rose 1p to 180p after confirmation that this week's placing of 75 million of its shares in Europe has been completed.

COMMENT Kenneth Fleet

The new mood may just save Standard

This week's failure of Evered to capture McKechie is the third major takeover failure in quick succession. Woolworth Holdings' escape from Dixons Group and APV's from Siebe were the other two.

Would-be predators, and their highly-paid advisers, must now be asking themselves whether the takeover game has turned against them, after several golden years. Goldman Sachs, the American defence specialist, has analysed all hostile bids launched in the United Kingdom since 1983 worth more than £75 million, and discovered that without a reference to the Monopolies and Mergers Commission the chances of the company under siege remaining independent were minimal.

Three successful and traditionally fought defences do not amount to a trend, but there is undoubtedly a shift in institutional thinking, accompanied by, if not wuffed by, a change in the prevailing political wind. Bidders are having to come up with stronger arguments for replacing existing managements, especially when the latter have performed and continue to perform well. Price in itself is no longer a sufficient reason peremptorily to take away a company's independence. It is overdue but there is a greater willingness to give the managements of all but the sleepest or demonstrably failed companies the benefit of the doubt.

This change of attitude among serious fund managers (the teeny boppers obsessed with ratings in the Wood, Mackenzie performance charts are hard to take seriously) may be Standard Chartered's best hope of staying out of Lloyds Bank's clutches. Lloyds' bid, launched in May after an approach early in April, was cleverly timed: Standard seemed to be drifting and gathering clouds in South Africa were casting a long shadow over its substantial investment in Standard Bank of South Africa. Although Lloyds' alternative offers are strange hybrid affairs, they do offer a useful premium over Standard's price in the market (802p last night, two dealing days before the bid closes on Saturday).

Hardly a knockout

But margins of 29p (the basic offer) and 48p (the alternative terms) are hardly a knockout, especially if some credence is given to Standard's calculation, repeated in a letter to shareholders yesterday from Lord Barber, Standard's chairman, that the minimum value of Standard shares is well over £9. The contrary argument is that, should the bid fail, the Standard price, which had been buoyed up by takeover rumours long before Lloyds showed its hand, would fall sharply. The chief reason of course why Lloyds

has not been willing to pay more is South Africa. Shareholders in both banks have to reflect on which management is more likely to deal with the South Africa problem.

This issue however, will not decide Standard's fate. There is certainly a case - not simply Lloyds' own arguments, which from its point of view make very good sense - for creating a third very large British-owned international bank. The great pity is that the case was not explored by the two banks with a view to an agreed merger.

For this the Bank of England must take much of the blame. Not long ago a hostile bid by one bank for another would have been ruled out of court, if only because the spectacle of two banks squabbling would have been condemned as damaging both to the international status of British banking in particular and the City of London in general.

Standard, by definition, is a federation of regional banks with a wholesale operation to top it up. There can be no pretence of operating as an integrated international bank. Profits have been disappointing.

In none of its areas of operation is Standard regarded as the most dynamic bank of the region.

The argument for independence per se is a weak one. The Lloyds bid has straightforward logic. Standard fills in the gaps in the globe where Lloyds is weak and is therefore the essential building block for a global bank. This makes Standard worth more to Lloyds than on its own. Furthermore, such integration would allow the combined group to exploit Standard's genuine local soundness with dynamism directed from the top.

And yet I have a strong feeling that Standard does deserve a chance both to fulfil its potential under Michael McWilliam and his team, who both understand the nature of their task and would have the greatest possible incentive to succeed. That view may be shared by enough significant shareholders for Standard to remain independent; but it will be a close run thing.

RECENT ISSUES

EQUITIES		RIGHTS ISSUES	
Accord Pub (125p)	149 +1	Eadie (89p)	45
Amalgamated (150p)	148 -1	Evans Halshaw (120p)	117 -1
Antler (130p)	113 -2	Foale (140p)	129 -2
Arlington (115p)	175 -5	Gamma Corp (150p)	153 +1
Ashey (L) (135p)	238 +2	Haggas (J) (140p)	141 -2
Baverst (145p)	210 +2	Hodgson (85p)	110 +4
Bapel (374p)	42 -1	Lopar (145p)	115 +2
Black (147p)	146	Monotype (57p)	158
Borland (125p)	143 +2	Morgan Grenfell (500p)	466 +6
Brookmount (140p)	142 -1	Smallbone (135p)	174 -1
Campbell Armstrong (110p)	98 -2	Sourcraft (40p)	349
Chesam Man (125p)	132 -1	Task Force (55p)	114
Chesam Hooper (180p)	132 -1	Tamperton (215p)	223 -7
Coated Electrodes (84p)	84 -2	Tony Hawk (150p)	152 +1
Densiron (58p)	65	Thames TV (120p)	219 +4
		Tibbel & Britten (190p)	124 +10

FOREIGN EXCHANGES

STERLING SPOT AND FORWARD RATES	
Market rates	Market rates
day's range	close
July 9	July 9
N York 1.2515-1.2580	1.2541-1.2525
Montreal 1.2052-1.2186	1.2052-1.2082
Amsterdam 1.7447-1.7521	1.7452-1.7481
Brussels 66.16-68.57	66.27-68.46
C/pan 12.3609-12.4488	12.3635-12.4089
Frankfurt 3.3242-3.3334	3.3287-3.3340
London 225.02-225.25	225.02-225.70
Madrid 211.18-212.38	211.47-211.6
Milan 227.72-228.81	228.12-228.72
Oslo 11.3448-11.4396	11.3751-11.3912
Paris 1.0941-1.1112	1.0970-1.1010
Stockholm 10.8057-10.8247	10.8057-10.8275
Tokyo 244.95-245.35	245.35-245.75
Vienna 23.34-24.35	23.34-24.35
Zurich 2.7059-2.7273	2.7210-2.7273

OTHER STERLING RATES		DOLLAR SPOT RATES	
Argentina austral	1.2617-1.2642	Ireland	1.3780-1.3810
Bahian dollar	2.4087-2.4111	Malaysia	2.1845-2.1855
Bahrain dinar	0.5753-0.5796	Singapore	2.8450-2.8500
Brazil cruzeiro	0.7550-0.7650	Switzerland	1.3800-1.3810
Canadian dollar	7.7540-7.8040	Sweden	7.0875-7.0925
Deutsche mark	2.3425-2.3461	Switzerland	1.7175-1.7195
French franc	6.5625-6.5675	Netherlands	2.4540-2.4550
Hong Kong dollar	11.9431-11.982	Denmark	6.1100-6.1150
India rupee	18.90-19.10	West Germany	2.1795-2.1805
Japanese yen	163.00-163.50	Australia	1.6800-1.6850
Kuwait dinar	4.0435-4.0475	France	6.8900-6.8950
Malaysian dollar	4.0435-4.0475	Italy	1.9400-1.9450
Mexican peso	16.50-16.75	Balpan (Comen)	44.70-44.75
New Zealand dollar	2.8385-2.8411	Spain	168.00-168.10
Saudi Arabia riyal	5.7295-5.7295	Austria	13.35-13.38
South African rand	3.8095-3.8131		
U A E dirham	5.6090-5.6490		

LONDON FINANCIAL FUTURES

Three Month Sterling	Open	High	Low	Close	Est Vol
Sep 86	90.41	90.44	90.30	90.42	3412
Dec 86	90.65	90.65	90.64	90.67	1057
Mar 87	90.55	90.62	90.48	90.61	185
Jun 87	90.40	90.48	90.40	90.48	81
Sep 87	N/T			90.58	0
Dec 87	N/T			90.20	0

TRADITIONAL OPTIONS

First Dealings	Last Dealings	Last Declaration	For Settlement
Jul 18	Jul 18	Oct 9	Oct 26
Jul 21	Aug 15	Oct 23	Nov 3
Aug 4	Aug 15	Nov 5	Nov 17

LONDON TRADED OPTIONS

Series	July	July	July	July	July	July
Alfred Lyons (340)	300	45	57	67	1	5
BP (150)	50	63	42	58	6	10
Com Gold (148)	420	40	60	70	3	16
Courtauld (292)	280	34	42	51	1	4
Com Union (318)	330	19	32	41	3	9
CB&I Wire (120)	550	150	170	145	1	4
Dixons (730)	600	135	155	115	1	5
GEC (200)	180	24	34	41	1	4
Grand Met (388)	327	73	82	91	7	3
ICI (372)	550	37	47	57	3	10
Land Sec (340)	330	42	54	61	1	4
Morris & Spen (201)	180	23	31	37	1	4
Shell Trans (779)	700	15	25	35	1	4
Trafalgar House (287)	290	12	26	33	5	22
Bechtel (423)	350	75	83	90	2	13
Bolsa (249)	240	15	23	31	9	12
BTR (313)	280	4	10	16	3	18
Bass (738)	750	55	78	80	20	35
Blue Circle (630)	600	48	65	80	36	47
De Beers (765)	650	55	80	100	70	83
Dixons (320)	300	32	44	52	7	13
GKN (354)	350	60	82	70	6	12
Glass (1000)	1000	110	140	150	45	70
Hanson (118)	135	51	56	61	1	4

MONEY MARKET AND GOLD

The market opened nervously on higher rates, but regained considerable composure late in the session, helped by US speculation that an early federal discount rate cut was building up once again.

Rates were rarely more than marginally firmer on balance at the end of the day, with some virtually back to overnight positions.

Base Rates %
 Clearing Bank 7 1/2
 Finance House 10
 Discount Market Loans %
 Treasury Bills (Discount %)
 Buying Selling
 2 month 9 1/2 9 1/2
 3 month 9 1/2 9 1/2
 Prime Bank Bills (Discount %)
 1 month 9 1/2-9 1/2 9 1/2-9 1/2
 3 month 9 1/2-9 1/2 9 1/2-9 1/2
 Trade Bills (Discount %)
 1 month 10 1/2 10 1/2
 3 month 10 1/2 10 1/2
 Interbank %
 1 week 10 1/2-10 1/2 10 1/2-10 1/2
 1 month 10 1/2-10 1/2 10 1/2-10 1/2
 3 month 10 1/2-10 1/2 10 1/2-10 1/2
 Local Authority Deposits %
 2 days 10 7 days 10
 1 month 10 3 month 9 1/2
 6 month 9 1/2
 Local Authority Bonds %
 1 month 10 1/2-10 1/2 2 month 10 1/2-10 1/2
 3 month 10 1/2-10 1/2 6 month 9 1/2-9 1/2
 Sterling Cds %
 1 month 10 1/2-10 1/2 3 month 10 1/2-10 1/2
 6 month 9 1/2-9 1/2 12 month 9 1/2-9 1/2
 Dollar Cds %
 1 month 8 7/8-8 7/8 3 month 8 7/8-8 7/8
 6 month 8 7/8-8 7/8 12 month 8 7/8-8 7/8
 EURO MONEY DEPOSITS %
 Dollar call 7 1/2-8 1/2
 7 days 8 1/2-8 1/2 1 month 8 1/2-8 1/2
 3 month 8 1/2-8 1/2 6 month 8 1/2-8 1/2
 7 days 4 1/2-4 1/2 1 month 4 1/2-4 1/2
 3 month 4 1/2-4 1/2 6 month 4 1/2-4 1/2
 7 days 7 1/2-7 1/2 1 month 7 1/2-7 1/2
 3 month 7 1/2-7 1/2 6 month 7 1/2-7 1/2
 7 days 2 1/2-2 1/2 1 month 2 1/2-2 1/2
 3 month 2 1/2-2 1/2 6 month 2 1/2-2 1/2
 Year call 5-4
 7 days 4 1/2-4 1/2 1 month 4 1/2-4 1/2
 3 month 4 1/2-4 1/2 6 month 4 1/2-4 1/2
 GOLD
 Gold 347.50-348.00
 (Kupfer) (per cent)
 \$348.50-348.00 (\$227.00-228.00)
 \$84.00-85.00 (\$55.00-55.75)
 *Excludes VAT
 ECGD
 Fixed Rate Sterling Export Finance Scheme IV Average reference rate for interest period June 4, 1986, to July 1, 1986, inclusive: 9.25% per cent.

Lloyds Bank final offer* for Standard Chartered

The closing date:
Saturday 12 July, 1.00pm.

Our Increased Alternative Offer: **850p**
 Standard Chartered Share Price: **799p**
+51p

If you are in any doubt about how to fill in the Green Form of Acceptance, telephone Lloyds Bank Registrars on Freephone Lloyds Bank.

Lloyds Bank

A THOROUGHbred AMONGST BANKS.

This advertisement is published by Lloyds Merchant Bank Limited on behalf of Lloyds Bank Plc. The Directors of Lloyds Bank Plc are the persons responsible for the information contained in this advertisement. To the best of their knowledge and belief, (having taken all reasonable care to ensure that such is the case) the information contained in this advertisement is in accordance with the facts. The Directors of Lloyds Bank Plc accept responsibility accordingly.

The values of Lloyds Bank's Offer depend on its share price, and an estimate by Hoare Govett Ltd. of the value of the new Lloyds Bank 7% Cumulative Convertible Preference Shares. The value of the Preference Shares is estimated because it will only be fixed in the event of the Offer becoming unconditional.

*The Increased Offer is final except in the limited circumstances set out in Lloyds Bank's Increased Offer document dated 28 June 1986. If the offer becomes unconditional as to acceptances, it must remain open for a further 14 days.

Portfolio Gold

From your portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it matches you have won outright or a share of the total daily prize money. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

STOCK EXCHANGE PRICES

Equities recover

ACCOUNT DAYS: Dealings began June 30. Dealings end on Friday. Contango day next Monday. Settlement day July 21. Forward bargains are permitted on two previous business days.

مكتبات الأهرام

Portfolio Gold

© Times Newspapers Limited

DAILY DIVIDEND

£4,000

Claims required for +26 points

Claimants should ring 0254-53272

No.	Company	Group	Gain or Loss
1	Mitchell Cotts	Industrial L-R	1.1
2	Charter Cos	Industrial A-D	0.8
3	Nelson	Industrial L-R	0.7
4	Transport Dev	Industrial S-Z	0.6
5	Allied Colloids	Chemicals	0.5
6	Barclay's	Banks/Discount	0.4
7	Caparo Ind	Industrial A-D	0.3
8	Fine Art Dev	Draperies Stores	0.2
9	Marley	Building/Roads	0.1
10	Hansen	Industrial E-K	0.0
11	GE	Electricals	0.0
12	AB Food	Food	0.0
13	Barton	Draperies Stores	0.0
14	Johnston	Building/Roads	0.0
15	Plesch	Electricals	0.0
16	Alpine Drinks	Food	0.0
17	Bentford (S&M)	Industrial A-D	0.0
18	Roitchild (L) Ltd	Banks/Discount	0.0
19	Sinhouse	Draperies Stores	0.0
20	Allied Irish	Banks/Discount	0.0
21	IC Gas	Oil	0.0
22	Laing Prop	Property	0.0
23	Sensor Eng	Industrial S-Z	0.0
24	Tricentrol	Oil	0.0
25	Ronika	Chemicals/Plas	0.0
26	Tralex	Industrial S-Z	0.0
27	Saatchi & Saatchi	Paper/Print/Adv	0.0
28	SA Breweries	Breweries	0.0
29	Wiggins	Building/Roads	0.0
30	Barbante Grp	Industrial A-D	0.0
31	Abbott Mead	Paper/Print/Adv	0.0
32	Bulmer (HP)	Breweries	0.0
33	Piva	Chemicals/Plas	0.0
34	AGB Research	Industrial A-D	0.0
35	Stegden	Industrial L-R	0.0
36	Stegden	Chemicals/Plas	0.0
37	Bass	Breweries	0.0
38	Telephone Rentals	Electricals	0.0
39	Colcordy	Industrial A-D	0.0
40	Halsbury & Hansons	Breweries	0.0
41	Howden	Industrial E-K	0.0
42	Murra Elect	Electricals	0.0
43	Fisher (Albert)	Food	0.0
44	Br Syphon	Industrial A-D	0.0

BREWERIES

Company	Price	Change	%	P/E
Adnams	341	+1.8	0.5	18.5
Beck's	288	+0.5	0.2	15.5
Brewery	288	+0.5	0.2	15.5
Carlsberg	288	+0.5	0.2	15.5
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Watney	288	+0.5	0.2	15.5

BUILDINGS AND ROADS

Company	Price	Change	%	P/E
Abertawe	250	+0.8	0.3	11.4
Amec	250	+0.8	0.3	11.4
Arrol-Johnston	250	+0.8	0.3	11.4
Bechtel	250	+0.8	0.3	11.4
Bechtel Group	250	+0.8	0.3	11.4
Bechtel (UK)	250	+0.8	0.3	11.4
Bechtel (US)	250	+0.8	0.3	11.4
Bechtel (Canada)	250	+0.8	0.3	11.4
Bechtel (Australia)	250	+0.8	0.3	11.4
Bechtel (Africa)	250	+0.8	0.3	11.4
Bechtel (Asia)	250	+0.8	0.3	11.4
Bechtel (Latin America)	250	+0.8	0.3	11.4
Bechtel (Middle East)	250	+0.8	0.3	11.4
Bechtel (Europe)	250	+0.8	0.3	11.4
Bechtel (USA)	250	+0.8	0.3	11.4

1986 High/Low

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OVERSEAS TRADERS

Company	Price	Change	%	P/E
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PAPER, PRINTING, ADVERT'G

Company	Price	Change	%	P/E
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Watney	288	+0.5	0.2	15.5

Weekly Dividend

Please make a note of your daily totals for the weekly dividend of £3,000 on Saturday's newspaper.

MON	TUE	WED	THU	FRI	SAT	Weekly Total
1.0	1.0	1.0	1.0	1.0	1.0	6.0

BRITISH FUNDS

High	Low	Stock	Price	Change	%	Div	Yield
100	100	100	100	0.0	0.0	0.0	0.0

SHORTS (Under Five Years)

Company	Price	Change	%	P/E
Adnams	341	+1.8	0.5	18.5
Beck's	288	+0.5	0.2	15.5
Brewery	288	+0.5	0.2	15.5
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FIVE TO FIFTEEN YEARS

Company	Price	Change	%	P/E
Adnams	341	+1.8	0.5	18.5
Beck's	288	+0.5	0.2	15.5
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OVER FIFTEEN YEARS

Company	Price	Change	%	P/E
Adnams	341	+1.8	0.5	18.5
Beck's	288	+0.5	0.2	15.5
Brewery	288	+0.5	0.2	15.5
Carlsberg				

TEMPUS

Mail group move spells riches

Newspapers are migrating in droves from Fleet Street to London's docklands...

Consolidated Bathurst of Canada is £300 million, which leaves the rest of the group including, crucially, the national newspapers...

Given that these businesses currently produce profits of more than £25 million which could rise to £45 million...

Since The Times and Mr Rupert Murdoch's other titles moved to Wapping in January, Associated Newspapers' shares have jumped from 220p to a high of 358p...

The cost of this exercise will amount to £130 million spread over three years. As the company is charging redundancy costs as they are incurred above the line...

Profits will therefore be boosted by that amount plus a reduction in redundancy costs once the new plant is operational.

In the first half of the year redundancy costs of £4.4 million were charged against profits, but thanks to a seasonally favourable boost from the company's North Sea gas interests...

During the transition to new technology, Associated's shares should probably be valued by reference to their asset backing, rather than the depressed profitability.

The market value of its shareholdings in Euromoney Publications, Reuters and

doors, are contributing 11 per cent of profits. A third founder is being built at a cost of £30,000.

The power transmission company was started to supply Harrison's requirements for equipment used in the electric operation of doors.

The offer price of 150p capitalizes the group at £17.6 million. A total of 3.3 million shares, or 28 per cent of the company, are being sold.

Harrison intends to continue expanding, both in its existing markets and into complementary activities. Its foray into domestic up-and-over garage doors through an acquisition made in February, 1985 has proved successful.

In the last five years, turnover has grown at more than 20 per cent and pretax profit at above 70 per cent annually. Earnings a share for the year to March 31, 1986, was 11.2p and the shares are being offered on an historic price-earnings multiple of 11.2 and a yield of 4.7 per cent.

Harrison has two main competitors - the quoted Henderson Group and a subsidiary of Tarmac. The three companies between them have over 70 per cent of the market.

Ken Harrison, the chairman, disarmingly remarked that as newcomers to the market, they need to prove themselves. Consequently, Harrison Industries is being offered at a discount of about 20 per cent to the Henderson Group's historic multiple, making the issue look extremely attractive.

pressed on Tuesday when the rates began rising. The Dow Jones industrial average went two points higher at the start, but dipped later by 0.85 of a point to 1819.88.

Safeway was leading the active issues, up 4 1/2 to 58 1/4. Gap at 78 1/2 was up 1/2 and Whirlpool rose 2 1/4 to 76 1/4.

Bond market yields edged lower, diminishing concerns expressed on Tuesday when the rates began rising.

WALL STREET

New York (Reuters) - Wall Street shares received a boost in early trading yesterday as investors sought bargains after the three-day sell-off. Blue-chip shares were fractionally lower, but most of the others were higher.

Bond market yields edged lower, diminishing concerns expressed on Tuesday when the rates began rising.

Table with columns for stock symbols and prices, including AMR, ASA, Allied Signal, etc.

COMPANY NEWS

FLEMING CLAUERHOUSE INVESTMENT TRUST: Interim dividend 1.7p (1.37p after adjustment for sub-division) to reduce the disparity between payments. The final will be not less than 3.5p, making a minimum total of 5.2p for 1986 (against an adjusted 5.07p last year).

GENERAL APPOINTMENTS

Assistant Company Secretary S.E. London c£13,000. HAY-MSL Selection and Advertising Limited.

INBUCON Human Resources. Continued growth in demand for our consultancy services in the fields of human resource development, motivation and reward provides opportunity for able and experienced people for the following appointments at Senior Consultant level:

Cranfield Royal Military College of Science. HEAD OF SMALL ARMS TECHNICAL SUPPORT UNIT.

Whitehall Laboratories, a division of International Chemical Company Limited has a vacancy for an

ASSISTANT COMPANY SECRETARY. The position is based at our London Head Office; it involves responsibility for a wide range of Secretarial functions.

SYSTEMS AND PROJECTS. 22,500. With 500 employees, our Company is an independent dealer best known for our world famous Datacube.

WHITEHALL LABORATORIES HUMAN RESOURCES. I.C.G. House, Oldfield Lane North, Greenford, Middx. UB6 0AL.

NICOLE FARH DO YOU LIKE BEAUTIFUL STYLISH CLOTHES? We are currently looking for STAFF with management capabilities who would feel at ease both wearing and selling our exclusive designs.

KANGA Experienced Sales Person required for our attractive Beauchamp Place shop. Attractive Remunerative package offered.

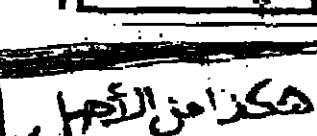
SENIOR PROCESS ENGINEERS To £19,000 p.a. Location: SOUTH EAST. A major industrial corporation needs a number of Process Engineers to strengthen a highly professional design and development team.

MUSEUM OF LONDON ARCHAEOLOGISTS. Required to assist with completion of an archaeological project, and possibly to supervise an area of excavation.

Sales Executive Software Products £30,000+. SIA is a leading UK computer services organisation. Among our products is WORKPLAN, a highly successful and unique software package which produces and costs staff routers.

BASE LENDING RATES. ABN 10.00%, Adam & Company 10.00%, BCCI 10.00%, Citibank Savings 10.75%, Consolidated Crds 10.00%, Continental Trust 10.00%, Co-operative Bank 10.00%, C. Hoare & Co 10.00%, Hong Kong & Shanghai 10.00%, Lloyds Bank 10.00%, Nat Westminster 10.00%, Royal Bank of Scotland 10.00%, TSB 10.00%, Citibank NA 10.00%, Mortgage Base Rate.

Vertical text on the right edge of the page, including 'Appo', 'FINANCIAL CONT...', 'SALES MANA...', 'METROLOG...', 'SALES ENGIN...', 'BAST MIDLANDS...', 'A Senior I...', 'in Syste...', 'Developm...', 'YTS CO-ORDIN...', 'CURRICULUM DE...', 'Tel: 01-863 0...



GENERAL APPOINTMENTS

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Corporate Credit Review Officer

c. £15,000 pa + valuable benefits

Citibank Savings is a highly successful, fast-expanding subsidiary of one of the world's largest banks. Our business is providing credit and savings products for consumers throughout the UK, including Personal Loans, H.E. Mortgages, Insurance and Retail Credit Cards. To match the growth in demand for our products, we need several key individuals. **CORPORATE CREDIT REVIEW OFFICER** As part of our ambitious expansion programme, we seek a proven Corporate Credit professional to act as an internal independent assessor of commercial loans and business finance deals. The successful candidate will have substantial experience of this type of lending within a finance house, plus formal balance sheet training, good analytical skills and well developed inter-personal abilities. This will be critical to your success in reviewing loans and in contributing to corporate policy making and development within a team of Credit Policy specialists. Please write with full career details to Chris Downs.

SALES REPRESENTATIVES Norwich * Harrow * Maidstone * Swansea * Bristol Now is the time for forward-thinking sales professionals to benefit from the exciting market for financial services. You'll be an important member of our Field Sales Team, selling to the motor and home improvement markets in your own local area. You should be able to demonstrate a track record of sales achievement and the confidence and determination to succeed. Previous experience in the financial world or direct sales would be a distinct asset. Please send your cv, indicating your preferred choice of location to Jenny Hawgood. Both positions offer excellent benefits including a generous low-cost loan and mortgage package, including company car. To apply, please send full career details, including current salary, or telephone for an application form: Mrs Janet Stapley, Personnel Officer, Bayer UK Limited, Bayer House, Strawberry Hill, Newbury, Berkshire RG13 1JA. Tel: Newbury (0635) 39466. (Answerphone outside office hours).

Citibank Savings

Technical Sales Representative

Cellulose Ethers Based Midlands/Northern England

Wolff Welsch Chemicals is a subsidiary of Bayer AG. We currently seek a technical sales specialist to sell our cellulose ether products which are used extensively in the manufacture of inks, paints, the adhesives and other building products. In addition, thickensers are used in the food, cosmetics and pharmaceutical industries. To maintain and develop sales contact in the wide range of industries listed, you will need to establish a systematic approach to the markets in collaboration with the product manager, and make effective direct contacts with current and potential customers. Based between Birmingham and Manchester, ideally you should have relevant technical sales experience and a knowledge of the fields and processes in which our products are applied.

particular use of thickensers in aqueous based paint systems and adhesives or building products. A degree level education in a relevant scientific discipline would be advantageous. We offer a competitive salary and fringe benefits package, including company car. To apply, please send full career details, including current salary, or telephone for an application form: Mrs Janet Stapley, Personnel Officer, Bayer UK Limited, Bayer House, Strawberry Hill, Newbury, Berkshire RG13 1JA. Tel: Newbury (0635) 39466. (Answerphone outside office hours).

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Just because you are out of a job doesn't mean there isn't a job out there for you!

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For thirty years we have been striving for the best. Now it's your turn! Telephone us to arrange a confidential personal assessment without obligation, or write to: The Administrator, Ref C/7/1 35/37 Fitzroy St, London W1P 5AF enclosing a brief career summary.



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FPS (Management) Ltd is a leading firm of financial advisors and because of phenomenal expansion in 1986 is looking for outstanding individuals to complement its London based team of professionals. The right individuals (aged 23+ and based in London) will be energetic and intelligent, highly motivated, hardworking and able to absorb new ideas quickly. Full training will be provided. Remuneration expected to be in excess of £20,000, and lead to management within the first year. This is a superb opportunity to develop your own business and career path in a growing company and in an exciting industry. For further details phone the Regional Manager on 01-240 9058.



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Covent Garden to £30,000 pa

Our client is a well established firm of Solicitors which has grown steadily over the last five years to become one of the larger medium sized firms with a varied commercial and property practice and a busy private client side. They are now looking for an experienced executive to manage the business affairs of the firm and to develop their financial and administration systems. The Director of Business Affairs will report directly to the Managing Partners and will be responsible for management of the firm's general business affairs including development of strategy, financial reporting and planning, cash management and credit control. Candidates should have senior level administration experience preferably gained in a professional office or commerce. Preferred age range is 30-45. Remuneration: up to £30,000 pa. Please write in confidence to Jane Woodward (ref 2861), Executive Selection Consultancy.

KMG Thomson McLintock Management Consultants 70 Finsbury Pavement London EC2A 1SX

Harbour Pilots (Saudi Arabia)

Requirements: First class pilots licence to minimum of 8 years service as a pilot including three years as a harbour pilot, preferably in a major port, berthing and unberthing ships of unlimited tonnage. Remuneration: Saudi Riyals 100,000 per annum. Two years contract (5 months on, 1 month off). Bachelor status, food, accommodation and transport provided. Please apply with full resumé, recent photograph and copies of qualifications etc. to: **Kim Chua** c/o 90-98 Shaftesbury Avenue London W1V 7DH

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For highly motivated professionals to join a rapidly expanding consultancy covering a complete range of financial services. Training will be given over a set period leading to professional examinations. Very good short term remuneration leading to excellent long term rewards and career progression for candidates with dedication and financial acumen. Reply in confidence to The Personnel Manager, Shaftesbury Financial Services, 5-11 Lexington Street, London SE1 0NZ. Please contact on 01-928 8206 extension 304 OR send a complete C.V. to the above Manager.

HONOURS GRADUATES

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MARK TWAIN

With your honours degree, is your present job making the most of your talents? If you are looking for a new opportunity, a career as a Tax Inspector might not seem an obvious alternative. But have you ever considered what it takes to be successful in this field? You will receive intensive training to develop the skills of a lawyer, advocate, accountant, investigator, negotiator and manager. Within a few months you can expect to be handling your own casework. After 3 years you will manage a sizeable team of staff and, in due course, you should be running your own tax district. Qualifications: under 36 and a First or Second class honours degree in any subject or an acceptable equivalent qualification. Final Year Students may apply. Starting salary (under review) according to qualifications and experience from £6905 to £8915 for those aged under 26 and from £9565 to £10,915 for those 26 and over. You should be earning at least £9945 after 2 years and, 3 years later, you should be on a scale rising from £14,505 to £18,360. If you fulfil your promise, you should later be on a scale rising to £22,925. Beyond this there are opportunities for further promotion to the most senior grades in the Civil Service. SALARIES HIGHER IN LONDON. (£1365, £765 or £545 according to locations). Training can usually begin at an office in the area of your choice. To find out more and for an application form write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: A/86/320/136. The Civil Service is an equal opportunity employer

The IPG Column Young Commercial Director

S. Home Counties c£20K + car World market leaders in High Tech. To assume responsibility for the complete finance function. This will involve all aspects of manufacturing, sales and distribution on a world wide basis. Also to assume responsibility for sales administration. Age 28-35. Broad relevant industrial experience plus ICMA/ACA or equivalent. Ref A/433

Sales & Marketing Managers c£20K + car Entertainment/Leisure Backed by a considerable number of leading blue-chip organisations, the fast-growing home entertainment market place offers a number of unique opportunities at various UK locations. 'Hands-on' roles, responsibilities are for training, motivating, and controlling teams of Sales Executives in the field. Age 25-35 you must have a successful track record in direct sales/management to the domestic market place. Your particular product/service is secondary to your enthusiasm, positive attitude and motivation. Naturally, you are capable of working long and hard - these are not 9-5 jobs. Ref JG/820

Production Director £18-22K + car Home Counties Sophisticated, high-tech design and manufacturing company in Home Counties seeks a young, well-qualified Production Director. Age 28-38. Experience of small batch, high value production to tight timescales essential plus engineering degree. Experience of application of computers to manufacturing management (MFRP2) desirable. Ref A/434

Personnel Professionals - U.S. Bank City c£15K + bonus + mortgage facility Our client is one of the world's leading U.S. banks, employing some 1,500 people. They are in the forefront of the City revolution. They want to build their personnel team, with two more young Personnel Professionals who will provide a service to discreet areas of banking and systems staff. The assignments cover recruitment, employee relations, career development and manpower planning, and will identify salary and training needs. Ideally mid 20's and a graduate, you will have progressed rapidly and have approx. two years Personnel experience, including recruitment in a fast moving environment. Your communication skills will be outstanding and you will have the presence and ability to influence dynamic and demanding staff at all levels. Excellent benefits package and prospects in a prestigious company. Ref: F/435

Careers in Sales & Marketing £8-10,000 + car London/Home Counties We have a few superb opportunities for personable females and males, aged 22-32 in London/Home Counties. Some sales experience advantageous, but provided you have strong personal attributes including integrity, enthusiasm and a committed desire to succeed we wish to hear from you. Please phone on 01-631 3780, or write quoting Ref No.

IPG Technical Recruitment Ltd. 26-28 Gt. Portland St., London W1N 5AD. 01-631 3780 (24 hrs) Professionals in Selection & Search

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A self-motivated Sales Representative with experience of exclusive furnishing fabrics is required to extend and develop our sales in London and South East England. Competitive salary plus bonus, company car, 4 weeks holiday and staff discount. For further details ring 01-493 2231 or write with C.V. to Penny Reed Colefax & Fowler Ltd 39 Brook Street London W1

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Our Client, the major National Trading Organisation of a European Country, wishes to recruit a Chief Accountant. The London Office handles all related trade and barrier activities which include the export and import of prime raw materials, plastics, gas, petroleum products, petrochemicals, crude oil, plant and equipment. In 1985 the turnover was in excess of \$200 million. This is a new position and the person appointed will report to the Financial Controller who is based in London and will be responsible for maintaining the statutory Sterling books and records, the preparation of quarterly management and annual accounts in compliance with the Companies Act 1985, preparation of quarterly VAT returns; maintaining foreign currency bank accounts and records of all trading and barrier activities. The Company is installing an IBM 36 with relevant software and it is essential that applicants should have experience of this equipment to ensure the operation and further development of this system. It is considered unlikely that the present accounting requirements will occupy the Chief Accountant full time and it is likely that there will be ample opportunities for travel in Western Europe to assist with the accounting requirements of the Organisation in a number of Countries. The successful applicant is likely to be ambitious with strong commercial acumen and good interpersonal skills. A knowledge of either German, Italian, French, Spanish or Serbo-Croat will be an advantage as would a professional qualification such as FCA, CA or ACCA. Age is relatively unimportant. Applicants should apply initially in writing with CV's to Guy N. Fisher, FCA, SHIPLEY BLACKBURN, 14-16 Regent Street, London SW1Y 4PS.

Shiplely Blackburn Chartered Accountants

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As a result of our continued growth we require several MANAGEMENT CONSULTANTS to maintain our development. Could you be one of them? You must be highly motivated with an appetite for achievement. Your successful track record will show that you are thoroughly experienced in the business to business area and capable of problem solving for small and medium sized companies, be they financial, commercial or manufacturing. You will receive comprehensive training and the back-up necessary. A first-rate remuneration package commensurate with effort is offered. If this is your sort of challenge and you are free for an IMMEDIATE START to join our expanding team, please send complete career details to Mark Quinry, Ref: T1500, Independent Consulting and Management Company Ltd., Universal House, 56-58 Clarence Street, Kingston-upon-Thames, Surrey KT1 1NP.

PERSONNEL MANAGER Salary c£15,000+bonus+benefits Central London

Required for leading London legal practice to take responsibility for the management of the Firm's personnel function. The person appointed will also be involved in co-ordinating personnel benefit, welfare, social and sporting schemes and for ensuring the Firm's compliance with the Health and Safety at Work Act. An important part of the job will be to introduce a computerised personnel data base. Candidates, aged 28-40, should be educated to degree level and possess IPM membership. At least 3 years experience as a personnel manager/officer is required and candidates should have a good understanding of computer systems/applications for personnel data. Previous experience of working with legal firms is desirable but not essential. 'Hands-on' experience of working with micro-computers would be an advantage. The benefits package includes attractive salary, bonus, contributory pensions, permanent health insurance, BUPA and the opportunity to lunch with the Firm's partners. The successful candidate will have the drive, innovative flair and personality necessary to communicate effectively with all levels of staff and to make a real contribution to this expanding practice. Please apply in confidence enclosing full CV to Box No. B67.

THE LONDON REFRACTION HOSPITAL (HOSPITAL SECRETARY) Applications are invited from those with a suitable background in administration for the post of: **HOSPITAL SECRETARY** at this small independent charitable clinic. Salary in the range of £12,000-£15,000 dependent on age and experience. For further information and a job description contact Keith Edwards, The London Refraction Hospital, 82-82 Haverhill Causeway, London SE1 6DR to whom applications should be sent accompanied by a detailed CV.

TRAINEE BROKER Due to expansion, I am looking for 2 very ambitious people. They must be aged 25-35 to work within leading West End brokerage. Earns above average income while training, rising steeply. Call Tom Horn on: 01-408 1218

مكذمان الفصل

GENERAL APPOINTMENTS

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Finance and Administration

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City

For a well established firm of Consulting Scientists and Engineers who are specialists in their field and include Government Departments, National Industry Boards and major oil and insurance companies amongst their clients. The firm's head office is in London; there are two U.K. branch offices and a branch in Singapore.

Reporting to the partners you will manage the financial and administrative functions of the firm. Responsibilities will include the preparation of monthly and final accounts for the partnership and three limited companies; dealing with statutory requirements; advising the partners on legal and taxation matters; and personnel, office and premises management. The feasibility of computerisation will be an issue in the foreseeable future.

You are Chartered Secretary, or hold a recognised accountancy qualification, with significant relevant experience. Ideally this will have been gained in another partnership or a small to medium sized company. A good knowledge of taxation would be an advantage. Preferred age range - mid thirties to early fifties.

Salary is for discussion as indicated. Benefits include Life Assurance and Private Health Insurance.

Please write - in confidence - to Lesley Gifford ref.B.20196.

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Because this is a business that revolves around you and your talents - not your age, sex, social standing or job experience. It requires your common sense, your charm and all your natural ambition. The business is called YOU and the business you are in is called direct selling. **MOVE INSTANTLY TO THE NEXT AD** if you think you can get anywhere in this life without needing to sell yourself effectively. **Still with us?** Good, then you recognise that given the right training, good products and services, supported by a professional corporate framework, you could be considerably richer by this time next year purely on your own ability. There's no other job where the talent-earnings equation works out solely in your favour. There's no other way (barring a legacy or pool of money) of ever breaking free from the predictability of your present life style. But could you cope?

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and no catch.

Could you ride a bike or ski the first time? Of course you need training. That's why our clients have all spent years perfecting their sales training courses. It's a valuable asset which will ensure you a future and it's a sound investment for the companies who make up some of the top names in Britain. They form a boom sector in the economy and have been identified as the most likely sources of entrepreneurial talent in this country. Essentially our clients are an elite club of high performing individuals operating under a corporate umbrella. They had the courage to say 'No' to a regular but mediocre salary. It's an indication of their self confidence that they were prepared to

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invest in themselves for high returns rather than settle for a life sentence as a hired hand. That self confidence is there in most of us, waiting to be developed, turned up and given free rein. Walk no longer. Call us today or tomorrow between 9 am and 9 pm. Just ask the operator for Freddie Moxon Associates, Reading or complete the coupon and we will send you an information pack by return. No stamp necessary. Just address to: Anthony Moxon & Associates Ltd., Freepost, Reading RG1 1BR. We won't waste any time because, as from today, your time means money.

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The Executive Job Search Professionals

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For the Portland Training College for the Disabled which provides skilled vocational training, further education and help for disabled adults and severely handicapped young people. Caring for over 200 residential students the countryside location is S. of Mansfield, Notts. The operating budget of £1.5m depends largely on government grants and much on voluntary public support. The Director manages the several operating units and proposes policies and development plans to the (voluntary) Executive Committee.

Candidates will have made their mark in general management and be competent managers and administrators, controlling finances and promoting the College locally and nationally. Married and aged 40-45 graduates preferred. Manufacturing background is desirable. He or she will be prepared to accept some sacrifice in earnings and career prospects for the satisfaction of helping disabled people. Starting salary negotiable from £16,000. For further details, please write or call the organisation's adviser, H.C. Holmes at: Hugo Holmes Limited, 42 Colebrook Row, London N1 8AF. Tel: 01-264 2333.

Product Marketing

Electronics, Software, or Comms Background
To Project Manage the development of tomorrow's leading Finance Markets Information Systems

REUTERS EUROPE £25,000 - £30,000 + CAR

Reuters leads the world in the development of computerised information services for use by every kind of financial trader. The company is committed to maintaining its market leadership by further strengthening its investment in marketing led technical development.

Within a particular product or market area you will be responsible for identifying business opportunities and then most importantly co-ordinating all detailed aspects of an agreed development programme to bring profitable new products to the market. To achieve this successfully you must be capable of specifying your requirements to either internal or external technical development teams and then controlling the development programme through all its various stages.

It is therefore essential that your formative experience was gained in a technically relevant field such as electronic engineering, software development, or communications. More recently you should have broadened your career into marketing or project management. Clearly experience within one of the City markets would be advantageous but is not essential. A good degree is preferred and the target age range is 28 to 35.

Career prospects within the rapidly growing Reuters organisation are excellent. Applicants of either sex should apply in confidence to Michael Johnson on (0962) 53319 (24 hour service) or write to Johnson Wilson & Partners, Clarendon House, Hyde Street, Winchester, Hampshire SO23 7DX quoting ref. 696.



Johnson Wilson & Partners
Management Recruitment Consultants

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The Company is the successful book club partnership of W H Smith & Son and Doubleday Inc. of the United States. With 1,000 staff operating from Swindon, it is the market leader in its field.

The Job is to manage an expert team, developing new operational systems in large volume order handling and order fulfilment.

The Experience and Skills we seek. Firstly a portfolio of successfully managed commercial and industrial projects, from inception to implementation. Secondly a clear and commanding style of both written and verbal communication.

Interested? If you want to hear about the other benefits, excellent pension and relocation assistance, please send a full CV to Simon Dawson, Personnel Manager, at the address below.

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Guild House, Farnsby Street
Swindon X SN99 9XX

ASSOCIATES

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CENTRAL BIRMINGHAM HEALTH AUTHORITY DISTRICT GENERAL MANAGER

c. £31,500

Central Birmingham is looking for a new District General Manager. The Authority has an annual budget of £75m and over 6250 staff. It is responsible for the health care of 185,000 residents population but first, an even greater catchment area for specialist treatment. It is recognized as a leading Teaching Authority and works in close collaboration with the Universities of Birmingham and Aston.

The successful candidate will be responsible to the Authority for planning and managing all aspects of health care services efficiently and decisively so as to meet agreed plans and policies.

Applicants must have worked at a senior level, either in the private sector or Health Service. The appointment will be for a fixed term contract.

Applicants should send a comprehensive C.V. and write or telephone for an application form:

C. J. Walliker
PO Box 38
Cradley Heath
West Midlands B64 6JW
Tel: 0384 66501

The Authority is an Equal Opportunities Employer
Closing date for applications 11th August 1986.

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CHARTERED QUANTITY SURVEYOR

Aged 25 - 35 with several years experience in the Building Industry and a flexible outlook to take up, supervise and execute the Quantity Surveying function of the Practice.

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The successful applicants will be expected to relieve the partners of the Practice from the problem of workload to enable them to take up development of future work. Salaries are negotiable but we are willing to pay good rates for the right work. Salaries are negotiable but we are willing to pay good rates for the right work. Salaries are negotiable but we are willing to pay good rates for the right work. Only people with Partnership objectives need apply.

Please apply in handwriting to

POST TWO

POST ONE
MR. J. T. VICKERS ARICS
3rd Floor, Douglas House
Queens Square
Corby
Northants NN17 1PD

MR. R. M. GLENN Dip Arch RIBA
3rd Floor, Douglas House
Queens Square
Corby
Northants NN17 1PD

MEDICAL RESEARCH COUNCIL

Appointment of Secretary

The Medical Research Council wishes to appoint a Secretary to succeed Sir James Gowans FRS, when he retires from the post in the autumn of 1987.

The Secretary is the Council's full-time chief executive and has responsibility for the development and implementation of MRC policies and activities. While it would be an advantage to have a medical qualification, this is not an absolute necessity.

Anyone interested in the post or requiring further particulars should write as soon as possible and in confidence to the Chairman of the Council, Lord Jelliffe, at the Medical Research Council, 20 Park Crescent, London W1N 4AL. Anyone wishing to suggest names for consideration should also write to Lord Jelliffe.

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- strategic IT consultancy
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- systems conversion and migration
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- database esp. IDMS
- 4th generation development techniques

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Please send C.V. quoting reference 12/15ST or contact:-

AGB Executive

173 SLOANE STREET LONDON SW1X 9QG
Tel: 01-235 9891

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We are market leaders in providing financial services to teachers - and to other professional groups. While we usually promote from within, our present expansion programme means we must take on a number of additional Sales Managers.

We also need additional sales people in most parts of the country.

Area Managers Designate

The locations are nationwide. The requirement is for experienced insurance salespeople who want to use their leadership qualities to motivate small groups of Area Representatives.

After three months accelerated induction as an Area Representative, we will promote successful newcomers to Area Manager positions.

The rewards are attractive personal commission earnings, overriding commission on Area Sales, bonus opportunities and other benefits. Target earnings are around £20,000 p.a. initially, with no upper limits.

Area Representatives

The locations are nationwide. The requirement is for enthusiastic hard-working people who want to enter or develop a successful career in insurance sales.

Our careful selection procedure includes "on-the-job" experience for new entrants to sales or insurance - without commitment. Our training ensures effective results quickly, and regular support is based on individual needs.

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Minimum earnings will be £15,000 p.a., with no upper limits. For all these positions, you will be between 25 and 50, have a stable career background and possess a current full driving license.

Write or phone Paul Coombs, Teachers' Assurance, 12 Christchurch Road, Bournemouth BH1 3LW. Tel: Bournemouth (0202) 291111 for a sales career guide and application form.

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We are consultants to top management in large companies and advise on business development and new product strategies. Our work is based on thorough research of the market and the client organisation. Our product area specialisations are: industrial products (many of them high technology), services, and consumer durables.

We are a fast growing, profitable company and are part of a large European consultancy group. We are looking for two consultants to carry out and develop the business, becoming partners in 2-3 years.

- The people we are looking for will:-
- have the ability to assimilate marketing and technical data
 - be able to communicate concisely with top management
 - have the ability to make sound commercial decisions
 - be graduates
 - probably be aged 27-35

We offer an attractive salary package including profit share, car and non contributory pension scheme. Please apply with full C.V. to:-

IAN WRIGHT, MAKROTEST LIMITED, SINCLAIR HOUSE,
THE AVENUE, LONDON W13 8NT. Tel: 01-998 7733

MAKROTEST

GENERAL APPOINTMENTS

TELECOMMUNICATIONS ANALYST

Cheltenham £12,900 - £14,200

Eagle Star is a major insurance company with branches throughout the U.K. The Company is highly committed to the continued development of efficient methods of working through organisational, procedural and productivity reviews and the use of advanced computer and office technology. Vacancies exist for two Telecommunications Analysts to assist in the organisation, installation and monitoring of all telecommunication products and services used by the group. Although Analysts will be based at Cheltenham, they will be expected to spend a significant amount of time working at our branch offices throughout the U.K. and to work extended hours when necessary. Applicants should have 3-4 years experience within a telecommunications environment, including practical experience in:

- the installation and management of large SPC PABX's,
- private networks and tandem switches,
- key systems,
- viewdata, electronic mail.

In addition applicants should possess good analytical and numerical abilities together with good communication skills. As members of a small team the ability to work alongside others is essential. Starting salary will be in the above range and will reflect experience. An attractive benefits package is also offered which includes non-contributory pension scheme, preferential mortgage facilities and generous relocation expenses where appropriate.

Applicants should apply in writing, enclosing a comprehensive C.V., to:
A.F. Brownell Esq., Personnel Director
 Eagle Star Insurance Company Limited, Eagle Star House,
 Bath Road, Cheltenham, Glos, GL53 7LQ.

Eagle Star



CONFERENCE MANAGER

A specialist seminar company, with an established reputation in the legal and commercial practice of the building and construction industry, is offering a career opportunity for a young manager who wants the chance of running his/her own department within two years.

The Company has recently been acquired by a major international publishing group which has a strong presence in the law, tax, insurance, financial services and management areas, and which publishes in a variety of formats including conferences and exhibitions.

We are looking for a manager able to handle both the creative and administrative aspects of an existing programme of courses (c.35 annually) and to extend the activities and market presence profitably.

The successful applicant will be in his/her late twenties, well-organised, able to enjoy a high pressure environment and be a good communicator. Experience of the 'legal market' is preferred, particularly if relevant to the building and construction industry, though a legal qualification is helpful rather than essential.

We offer a good salary, a friendly working environment and the prospect of real career growth from an established base. Please telephone Gill Ashbrook at Kluwer Publishing Limited on 01-568 6441 for a job description and an application form.

Challenging opportunity for successful insurance sales specialist to join a dynamic training team

FIELD SALES TRAINING

£13,000-£16,000 + car + benefits
Reigate, Surrey

Crosader Insurance plc is a well established life assurance and group benefits company marketing a wide variety of conventional and unit linked products. We are also backed by one of the world's largest and most successful American based financial services organisations, the CIGNA Corporation.

Well known for innovation, we now require a Training Officer to become part of a team responsible for the identification of training and development needs for our sales force. You will be expected to make an immediate impact in analysing training requirements, preparing training materials and programmes and implementing these courses.

You will report to the Field Training Manager, and should have had at least 5 years' demanding life assurance experience, two of which must have been spent in a successful sales environment. Also you should have strong communications skills and whilst some training exposure is desirable it is by no means essential.

A full CV should be sent in the first instance to: John Henney, Personnel Department, Crosader Insurance plc, Reigate, Surrey, RT2 8BL or telephone Reigate (07372) 42424 ext 376 for an application form.



COMPUTER PROFESSIONALS

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ON MONDAY, 21ST JULY BETWEEN 3 AND 8PM

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 or
 01-998 7766 (Eves & W/Ends)

alternatively write to JOB Spot,
 Bilton House, 54-58 Uxbridge Road, London, W5 2ST

Qualified Information Scientist

for HEAD OF DATABASE SECTION

BSI provides the world's most comprehensive range of information services for Standards, regulations and Quality Assurance etc. The recent successful launch of BSI STANDARDLINE is a prime example of our work, as is BSI ROOT Thesaurus and the involvement with the International Standards information system ISONET.

We wish to appoint a dynamic Information Scientist who will initially manage and fully exploit the existing BSI Database with a continuing brief to maximise its potential by creating additional files and/or merging with other systems.

Qualifications are important, but flair, a commercial attitude and a proven track record are essential to further our standing in the world for information services.

Salary will be negotiable around £16,000. The total package includes: 5 week's annual leave, contributory pension scheme, subsidised restaurant and social club. A contribution towards relocation expenses will be given in approved cases.

For an application form, please contact: Mr. D. A. Bennett,
 251 Lifford Wood, Milton Keynes MK14 6LE
 Telephone: 0908 320033

Test Valley Borough Council

INFORMATION TECHNOLOGY MANAGER

c. £18,000 p.a. plus car - Andover

The Challenge: Take Test Valley Borough Council into the 1990's with our ICL ME29 growing to Series 39 with DRS network.

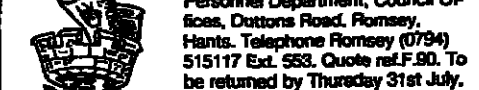
The Job: Manager of your own section and top management status for 5 years fixed term.

The Benefits: Salary up to £17,202 plus a performance bonus of up to £1000 p.a.

Car provided plus official mileage. Relocation package worth up to £3000. Free Group Life Assurance.

The Place: Andover is in the scenic and historic Test Valley covering 157,000 attractive rural acres of western Hampshire, and with excellent road and motorway communications.

Ring us: Peter Giddings or Mike Medhurst on Andover (0264) 64144 for further details, or for the application form. Personnel Department, Council Offices, Duttons Road, Portsmouth, Hants. Telephone (0704) 515117 Ext. 553. Quoted ref. F.90. To be returned by Thursday 31st July 1986. Interviews will be held on 11th/12th August, 1986.



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Require bright young person to work in their sales and marketing department. Must have attractive appearance and personality. Very high salary + car + perks.

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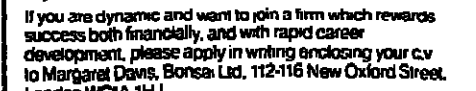
Microcomputer Technical Support Package to £16k

Bonus, a leading IBM PC Authorized Dealer with a history of rapid and consistent growth, is expanding its technical support function based at its head office location in central London.

We are seeking two high calibre enthusiastic individuals, a project manager and assistant, to provide detailed technical support for our front-line salesmen and customers. The successful candidates will be numerate graduates with a sound technical knowledge of microcomputers, specifically the IBM PC. Knowledge of common software packages would be advantageous, as would some skill in programming. It is envisaged that one of these personnel will be familiar with local area networks.

Starting package will include a basic salary of between £11-13k for the project manager and £8-10k for the assistant, together with an incentive scheme which could, if objectives are met, increase total earnings substantially.

If you are dynamic and want to join a firm which rewards success both financially, and with rapid career development, please apply in writing enclosing your cv to Margaret Davis, Boreas Ltd, 112-116 New Oxford Street, London WC1A 1HL



SALES MANAGERS - CENTRAL LONDON

Experienced Sales Manager required by specialist food producer and importer to maintain and develop sales into the retail market. A challenging and rewarding position for an accomplished Sales Director/Manager who seeks senior position in a rapidly expanding and successful young company. Knowledge of food or experience in sales to retail outlets important, and the job opportunity is second to none.

Telephone 01-703 7031 for further details

GRADUATE TRAINEES

Several graduates are required to train as Chartered Accountants with one of London's top firms.

£7,250 pa plus full study leave for chartered exams and management skill courses - £18,000 upon qualifying plus excellent prospects in today's boom career. Good Degree/A Levels + under 25 essential.

September start. Call or write to FIONA COX at Personnel Resources Limited, 73 Gray's Inn Road, London WC1, Tel 01-242 6321.

SHOPS ORGANISERS LONDON & ESSEX

The Children's Society seeks staff with the flair to manage the development of our exciting new shops campaign in London & Essex.

The post offers a challenging opportunity to devise a programme of expansion within these areas. Experience in retailing, marketing or selling would be an advantage but is not essential. The postholders will be responsible for the successful trading of a chain of shops and for recruitment, training and management of voluntary staff.

We offer a realistic salary and a car is provided. We are a Christian organisation which seeks in staff a readiness to grow in Christian faith and life. We consider all applications for employment on the basis of suitability for the post irrespective of race, sex or disability.

For an informal discussion please ring Mrs. Rhoddy Wood, 01-727-1732 - London Post or Mr. Ted Alnutt, 0359-41882 or 0448-675878 - Essex Post

For application form/job description please write to Personnel Manager, Church of England Children's Society, Edward Rudolf House, Margery Street, London WC1X 6JL (large S.A.E. appreciated). Please state which post you are applying for.

Closing date for return of completed application forms: 25 July 1986.

The Children's Society

SENIOR MANAGEMENT TEAM

CHIEF EXECUTIVE
 OPERATIONS DIRECTOR
 FINANCE DIRECTOR

A small but rapidly expanding international specialty retail company operating in fast moving Lifestyle Merchandising is seeking a senior management team or individuals to implement the second stage of an ambitious development programme.

For those executives with a proven record and who can demonstrate the leadership and high energy levels demanded to meet the aims of this entrepreneurial company, an attractive income package will be offered with particular emphasis on stock options. The company is London based.

Write to the company's advisors outlining your suitability - these newly created positions are immediately available. Complete confidentiality will be maintained.

Philip Gott
 Peter Burhoff Planning Services Ltd
 158 Fulham Palace Road
 London W6 9ER

PBPS

NATIONAL ASSOCIATION OF YOUTH CLUBS

CHIEF EXECUTIVE

This is an opportunity to play a major creative role in influencing the development of young people. The appointment is at the centre of a nationwide network of Associations dedicated to serving the needs and aspirations of their 750,000 members in over 6,000 clubs.

The Chief Executive initiates and implements policies and gives leadership to the organisation. The role includes the management of a skilled headquarters staff at Leicester, geared to support Associations who help youth clubs to be thriving and active in their local communities.

Essential attributes are: experience of working with young people, vision to develop practical initiatives and a record of success in management. Previous experience in the voluntary sector is also desirable.

Salary is for discussion around £20,000. Please send personal details in confidence to Geoffrey Elms, Charity Appointments, 3 Spital Yard, Bishopsgate, London E1 6AQ. NAYC is an Equal Opportunities Employer.

Charity Appointments

EAST DYFED HEALTH AUTHORITY

Unit General Manager (Salary Circa £21,700)

The Authority which provides health care services to an urban and widely dispersed rural population of 227,000 spread over 1,614 square miles employs 1,150 staff and provides both hospital and community services, with the in-patient services presently provided at:

Llanelli General Hospital	141 beds
Brynmor Hospital	132 beds
Nybydd Mawr Hospital	58 beds
American Valley Hospital	39 beds

The building contract for the new Llanelli Hospital Development (of 108 beds) which will replace the existing Llanelli General Hospital commenced on 30th June 1986 with a contract completion date of July 1989.

The appointment will initially be for a fixed term of three years, renewable subsequently after review by mutual agreement, on an annual basis. A successful clinician will be remunerated in accordance with Welsh Office Circular WHC(85)14 or WHC(85)47.

Informal enquiries may be made to Mr John F. Taylor, District General Manager, on (0287) 23450.

An information package and application details are available from: District Personnel Department, East Dyfed Health Authority, Starling Park House, Johnstown, Carmarthen, Dyfed.

Telex: (0287) 234501 Ex. 4031
 Closing date for receipt of applications: 1st August 1986

ONEAC COMPANY

require a SALESPERSON

Acknowledged leaders in their field, Oneac Interface systems protect electronic equipment from harmful disturbances that exist on the electricity supply.

Through their success, the Sales Department now require a Salesperson preferably with experience in the Telecommunications industry. The successful applicant will ideally hold a degree or equivalent in related disciplines. However, a willingness to learn, accept responsibility and develop a market strategy, is of equal importance.

Oneac are a rapidly growing company and offer a unique opportunity for a career in this field of technology. An attractive salary and company car will be provided.

R. P. Parsons, Oneac Co., Unit 6, Eyston Way, Abingdon, Oxon, OX14 1TR.

BOOKEEPER URGENTLY REQUIRED

We have been asked to look for a bookkeeper on behalf of one of our clients, a busy sales company based in Westwood, London. This is a challenging position where the right person can become involved in many different aspects of the companies work. Duties will include manual sales and purchase ledger, general accounting procedures, telephone customer contact, office and sales administration, P.V.S. and general control. Salary will be AAE but £11,000 per annum. Age 25+. Please send CV and telephone contact number to:

Miss Julie Brunsford, Personnel Consultants 325 London Road, Ipswich IP2 0SE.

ARE YOU DECISIVE? UNCONQUERABLE?

Would you describe yourself as persuasive, adventurous, self-reliant? Have you your own?

Could you successfully come through a rigorous training schedule to break into something exciting, new and rewarding?

If you are aged between 28 and 47 and come from the obvious background, call Peter Rickford at Allied Dunlops Insurance on 031 0621.

We are an Equal Opportunities Employer. Applications will welcome regardless of sex, marital status, ethnic origin or disability.

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BRILLIANT OPPORTUNITY For bright young person to join busy sales organisation. Excellent career prospects. Salary commensurate with experience. For more details contact:

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LONDON AND EUROPE

£15,000-£25,000

Helix Technology Group, established consultants to the international financial community is continuing its significant programme of expansion, employing the best skills within the industry. We shall be appointing top quality consultants throughout 1986.

We require:

- * A good degree
- * First class experience in D.P.
- * High level of commitment
- * Ability to absorb and apply new techniques
- * An accountancy, banking, financial trading or systems consultancy background

We offer:

- * Rapid career advancement and salary progression
- * Effective skills training
- * Extensive travel opportunities
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If you are confident that you meet our high standards then in the first instance send a full C.V. to: The Recruitment Director, Helix Technology Group, 11 Ludgate Circus, London EC4M 7LQ.

INTERNATIONAL SALES PROFESSIONALS

NORWAY - DENMARK - AUSTRIA
 FRANCE - ITALY - GREECE

Market leadership within the USA demanded an exciting and innovative product, coupled with a dynamic Sales approach - our client wishes to capitalise upon the tremendous potential within the European sectors by this established Sales-led style, and needs accomplished Sales professionals from within the computer/communications or financial markets to maintain its phenomenal growth record in REAL-TIME FINANCIAL INFORMATION SYSTEMS.

Our markets, of major banks, financial institutions and corporate organisations are expanding rapidly from a well established European customer base.

* European relocation is therefore a prerequisite!

* Full fluency in the relevant language is essential - Scandinavia requires only English.

Most sectors could realistically provide first year earnings in excess of £40,000 and this will be supported by a complete "overseas" package.

Interested? Then write, enclosing full personal and career details, including contact telephone number to: Suzanne Roberts (ref: TR/444)

Resource Maximisation International Executive Search & Selection, Stancrest House, 16 Hill Avenue, Amersham, Bucks.

resource maximisation

SENIOR CREDIT ANALYST £15,000

An outstanding opportunity exists within a first rate European Bank for a well educated, ambitious banker, aged 25-35 to fill a responsible role within the Credit Department. The ideal candidate will have received formal U.S. Bank Credit training and have the potential to head a small section within short time frame.

SENIOR CREDIT ANALYST £20,000

Newly formed London operation of an established International Banking group require an individual, aged mid-late 20's, to undertake analysis, preparation and submission of credit proposals; experience of mining business would be an advantage. Excellent remuneration package and exceptional progressive opportunity.

Gordon Brown

Bank Recruitment Consultants
 57/59 London Wall, London EC2M 5TP
 Telephone: 01-628 4501

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GENERAL APPOINTMENTS

UCB GROUP

UCB Financial Services is part of Compagnie Bancaire, one of Europe's leading financial services groups, with assets in excess of £10 billion. The Company operates an established network of branches offering a wide range of financial services.

We have immediate requirements for high calibre personnel due to continuing expansion and promotion in our CONFIDENTIAL INVOICE DISCOUNTING DEPARTMENT. Vacancies exist for the following positions:

MANAGER - CLIENT RELATIONS

Responsibilities include overall security for the portfolio of existing clients and managing the Invoice Discounting Department.

ACCOUNT MANAGER

Responsibilities cover maintenance of a portfolio of clients and ensuring the security of our funds.

Both positions carry an excellent benefits package which includes attractive basic salary, company car, mortgage subsidy, subsidised health scheme and free life assurance.

Successful applicants must have a background of factoring/invoice discounting with emphasis on client relations.

Applications together with full curriculum vitae should be sent to David Rich, Personnel Director, UCB House, Railway Approach, Wallington, Surrey SM6 0DY. Telephone: 01-773 3111.

Advertising charity requires a good administrator aged 30-50, to provide back-up for busy welfare team. Must have an interest in welfare work and be good at figures.

Circa £7,500 neg.

CV to Mrs D. Larkin, NABS, 3 Crawford Place, W1.

YOUNG PERSON with research interest in history and the performing arts would be an advantage. School or college level preferred. CV and other details to: Box 882, The Times, Advertisement Dept., Virginia Street, London E1 9SD.

TOUR OPERATOR West End requires experienced staff for reservations and sales. Excellent prospects and salary. Please send CV to Managing Director, Spaxall Holidays, 40 Huddersfield, London W1. Tel: 01-629 9712.

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to £19k

To advise clients, take overall responsibility, support the sales force and lead development staff - you should have a minimum of 5 years' experience on mini-computer based systems, a proven track record of successful systems development work and demonstrable communication skills.

About us

Fraser Williams (Commercial Systems) Ltd is part of one of the largest and most successful group of computer service organisations in the UK.

Continued market growth for our range of package and bespoke systems has created a number of opportunities within our support and development teams. These positions offer excellent career prospects and varied work with a team of young professionals in a fast-growing company located in central London.

Please contact John Wright on 01-930 4041 or send your cv to:

Fraser Williams

(Commercial Systems) Ltd
Landseer House, 19 Charing Cross Road
London WC2H 0ES

TRAINING ESTATE AGENT required by Cavendish Travel Department. Education beyond A level preferred and ability to sell. This is a career opportunity for an ambitious agent. 17 to 20 years' experience. Salary negotiable. Apply to: Hobb House, Cavendish Travel, Telephone: 0252 57911.

REINSURANCE COMPANY requires experienced and practical persons to assist in underwriting department. Education beyond A level preferred and ability to sell. This is a career opportunity for an ambitious agent. 17 to 20 years' experience. Salary negotiable. Apply to: Hobb House, Cavendish Travel, Telephone: 0252 57911.

MARKETING CONSULTANT required for leading company operating in U.K. and Europe. Age 28-35, graduates with a minimum of 3 years' experience in marketing. European languages essential. Call Peter May on 01-430 1755.

FRENCH SPEAKING Manager Account Control required by leading London based company. Salary negotiable. Send CV to: Personnel Director, 1112 The Green, London W5 5DA.

PUBLIC RELATIONS Training required by leading London based company. Salary negotiable. Send CV to: Personnel Director, 1112 The Green, London W5 5DA.

FEMALE CHAUFFEUR seeking new employment 8 years experience home and abroad. Tel: 01-789 8212.

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U.S. BANKING FIRM
£25,000 plus Mortgage Subsidy

One of the world's leading U.S. investment banking firms wishes to appoint, for their London office, an experienced contracts administrator. The successful candidate will take overall responsibility for identifying, negotiating and securing contracts, leases and licences with regard to the firm's future computer and communications acquisitions. It is essential, therefore, that the person is used to a high level of responsibility and contact at senior management level, preferably both in the U.K. and U.S. The position demands personal characteristics such as professionalism, strong analytical ability and meticulous attention to detail.

This is an important role calling for a convincing, articulate and highly motivated individual with previous experience to offer.

For further information please contact
David Little

Ridgway House 41-42 King William Street London EC4R 9JX
Telephone 01-426 1161

INTERNATIONAL OIL TRADING COMPANY

Requires for its Operations Department someone with experience in chartering, demurrage, insurance procedures quality control and L/Cs.

Good team member
Languages an advantage
Excellent package

Applicants should write enclosing full CV to Box 881, and should be marked private and confidential for the attention of:

Mrs A E Garneys
(Personnel Manager).

EDITOR SUDANESE AFFAIRS

We are a leading weekly Arab language magazine published from London, and looking to recruit a person of Sudanese nationality to fill the position of Editor for Sudanese Affairs.

The applicant should have had considerable experience in a governmental type background in either the Civil or Diplomatic Service in an appropriate field.

Prerequisites are an excellent command of both written and spoken Arabic as well as a working knowledge of English, an understanding of French & German would be a considerable advantage, preferred age range 45-55.

The position offered is a senior editorial one, and this will be reflected in the terms and conditions of employment.

Please reply in the first instance to The General Manager, Box No. 548.

ENTREPRENEUR/MANAGER

A highly successful private group of companies with international interests and a turnover of over \$100 million wishes to research and develop fresh business ventures. A prerequisite to our future success is the need to recruit the right individual to take charge of these projects. The "individual" will need commercial experience in an international business environment, the ability to attract and motivate the right staff, a sharpened business acumen and above all common sense. This will be as rewarding as you wish to make it both financially and from the point of view of satisfaction. If you are certain that you fit the bill, apply to Box 860 The Times, Advertisement Department, PO Box 484, Virginia Street, London E1 9DD.

MANAGEMENT OPPORTUNITY

An exciting career is open to individuals (22+) who are single minded and interested in their own future. This is an opportunity to earn over £20,000 p.a. and earn shares in a nationwide group. Please call Mr Pickersgill 01-439 8431

BANKING & ACCOUNTANCY

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We are currently recruiting on behalf of a number of UK Merchant Banks who are looking to develop and expand their Corporate Finance Departments.

They provide general financial services leading to money raising, re-financing, mergers, acquisitions and disposals for clients who include many of the best known names in British industry and commerce.

The ideal candidate will be a high calibre graduate aged 24-28, with ACA or legal qualifications gained within a City firm, or be a banker with some experience of mergers/acquisitions or new issues work.

Promotion will be rapid and salary competitive for the individual who is confident, articulate and capable of taking the initiative.

Please ring or send cv to Sara Bonsey. All replies will be treated in strict confidence.

18, Eldon Street, Moorgate, London EC2M 7LA. Tel: 01-588 4224

CAPITAL FUTURES RECRUITMENT CONSULTANTS

CAREER DESIGN LIMITED

Career Design is a newly established City consultancy specialising in the recruitment of professional banking personnel.

INVESTMENT BANKING £50K+

Sarah Davies and Judy Adams are currently recruiting for several major City institutions and are specifically looking for experienced Equity Salesmen and Eurobond Dealers.

COMMERCIAL BANKING £25K+

Laura Owen has considerable experience in this area and is particularly interested in talking to high calibre Senior Credit Analysts and Marketing Officers.

If you would welcome the chance of an informal and confidential discussion on opportunities in these areas telephone us today on 01-489 0889

RECRUITMENT CONSULTANTS
1 GROVELAND COURT, BOW LANE, LONDON EC4M 9EH
TELEPHONE: 01-489 0889

CARVELA SHOES LIMITED require ASSISTANT FINANCIAL ACCOUNTANT/OFFICE MANAGER

A recently qualified or part qualified accountant is required as an assistant to the Financial Director of an expanding retail shoe chain. The successful candidate will be responsible for the preparation of monthly management information in addition to assisting in all aspects of the work of the Financial Director.

Applicants who should have had some commercial and/or auditing experience in computerised accounts systems of retail organisations and who consider they have the necessary ability and commitment to fulfil this role should write with full C.V. to:

The Financial Director
95 New Bond Street
London
W1Y 9LF

Salary commensurate with experience circa £18,000.

United Kingdom Atomic Energy Authority

DEPUTY CHIEF ACCOUNTANT

The Winfrith Atomic Energy Establishment, which is set in an area of outstanding natural beauty in rural Dorset, is one of the major establishments of the United Kingdom Atomic Energy Authority. Our business covers a wide range of nuclear and non-nuclear R & D operating under a Trading Fund. We therefore undertake on a commercial basis major projects and programmes on behalf of government and industry.

To help manage our activities effectively we are seeking a deputy chief accountant. The successful candidate will assume responsibility for a staff of 60 handling the full accounting function for the site. This will include the production of quarterly and annual financial accounts, cash control and sales invoicing. In addition you will be expected to give advice to site management on operational cost effectiveness and to take a key role in the development of financial and management accounting computer systems.

You will be a qualified financial or management accountant with a number of years' experience in the management of accounting staff. You will be able to provide financial advice and guidance to senior scientific and engineering management and you will be familiar with computerised management information systems.

To reflect the importance of this position we are offering a salary in a range of up to £20,830, together with generous leave and relocation facilities in appropriate circumstances.

For further information and an application form please write to Appointments Board 'B', Personnel Department, AEE Winfrith, Dorchester, Dorset, DT2 8DH, or telephone Dorchester (0305) 63111, Extension 2370, quoting reference WB396/2.

Closing date for applications: 25 July 1986.

Winfrith

AUDIT SENIORS

Channel Islands £14,500 (20% local tax)

International firm of Chartered Accountants are currently recruiting recently qualified ACA/ACCA's for their Jersey office. An interesting variety of clients range from plc's and International Banks to local farmers and restaurateurs. Subsidised accommodation, low tax rates, no VAT, first class CPE courses, and a pleasant working environment combined with idyllic surroundings of Jersey make this one of the most attractive and beneficial career moves for the outgoing and ambitious recently qualified ACA/ACCAs.

Initial interviews can be arranged in July in either Edinburgh or London by contacting CAROL JARDINE send a written CV or telephone 01-242 6321.

Personnel Resources 75 Gray's Inn Road London WC1X 8US

Personnel Resources
Public Practice Division

RECRUITMENT CONSULTANCY

Develop a Long Term Career

The fee income of our Accountancy and Financial Recruitment Consultancy operation is up by more than 50% compared to this period last year and the Company is enjoying a period of demand for its services unparalleled in its 10 year history.

We are, therefore, keen to hear from talented experienced consultants or outstanding trainees. You will be aged 24-30, almost certainly a graduate or professionally qualified, be particularly bright and highly ambitious and be keen to benefit from our formal in-house training and professional development programme.

The Company personnel are all aged under 35 and we are justly proud of our record of having more than trebled our size in the period 1983-1986. If you feel you have the potential and enthusiasm to be able to contribute to sustaining this level of growth call DAVID PEACHELL, Managing Director, for an initial discussion.

Tel: 01-242 6321

Personnel Resources 75 Gray's Inn Road London WC1X 8US

Personnel Resources
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TRAINING OFFICER BANK AUDIT

International bank requires an experienced person to deal with training programmes for their international audit teams.

Experience of audit, an expansive personality and the ability to communicate are more important than a formal training qualification.

This involves preparation and writing course material as well as presenting it so knowledge of accounting procedures should be comprehensive. The audit teams include chartered accountants, computer staff and graduates. Varied and interesting with some travel both in UK and overseas.

Salary will be commensurate with experience but no less than £18,000 p.a. Please contact Shelagh Arnel on 01-583-1661

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Required for one of the country's leading High Tech. companies. Initially, you will be part of a small, highly professional team, involved in the preparation of monthly and annual accounts within the UK and USA. Rapid progression will follow with commensurate salary increases. After one year the successful candidate will expect to earn £19,000+ with a wide ranging package of benefits.

Please telephone Alan JR Jacobs on 01-583-1661

ASB ACCOUNTANCY. CV's for both positions to

ASB RECRUITMENT
50 Fleet Street, London, EC4Y 1BF.

FINANCIAL SERVICES MANAGER £18,000 LONDON SW1

The successful candidate will need to possess the following requirements:-

Minimum of 10 years experience in large public/private entities, covering accounting, tax, general financial services and office management.

Fluency in written/spoken English/Arabic essential to communicate with overseas clients.

Previous experience of working in the Middle East is essential and must be prepared to travel to region extensively.

Replies to: 2 Hobbhouse Court, Suffolk Street
London SW1 4HH

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NATIONAL ASSOCIATION OF YOUTH CLUBS CHIEF EXECUTIVE
ONE SALESPERSON
BOOKKEEPER URGENTLY REQUIRED
SALES ASSISTANT

BANKING & ACCOUNTANCY

Bovis International

Management Accountant

Bovis International Limited, part of one of the U.K.'s leading construction companies, is looking to recruit a Management Accountant to work at their offices in Chiswick, West London. Reporting to the Chief Accountant, the successful candidate will be required to produce monthly management accounts to a strict timetable. There will be considerable involvement with foreign currency, bonds, guarantees and overseas banks. The department is computerised.

This position is permanent and carries with it the usual benefits associated with this large group of companies.

We are an equal opportunities employer.

Please telephone for an application form or write to:
The Personnel Department
Bovis International Limited
10-13 Heathfield Terrace
Chiswick
London W4 4JE
Telephone: 01-995 8961



Bovis

Bovis International Limited
A member of the P & O Group

Management Accountant

EASTERN COUNTIES £216,000 + Car

Our client is a successful and expanding group, engaged principally in the re-conditioning of vehicle components. The US parent is investing heavily in the UK and substantial, sustained growth is envisaged. Their computerised accounting systems are being comprehensively updated, including the introduction of Standard Costing and a fully-integrated Management Accounting package. The successful candidate will develop and install the new system, tailoring off-the-shelf software to suit the company's operations, and working closely with the management of a major sub-group of three re-manufacturing companies. ACMA is required, followed by at least five years experience of which three must have been concerned with the operation of a computer-based management accounting system in a manufacturing environment. The ideal candidate will have an enthusiastic No.2 in a similar development situation, now wishing to use that experience in the lead role. Benefits include a company car, BUPA, and relocation assistance if necessary.

Male or female applicants should write in confidence to Edward S. Gorman, Personnel Services Division with a comprehensive CV or telephone for a Personal History Form quoting Ref. E2018.

P-E Consulting Services

22 Warwick Road, Colindale, West London, NW9 2EX Tel: 01-769 8230

BANKING RECRUITMENT CONSULTANT

You would like your banking expertise, hard work & communications to give you both job satisfaction & financial rewards. You are 28-30, highly motivated, keen to learn & have a positive personality & a minimum of two years of experience in Merchant or Investment banking in the City.

We are a banking recruitment consultancy, looking for a consultant to join our team. £13,000-£15,000 + Salary package.

Call Lyn Cecil on 439 7001.

LJC BANKING

146 Bishopsgate, London EC2N 4JX. 01-377 8600

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01-638 8171

A Division of Robert Half Personnel

Deputy County Treasurer

Salary up to £27,000 plus lease car or essential car user allowance.

Hertfordshire has a gross revenue budget of £510 million and employs 46,000 people.

Applications are invited from persons with an appropriate accountancy qualification and local government experience for the post of Deputy County Treasurer. The present holder, Mr. David Prince, leaves in October to become Director of Finance and Administration of Cambridgeshire.

The Deputy County Treasurer takes a leading role in the management of a department of 270 staff and in developing its contribution to effective financial management. He/she will be expected to make a positive contribution to the full range of the County Council's policy making processes and will have a key accountability for the further development and implementation of the corporate information technology strategy.

For further particulars contact Caroline Holloway on Hertford 555563.

Hertfordshire
County Council
An Equal Opportunity Employer

Applications, giving relevant career particulars and three referees, to be sent by Monday 21 July 1986, to M J le Fleming, Chief Executive, County Hall, Hertford, SG13 8DE (reference CH).

RECENTLY QUALIFIED ACCOUNTANTS

with top management potential

Central London £18,000 + excellent benefits package

Building substantially on past success, this international media group offers 2 key roles for ambitious, aggressive young CAs/CCAs/CMAs who can demonstrate the ability to account & plan for change.

These are opportunities in a motivated team with a brief to develop top quality financial controls to support the entrepreneurial management.

FINANCIAL ACCOUNTANT - the challenge of creating internal controls at the financial power-base of this £½ billion business, responding to the "hands on" executive style. Substantial computerisation changes are taking place, offering a stimulating career to a strong technical Accountant who thrives on fast-learning opportunities.

DEVELOPMENT ACCOUNTANT - an Analytical/Investigative role (with NO Audit association) to ensure the smooth development of accurate reporting of cost & revenue areas. A non-routine position giving immediate scope to impress by solving financial control weaknesses. Exposure to both micro and mainframe facilities.

Both positions require a determined achiever who enjoys being rewarded for effort & results. There is a record of promotion on merit - both in Central Finance and Operating Unit Management.

Candidates should be practical, qualified, aged 25-30.

Written replies & CVs should be addressed to: J. R. Adcock at 25 New Street Square, London EC4A 3LN (quoting ref. F6071). As replies will be forwarded direct to our client, please indicate in your letter any company to whom you do not wish your details disclosed.



Clark Whitehill Consultants

Executive Selection

HORIZONS

A guide to career development

Breaking into a man's world

Over the last few years there has been a great emphasis on starting your own business. But despite Mrs. Thatcher's endorsement, there has been little enthusiasm for encouraging women to start on their own.

However, official figures show that 4 per cent of all economically active women are self-employed, compared to 9 per cent of men. Unofficial sources estimate that 6 per cent of all businesses are female-owned, and the number is growing.

Leah Hertz, herself a successful entrepreneur and the author of *The Business Amazons* a study of 50 American and 50 British women business owners, says "Starting your own business has been the traditional upward route for most minorities. Today women are finding that the rules are less restrictive in starting their own companies, than in working for others. Denied access to positions of power and authority, they are looking to other sources and creating their own opportunities."

Autonomy and achievement are the main reasons for women starting up on their own. Money is rarely the motivation, although necessity may be. Women tend to seek out business possibilities where technical and financial entry barriers are low, and where managerial experience is not immediately important to success or failure.

In practice this leads women to set up "female-type" businesses which, says Ronnie Lessem, Director of the Business Development Programme at City University, and the Course Director of

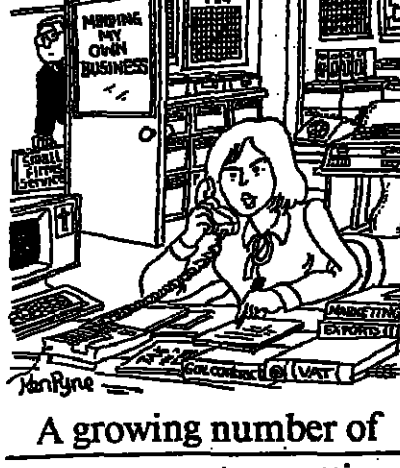
Money is rarely found to be the prime motivating force

Living Magazine's *Finding Your Niche* Programmes, "are often the fastest growing business areas."

Women in general want to set up businesses that they care about, and have a real commitment to the product or the service. Women find it harder than men to start up, largely, Lessem says "Because of their fear of using or exploiting people gets in the way of using a network of friends or contacts the way that a man would." Yet once the business has started, he finds that "women have an enabling, nurturing ability quite different from men. They get the most from their employees. Women are concerned about the development of their staff, and run matriarchal organisations which are more creative and flexible than male led enterprises. But paradoxically, this can prevent women from growing large companies."

Ronnie Lessem thinks that many female-run businesses are the pattern for the future, especially in their use of part-time staff. "Women have an ability to do lots of things at the same time, they can operate in two or three different areas without difficulty."

Certainly most women business owners seek to structure their work to cope with the demands of family life. "Women who start their own businesses tend to



A growing number of women are now setting up their own business, and creating jobs that suit themselves better.

Corinne Julius considers this struggle to achieve autonomy and success

be younger or older than their male counterpart" says Ronnie Lessem "because they begin before, or after they have children." 74.5 per cent of women started in business only after they had their children. Unlike women executives, only 39 per cent of whom had children, 74 per cent of women business owners had offspring.

Women who start enterprises are often profoundly influenced by their own family backgrounds. Leila Keenan, a 24-year old graduate, had both a mother and a grandmother who ran their own shops, but she had never contemplated her own business until one day she noticed that a delicatessen (where she had worked briefly for holiday money) was going bust and was up for sale.

She borrowed small sums of money from her family and friends and within a few months, without business training or experience, had created the Cheese Board, a specialist cheese shop. She found that she was not so keen on running it, and through boredom fell into the trap of expanding too quickly.

She has since been on an MSC at the London Business School which, she says "has transformed me from a self-employed person to a business woman."

Margaret Seymour started her own business at 37, when her three children were still quite young, helping a friend do up holiday cottages. Because of financial differences with her partner, she decided in 1980 to start her own company, Seymour Swimming Pool Services. Today she employs twelve people, has a turnover of £400,000, and was a finalist in this year's British Association of

Women Entrepreneurs "Business Women's Enterprise Award" competition.

Her problem was finance. She has now established a good reputation and says "Credibility is your greatest asset, you have to be reliable and honest." Her advice to other women is "to have a go - do not be overawed. If you can organise a family you can do anything."

Eugenie Maxwell was in her fifties when she inherited J. S. Crowther Ltd., a specialist paper bag manufacturing company. The operation was almost defunct. Mrs. Maxwell (a former actress, who could not read a balance sheet) set about saving the company. Five years later, the business has prospered and now sells not only bags to America, but has also ventured in specialist products - Princess Eugenie Tea and Cookies.

Raising the finance can be difficult, but, as Mrs. Maxwell says "All entrepreneurs experience this problem. It is easy to think it's because I am a woman, but usually it's because we have no track record."

Leila Keenan's advice is: "You need to be able to talk to your bank manager, and if you cannot, and he will not help, then you must change banks. Remember you are doing them a favour by banking with them, and not vice versa." There are many other sources of finance, and it is worth seeking advice from your local enterprise agency.

"No matter what the product or service is, it won't sell itself" says Margaret Seymour. "You have to have assessed the market and be able to sell it."

74 per cent of females in business now have offspring

is your enthusiasm that sells your product or service - but do not lose your integrity in the hard sell."

Most small business owners find life lonely and very demanding, but women entrepreneurs find it even more so. "I really do not have a peer group" says Leila Keenan "neither my friends nor my family really understand what I do. A lot of my friends seem to think that I am some kind of Arthur Dally, always on the fiddle." It can be helpful to join some kind of network, like BAWE (British Association of Women Entrepreneurs) where you will get support and access to useful sources of information.

There is a great temptation to give up. Eugenie Maxwell says: "You have to have creativeness and then the courage to back your ideas up. You have to believe in yourself, learn to trust your own judgements. Confidence is all." "Don't give up" says Leila Keenan. "Be prepared for people to be nasty to you. Sometimes you feel that everyone is against you. Do not be afraid of failing. In the United States they accept failure, it shows you've tried."

For further information on starting your own business, send an A4 self-sealing SAE to Special Reports (Starts), The Times, 1 Pennington St, London E1.

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Closing date August 1st, 1986

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(ref. EST/13/86/C)

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CRICKET: HOLDERS KNOCKED OUT OF SECOND ROUND OF THE NATWEST TROPHY

Nicholas's men prove again to be their own worst enemies

By John Woodcock, Cricket Correspondent

SOUTHAMPTON: Worcester beat Hampshire by 66 runs. Hampshire displayed their genius again yesterday in the NatWest Trophy for losing one-day matches which they are desperately keen to win.



Star stand-in: Robison pulls during his lusty 66 as Boycott's replacement for Yorkshire

Late gloom for Middlesex as Jarvis strikes twice

By Peter Ball

HEADINGLEY: Middlesex, needing 206 to beat Yorkshire, are 123 for four wickets. Chasing the readily accessible target of 206, Middlesex's apparently confident progress was interrupted by bad light and the young Yorkshire pace-bowler, Paul Jarvis, yesterday.

Kent outclassed as Notts stroll to an easy victory

By Richard Streeton

TRENT BRIDGE: Nottinghamshire beat Kent by 6 wickets. Nottinghamshire, last year's beaten finalists, dominated this second-round NatWest Trophy match. They won with 18 overs in hand, an unusually high margin between teams of this calibre.

Balderstone takes charge for Leics

By Marcus Williams

BRISTOL: Leicestershire with seven wickets in hand need 52 runs to beat Gloucestershire. Gloucestershire, the county championship leaders, mustered only 177 with indifferent batting against Leicestershire yesterday and were heading for defeat when bad light intervened.

Collapse costs Essex dearly

By Ivo Tennant

EDGBASTON: Warwickshire beat Essex by 64 runs. Essex, the NatWest Trophy holders, were on course for another victory yesterday when their middle order, lacking the injured Fletcher, collapsed in a startling fashion.

Glamorgan fail to hit target

By Peter Marsden

Sussex's 269 for nine was too great a target for Glamorgan yesterday. In an exciting finale at Taunton, Somerset just failed in a dramatic push for victory. They needed 18 runs to win in the last over against Lancashire and then 10 off the last two balls.

Rose six comes too late

By Alan Gibson

TAUNTON: Glamorgan beat Somerset by three runs. In an exciting finale at Taunton, Somerset just failed in a dramatic push for victory. They needed 18 runs to win in the last over against Lancashire and then 10 off the last two balls.

YESTERDAY'S NATWEST TROPHY SCOREBOARDS

Scoreboards for Hampshire v Worcs, Derbyshire v Surrey, Gloucs v Leics, Notts v Kent, Warwickshire v Middlesex, Essex v Leics, Glamorgan v Somerset, and Warwicks v Essex. Each section lists players, runs, and wickets.

Determined Plumb rewarded

By Michael Berry

LAKEHAM: New Zealand, with all first innings wickets standing, are 201 runs behind Minor Counties. The sun stayed away for most of the day but Lakeham still looked a picture and the locals came out in numbers to witness the rare sight of a touring team.

ENTERTAINMENTS

Continued from page 39. ART GALLERIES, CINEMAS, and other entertainment listings.

ATHLETICS: Lewis has no answer to Johnson or Imoh. From Pat Butcher Athletics Correspondent Moscow. Ben Johnson certainly has the better of Carl Lewis at the moment, beating the American quadruple Olympic champion for the second time this season, but doing it last night in the Lenin Stadium at the Goodwill Games with the superb time of 0:55 seconds, the second fastest ever on a 400m track, a second outside the world record.

Today's television and radio programmes

Edited by Peter Dear and Peter Davalle

BBC 1
6.00 Ceefax AM.
6.50 Breakfast Time with Selina Scott and Guy Michelmore.

TV-AM
6.15 Good Morning Britain presented by Anne Robinson and Nick Owen.

ALL THE PRIME MINISTER'S MEN (Channel 4, 8.00pm) puts pictures to, and adds extra film on, Peter Hennessy's Radio 3 series The Quality of Mercy.

CHOICE
first-hand evidence about the changing relationship between Cabinet and Prime Minister.

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ITV LONDON
9.25 Thames news headlines followed by Lost Kingdoms.

BBC 2
6.55 Open University: Social Science - Conflict. Ends at 7.20.

CHANNEL 4
2.15 The Lordships' House. (r) 2.30 Channel Four Raising the Newmarket.

Radio 4
On long wave. VHF variations at 5.55 Shipping. 6.00 News Briefing.

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BBC 1
11.30 World Show Jumping Championships continued from BBC 1.

BBC 2
11.30 World Show Jumping Championships continued from BBC 1.

CHANNEL 4
4.10 World Show Jumping Championships continued from BBC 1.

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BBC 1
1.00 News After Noon with Richard Whitmore and Mollie Stuart.

BBC 2
1.00 News After Noon with Richard Whitmore and Mollie Stuart.

CHANNEL 4
1.00 News After Noon with Richard Whitmore and Mollie Stuart.

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BBC 1
5.00 John Craven's Newsround 5.10 Duncan Dares.

BBC 2
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CHANNEL 4
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BBC 1
8.25 Las and Dustin's Las Vegas. Comedy sketches and impersonations from Messrs Dennis and Gee.

BBC 2
8.25 Las and Dustin's Las Vegas. Comedy sketches and impersonations from Messrs Dennis and Gee.

CHANNEL 4
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BBC 1
10.10 In Sickness and In Health. Rita comes to stay with her parents and is introduced to the new home help.

BBC 2
10.10 In Sickness and In Health. Rita comes to stay with her parents and is introduced to the new home help.

CHANNEL 4
10.10 In Sickness and In Health. Rita comes to stay with her parents and is introduced to the new home help.

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BBC 1
11.55 Weather.

BBC 2
11.55 Weather.

CHANNEL 4
11.55 Weather.

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ENTERTAINMENTS

CONCERTS
MADRIDIAN HALL 6.30-7.30
8.30-9.30
10.30-11.30
12.30-1.30

THEATRES
STRAIGHT EXPRESS
ANDREW LLOYD WEBBER
THE MURDER OF ROBERTO CALVO

THEATRES
THE HIT MUSICAL
COMEDY
THE MURDER OF ROBERTO CALVO

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